Minutes

August Board Call

📅 Mon August 31st, 2020
⏰ 7:30pm - 9:30pm  EDT
📍 Zoom Conference Call

👥 In Attendance
Charlie Arms, Henry Brauer, Bruce Burton, Clerc Cooper, Jack Gierhart, Rich Jepsen, Russ Lucas, Katie Pettibone, Briana Provancha, Tony Rey, Bill Ruh, John Schoendorf, Cory Sertl, Martine Zurinskas

Call to Order and Roll Call

Excused: Dave Perry. Guest: 3

Announcements - President’s Report

Cory thanked everyone for attending tonight’s meeting and shared she has been lucky to have been out sailing recently. She discussed the USOPC audit and rejuvenation of the sailor athlete council to help appoint athletes to committees moving forward which we will hear more about later from the Athlete Working Group. Additionally, she mentioned The Board is moving towards owning and oversight of the Olympic program and responsibilities that come along. Part of this, is working on Project Pinnacle being led by Paul Cayard and the McKinsey team.

a. World Sailing President and VP Nominations
   Cory shared an update on who the US will support as nominations for VP and President. She stated we will nominate any candidates for VP that asked as long as they are nominated by their home nation as well.

Consent Calendar

**Decision:** Vote #1: Motion to approve consent calendar, unanimously approved.

   a. Approval of Minutes of July 27th
   b. BAR20200825 - International Measurement Application Approval (e-vote 8/25/20)

CEO Update


Jack gave an overview of the Strategic Operating Plan process. He shared updated on the Racing Rules App and summarized what will be provided to race officers, and key member segments. He mentioned we will continue to have
the majority of the staff working remotely until January with around 8-10 people in the office. He gave an update on the review board analysis that Justin Sterk is completing to investigate best practices on grievance procedures. Justin is drafting a set of procedures and policies that will be presented to the Board for approval. Lastly, Jack gave an update on the offshore committee meeting and the work that is being implemented to review the business model.

**CFO Update**

a. **2019 990 Approval (Foundation and US Sailing)**
   
   **Decision:** Vote #2: Motion to approve BAR20200827, unanimously approved.

b. **July Financials**
   
   Financial report - Dashboard included in the Association report. Heather explained our financial performance and cashflow. She discussed the variance between budget and actuals and shared from a revenue perspective our top line is better than expected thanks to a new pledge, membership revenue and ongoing control of expenses.

c. **Treasurers Report**
   
   John shared his thoughts on a new layout for the financials as well as some key priorities that should be included in the budget for 2021.

**Secretary Report**

a. **Overview of the November 'virtual' meeting**
   
   Martine shared overview of November's "virtual meeting" scheduled for November 6th and 7th. This will include the Annual Meeting on Saturday, November 7th with an open town hall to follow. She asked the Board to provide feedback on 3 key topics that can be discussed during the town hall.

**Athlete Working Group Update**

Katie, Bri and Clerc presented to the Board the findings of the Athlete Working Group. They shared recommendations with the Board on how to US Sailing can address the upcoming mandates from the USOPC regarding athlete representation on the Board and standing committees. Discussions were held regarding our USOPC compliance, how to communicate the plan to membership and expanding the definition around athlete.

**NGB Compliance**

Martine shared the presentation from USOPC regarding NGB Compliance and Board’s responsibility for overseeing these changes.

**Race Admin Division Task Force - Update**

Charlie gave a brief update on the Race Admin task force, sharing they are awaiting the survey to sent and are hopeful to have a final report by next month's board meeting.

**New Business**

**Adjourn**

Motion to Adjourn at 9:49 pm.
Action Request Form

Request No. _____BAR20200826 Date Submitted: ______8-25-2020

Submitted By: ______MAtt Hill, US Sailing Staff _____________________________

Subject: ______World Sailing Submission for International Measurer Requested (word this in resolution form):

Motion to approve the nomination of the following to initial certification as World Sailing International Race Officials:

   International Measurer: Polk Wagner – Lafayette Hill, PA and Harbor Springs, MI

Member Impacts: Describe below the impacts (i.e. Will it be seen as a member benefit or not? Explain)
Any perceived positive effects:
More international Measurers is a positive thing for US Sailing to achieve this level of certificate and depth of International Measurer talents.

Any perceived negative effects: None.

Will this proposal bring in new members?
☐ Yes, _________Estimated Number  ☒ No  ☐ Unknown

Mission Impacts: Describe below how and why this creates value.
Positive impact (be specific):
No impact (be specific):

Financial Impacts: Describe below any expected financial impacts on US Sailing. Include figures.
Positive effects: None
Negative effects: None

Summary: This candidate for IMand presented to the board for approval. Matt Hill will submit to World Sailing by 9/1/2020 deadline.

I certify that this proposal has been checked. Governing Documents affected:
☐ Bylaws  ☐ Committee Terms of Reference
☐ Championship Conditions  ☐ Ted Stephens Act
☐ Regulations

Submitted by _____Matt Hill, MatthewHill@USSAILING.ORG _____________________________
The following member is submitted to the Board of Directors for US Sailing’s endorsement of his candidacy as a World Sailing International Measurer for the J/70 class:

Polk Wagner – Lafayette Hill, PA and Harbor Springs, MI

Polk Wagner was the US Technical Chair for the J/70 class from 2016 to 2018, and since January 2019 has been the International Technical Chair for the J/70 class. His appointments as measurer include the following events:

- 2014 J/111 North American Championship
- 2016, 2017, 2018, 2019 and 2020 J/70 Midwinters
- 2018 and 2019 J/70 World Championships
- 2018 and 2019 J/70 Corinthian Nationals
- 2019 J/70 North American Championships

Polk attended the World Sailing International Measurer Seminar in Toronto in 2019 and successfully passed the test.

Professionally, he is a professor at The University of Pennsylvania Carey Law School. A college sailor at the College of Charleston, he sails J/70s and Lasers from his summer residence in Harbor Springs and has also sailed the Mac Race.

The Measurers and Equipment Inspectors Committee recommends Polk Wagner for International Measurer for the J/70 class.
Action Request Form

Request No. _____BAR20200827 IRS 990          Date Submitted: _____8-25-2020_____
Submitted By: _____ Heather Monoson ____________________________________________
Subject: Approval of 2019 990, CFO ____________________________________________

Action Requested (word this in resolution form):

So it be resolved that the US Sailing Board approve the presented 2019 IRS 990 for the US Sailing Association Inc. and the United States Sailing Foundation. The Audit Committee approved the Auditors management report in July and presented it to the US Sailing Board at the July 27, 2020 meeting.

Member Impacts: Describe below the impacts (i.e. Will it be seen as a member benefit or not? Explain)
Any perceived positive effects:
Follows NGB Compliance requirements.

Any perceived negative effects:

Will this proposal bring in new members?
☐ Yes, ________Estimated Number    ☒ No    ☐ Unknown

Mission Impacts: Describe below how and why this creates value.
Positive impact (be specific):
Maintaining bylaws.

Financial Impacts: Describe below any expected financial impacts on US Sailing. Include figures.
None.

Summary:

Q&A on the 2019 Audit was conducted during the July27th Conference Call. The 2019 IRS 990 for both US Sailing Association and US Sailing Foundation must be approved by the Board of Directors prior to submission.

I certify that this proposal has been checked. Governing Documents affected:

☒ Bylaws    ☐ Committee Terms of Reference
☐ Championship Conditions    ☐ Ted Stephens Act
☒ Regulations

Submitted by _____ Heather Monoson, CFO ____________________________________________