Dear friends,

The Greek philosopher Heraclitus was right: change is the only constant in life. The sport of sailing is no exception and rapidly changing cultural forces present new challenges as well as new opportunities for the future. Generational changes, socioeconomic shifts, changes in family structure, time starvation and the battle for attention in the digital world are having an impact on participation.

At US Sailing, we recognize and embrace these changes, and it’s our intention to leverage cultural forces to position the sport for a robust future. By sharply focusing on future trends in education and communications technology, youth development and preparing competitive sailors for today’s advanced equipment, we’re ensuring that sailing is well positioned to prosper in a culture of constant change.

We’re truly grateful for the support of our members, donors and sponsors, as well as from those of you who tirelessly commit time, energy and expertise to the success of our sport. In 2019, we made good progress together and are on course to a stronger future. It’s a true pleasure and an honor to be on this journey with you.

Thank you,

Cory Sertl
US Sailing President

Jack Gierhart
US Sailing CEO
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Our Mission
Increase sailing participation and excellence through education, competition and equal opportunity, while upholding the principles of fair play, sportsmanship and safety.

Our Vision for the Future of Sailing
Sailing has become a rapidly growing sport in the U.S., driven by innovations in access and education, and inspired by American success in international competition. The diverse sailing community is aligned around common goals for the sport. Sailing has been embraced by the public as being inspiring, inclusive and accessible.

Our Values
Respect • Integrity • Excellence
Who is US Sailing?

Everything we do is powered by our community: our passionate members, volunteers, donors, staff and corporate partners.

**US Sailing Members**
42,169

**Member Organizations**
1,444

**One Design Class Organizational Members**
124

**US Sailing Staff & Coaches**
55

**Corporate Partners**
26

**Volunteer Committees**
54

**US Sailing Board of Directors**
Cory Sertl, President
Rich Jepsen, Vice President
Martine Zurinskas, Secretary
John Schoendorf, Treasurer
Jack Gierhart, CEO
Charlie Arms
Henry Brauer
Bruce Burton
Clerc Cooper
Russell Lucas
Dave Perry
Briana Provancha
Tony Rey
William Ruh
John Sangmeister

**US Sailing Foundation Board**
William Ruh, Chairman
Cory Sertl, USSA Board President
Johnny Lovell, Treasurer
Lee Parks, Secretary
Jack Gierhart, CEO
Glenn Darden
Roger Gatewood
Gary Jobson
David Loring
James Muldoon
Dave Rosekrans

**US Sailing Foundation Trustees**
Jane and Bruce Burton
James M. Schoonmaker
Tom and Stacey Siebel
US Sailing is on a mission to build new generations of skilled, avid lifetime sailors. Our Squaring the Pyramid initiative shifts the focus from competitive sailing to a development model based on age-appropriate activities in a variety of boats to keep kids engaged and build well-rounded skills.

The sea, once it casts its spell, holds one in its net of wonder forever.
– Jacques Yves Cousteau

Stages of Learning and Development
A youth-centered sailing experience

Ages 0-12
Discovery, Learn, and Play
“Fun, Safe, and Social”
Discovery of sailing and the boating environment in a safe, social setting.
Learning through games, deliberate play, and free-sailing.
Develop “physical literacy” - fundamental movement skills such as agility, balance, and coordination.
Frequent access to a variety of sports and activities to improve development and stay fresh.

Ages 10-16
Develop and Challenge
“The Golden Age of Skill Development”
Skills and technique develop at an accelerated pace.
Instructional focus on learning a well-rounded skill set.
If competing, emphasize skill development over competitive success.
Participate in a variety of sports and activities to improve development and stay fresh.

Ages 13-19
Train for Mastery
“Refine & Specialize”
Physical and mental growth provide an opportunity to try new sailing disciplines and learn new skills.
Instructional focus is on long-term mastery.
If competing, maintain a healthy practice to competition ratio.
Participate in a variety of sports and activities to improve development and stay fresh.

Ages 19+
“Lifetime Sailors”
Skills learned as youth sailors produce adaptable, flexible lifetime sailors.
Confident and competent – able to sail any kind of boat in any conditions.
Multi-discipline participation that evolves throughout a sailor’s lifetime.
Grounded in the time-honored principles of solid seamanship.
Youth Sailing

Skill Up Youth Development Program
Sailing program directors and youth sailing instructors around the country will soon hold a complete youth sailing curriculum in the palm of their hand. Skill Up delivers age-appropriate lesson plans, drills and program activity ideas in a mobile app which US Sailing introduced in 2019.

Skill Up - Core Values
- focus on lifelong sailing
- skill development for every sailor
- embrace multiple sailing disciplines
- fun, age-appropriate learning
- well-trained instructors and coaches
- build life skills through sailing
The beta version of the Skill Up app was tested by a select group of early adopters, including Dale Currie of Jackson, Mississippi. Feedback from Dale and other early adopters has enhanced the 2020 Skill Up version with features and content being built specifically to meet the needs of our member organizations.

It was a bold idea. The Jackson Yacht Club Foundation created a new community sailing center in the heart of Mississippi. While not exactly a sailing hub, a passionate group of sailors put together a business plan, secured funding for boats, equipment and a facility on the shores of the Barnett Reservoir.

Dale Currie, a JYCF board member, soon discovered a problem he never anticipated. “I really struggled with the curriculum piece. We have 3 high schools in the program with 50 plus students at different skill levels, and our instructors have different sailing backgrounds and teaching techniques.”

“We needed a common curriculum and a way to individualize training based on each sailor’s level of skill and progress. I scoured the internet, ordered books, found YouTube videos. We put a curriculum together, but the pieces were scattered all over the place. It was a lot to keep up, and it wasn’t very effective.”

Dale could see the potential for the Skill Up app immediately and signed on to test the Beta version. “It delivered the solution I’d been looking for. By standardizing the curriculum, we create a sustainable, replicable, scalable program. Without that structure, it’s all just fun and games.”

Dale is looking forward to Skill Up 2.0 launching in the Spring of 2020. “The beta app is great, but it’s just the tip of the iceberg in terms of what’s possible. This is a game-changer.”
Youth Sailing

New in 2019
Siebel Sailors Program

The Siebel Sailors Program is giving kids at community sailing centers in five major U.S. cities the chance to advance and excel in sailing. We’re providing fun, fast boats and full-time, highly trained coaches, and bringing best practices in instruction, community engagement and regional training opportunities to a new population of youth sailors.

In 2019, US Sailing launched the Siebel Sailors Program in partnership with three urban Community Sailing Centers and will launch two more in 2020. Each Program is led by a primary center and supported by 2-4 centers in proximity.

“This program is the beginning of a journey, and is as much an opportunity for the sport as it is for the sailors.”

– Travis Lund, Executive Director, Treasure Island Sailing Center, San Francisco
## Siebel Sailors Networks

### Mid-Atlantic
**DC Sail (Primary Center)**
- Downtown Sailing Center
- Baltimore County Sailing Center

### Mid-West
**Columbia Sailing School (Primary Center)**
- Jackson Park Yacht Club Foundation
- Sheridan Shore Sailing School
- Sheboygan Youth Sailing Center

### Southern / Central Florida
**US Sailing Center of Martin County (Primary Center)**
- Youth Sailing Foundation of Indian River County
- Team Paradise Sailing in Miami
- Coconut Grove Sailing Club in Miami

### Northern California
**Treasure Island Sailing Center (Primary Center)**
- Golden Gate Youth Foundation
- Alameda Community Sailing Center

### Pacific Northwest
**Sail Sand Point in Seattle (Primary Center)**
- Gorge Junior Sailing in Hood River, Oregon
- Center for Wooden Boats, Seattle

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Chris Childers is the new Siebel Sailors Coach leading the San Francisco Siebel Sailors Network. He brings an infectious enthusiasm and a lot of experience teaching sailing to kids from nontraditional backgrounds.

“This program is so much more than racing,” says Chris. “It’s about fun, it’s social and the kids love it. Every other sport has figured out that speed attracts and to keep kids excited, you need an adrenaline factor. Racing is great if it has the right frame around it.”

“Think of all the skills that kids learn in a boat: teamwork, perseverance, managing a complex environment to achieve goals. There are so many places for kids to go with these skills, and they’ll have a foothold into any kind of sailing as well. I can’t wait to hear the stories that come out of this program. These kids will bring a new voice to the sport.”

– Chris Childers, Siebel Sailors Coach
Treasure Island Sailing Center,
San Francisco
US Sailing’s STEM Education Initiative

The Reach Program utilizes sailing as an educational platform, challenging youth to embrace education, establish a love of learning, and explore productive Science, Technology, Engineering, and Math (STEM) concepts.

| 10 | Reach Educator Training Courses |
| 97 | Newly Certified Reach Educators |
| 400 | Sailing organizations implementing Reach Initiative |
| 5,332 | Students participating at the Reach Southern California Hub |
| 206,800 | Students connecting to STEM through Reach* |
| 86% | of Reach programs report changes in students’ environmental stewardship behavior after the program |

*Landing Organization participation numbers averaged over 400 programs.

Lima Harris saw firsthand how powerfully STEM and sailing engage kids when she enrolled her boys Micah and Maddox in Dramatic Results, a Reach Program Partner of the US Sailing Center Long Beach.

“Our boys were blessed not just once, but twice, to participate in summer programs sponsored by Dramatic Results. Last year, they were invited to participate in a science, technology, engineering, arts and mathematics (STEAM) camp at the US Sailing Center. They were excited every week to learn about sailing and engineering. They raced every week and were excited for the opportunity to apply their learning when they engineered and sailed their own boats!

Reach extends the love for science beyond the classroom by opening doors of opportunity for children who may have otherwise never have had the chance to partake in such activities. Thank you for igniting these interests in our boys Micah and Maddox. They will never forget their two summers of sailing!"
Every sailor deserves a safe place to learn, play and excel. When disturbing reports from other sports started to surface, US Sailing reacted quickly with a policy requiring SafeSport training and background checks for all staff and volunteers who engage with youth sailors. Since that time, Congress has mandated the Minor Athlete Abuse Prevention Policy (MAAPP) to set a baseline for acceptable safety standards.

To help local sailing organizations protect children and meet the new legislative requirements, US Sailing makes SafeSport Training and background screening services available to our member organizations and, in 2019, we developed a SafeSport Handbook for the implementation of athlete safety policies at the club level.

5,922 SafeSport Training Certificates Issued to US Sailing Staff, Certified Instructors, Race Officials, Volunteers
The Olympic Games must not be an end in itself, they must be a means of creating a vast program of physical education and sports competitions for all young people.

– Avery Brundage, International Olympic Committee President, 1952-1972

Building a robust pathway for talented young sailors to join the US Sailing Olympic Team is a priority. The development of our younger athletes starts with the Olympic Development Program, and many have the chance to train alongside the US Olympic Sailing Team athletes as they prepare for the 2020 Tokyo Games. Our program is already engaged in building top-level athletes who can represent the USA at the 2024 Paris Olympic Games and the 2028 Los Angeles Games.

Olympic Development Program

Building Future Olympic Champions

US Sailing’s Olympic Development Program (ODP) provides world-class coaching support to promising American youth sailors competing in high-performance classes through programs including training camps, travel teams and regatta coaching at events. The ODP also manages the US Team for the Youth Sailing World Championships and Youth Olympic Games.

11 | ODP Led and Supported Training camps
140+ | Youth Sailors invited to attend ODP camps
10 | ODP graduates currently pursuing Olympic campaigns
2 | Gold Medals at Youth Worlds
6 | Top 10 Finishes
Olympic Sailing Team

The US Olympic Sailing Program manages and trains 10 Olympic Classes.

**Around the World**
Raced and Trained in 2019:

- 18 Training Days at Tokyo 2020 Olympic Venue
- 12 Countries
- 24 Cities
- 142 Training Days
- 20+ International Regattas

**Standout Results**

- 13 Medals
- 37 Top Ten Regatta Finishes

“The most important thing in the Olympic Games is not winning but taking part; the essential thing in life is not conquering but fighting well.”

– Pierre de Coubertin, 1894 (Founder of the Modern Olympic Games)
Meet the US Sailing Team

470 Men ...................... Stu McNay  
                                  Dave Hughes  

470 Women ..................... Atlantic Brugman  
                                  Nora Brugman  

49er ............................ Ian Barrows  
                                  Michael Kiss  
                                  Andrew Mollerus  
                                  Ian MacDiarmid  
                                  Nevin Snow  
                                  Dane Wilson  

49er FX ........................ Paris Henken  
                                  Anna Tunnicliffe Tobias  
                                  Stephanie Roble  
                                  Maggie Shea  

Finn ............................ Luke Muller  

Laser ........................... Charlie Buckingham  

Laser Radial .................... Paige Railey  
                                  Erika Reineke  
                                  Charlotte Rose  

Nacra 17 ......................... Riley Gibbs  
                                  Anna Weis  

RS:X Men ....................... Pedro Pascual  

RS:X Women .................... Farrah Hall  

Selected to represent class as US Sailing Olympic Team Member - 2020 Tokyo Games
Training & Education

**2019 Instructor Certification Programs**
Adult, Adaptive, Keelboat, Powerboat Safety, Reach Youth

- 229 | US Sailing Training Courses
- 2,401 | New Certified Instructors
- 6,847 | Currently Certified Instructors
- 2 | Coaching Symposia
- 110 | Coaches attended

**2019 Student Certifications**
Adults, Powerboat, Youths and Sailors with Disabilities

- 343,700* | Learned skills from newly certified instructors
- 1,195 | Safe Powerboat Handling Certificates
- 4,744 | Keelboat Program Student Certifications
- 256 | International Proficiency Certificates

*On average, each US Sailing Certified Instructor teaches 50 students annually.

---

It is not the ship so much as the skillful sailing that assures the prosperous voyage.

- George William Curtis, American Author, 1824-1896
2019 Safety at Sea
In-Person and Online

49 | US Sailing In-Person, Hands-On Seminars
4,769 | Students earned Safety at Sea Certifications (online and in-person program attendees).

2019 New Publications

Print Publications
• Reach Educator Guide: Middle School Modules 11-17
• Sailing Drills Made Easy
• Bareboat Cruising

Online Courses
• Online Safety at Sea
• Teaching and Coaching Fundamentals Online
Competitive Services
Rules and Ratings

2019 Race Administration
Race Officers, Judges, Umpires, Classifiers and Measurers

33 | Race Management Seminars/Courses
349 | Students Attended
767 | Currently Certified Race Officials
4 | Adaptive Sailing Classifiers
275 | Certified Judges
32 | Judges-in-Training
62 | Certified Umpires
25 | Umpires-in-Training

New in 2019
Race Committee Fundamentals Course
Designed to help sailing organizations train their race committee volunteers, not only their race officials.

New in 2020
Racing Rules of Sailing 2021 – 2024
The comprehensive rules of the game with all changes and US Sailing Prescriptions for the new quadrennium.

“ Our goal is to maintain and monitor a framework in which fair competition can flourish.”
– Arthur Levitt, former Chairman of the Securities & Exchange Commission
Competitive Services
Rules and Ratings

**Offshore Department**

**New in 2019**

**Sail Measurement Submission Online Forms**

Easy to use, improved accuracy, faster certificate turnaround

**New Certified UMS Measurers**

Two in Southern California, one in Wisconsin and one in Rhode Island.

**New in 2020**

Launching a new Measurer’s Seminar in partnership with IRC and ORC organization.

---

**2019 Rating Certificates**

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<th>Total</th>
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<tr>
<td>162</td>
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Welcoming new sailors to our sport brings a healthy infusion of perspectives, ideas and untapped potential. Inclusion and diversity yield energy and vitality and strengthens the sport for us all.

US Sailing Accredited Sailing Centers and Keelboat Schools ensure best practices in engagement, instruction and lead sailors onto pathways to the wider sport.

Access, Inclusion, Diversity

“Diversity: the art of thinking independently together.

– Malcolm Forbes

US Sailing Accredited Community Sailing Centers

43

US Sailing Accredited Sailing Schools

85
The biggest thing I learned from losing? Winning’s better.

– Ted Turner

**US Sailing Adult Championships**

| 8 | National Championships |
| 350 | Sailors |

**U.S. Junior and Youth Championships**

| 5 | National Championships |
| 375 | Youth Sailors |

**USA Junior Olympic Sailing Festivals**

| 28 | Festivals |
| 3,382 | Youth Sailors |
The 2019 US Sailing Adult Championship season culminated with the Championship of Champions in Stamford, CT in October. This Championship brings together the best of the best. It bodes well for the future of competitive sailing that seven youth sailors qualified to sail in this historically adult-level regatta. The conditions were tough, but so are the kids!

Sixteen-year-old twins Justin and Mitchell Callahan are the reigning I420 national champions and, therefore, earned a spot in the historically adult-level US Sailing Championship of Champions, 2019.

“We were super excited,” says Justin. “It was a blast to sail against these amazing sailors who we’ve looked up to for so long.”

“It’s high-pressure when there’s so much talent,” Mitchell adds, “and we got a new perspective on what racing is all about. The sailors treated us like any other competitor. Super respectful and even shared some tips when we were rigging.”

The Championship was sailed in Ideal 18s which the boys had never set foot in prior to race day. “We don’t normally sail keelboats, and it didn’t help that we’re so much lighter than the other sailors,” says Justin. “There was one practice day on the schedule, but it was too foggy to sail so we had to figure out what to do and how to sail this boat in 20 knots of breeze—on the way to the starting line.”

Despite these challenges, the Callahan boys secured a respectable 14th place, and have already qualified for the next edition of the Championship of Champions regatta. Their competitors were impressed and are keeping a watchful eye on Justin and Mitchell, as they sail into an amazing future.
2019 US Sailing Events

National Sailing Program Symposium  |  391
NSPS is the only conference of its kind that brings together program directors, instructors, volunteers, parents and industry representatives to share and learn best practices with one another about running, maintaining and improving sailing programs.

Stakeholders Summit
Chicago  |  100
Concurrent with the US Sailing Annual Meeting in Chicago, local stakeholders shared a day with the US Sailing Board of Directors and organizational leadership to collaborate on ideas for growing and energizing the sport while identifying solutions to common concerns.

National Coaching Symposium  |  95
Coaches from around the country participated in professional development to learn the latest practices in team management, performance technology and athlete development from our nation’s top professional coaches.

Women’s Coaching Clinic  |  15
New in 2019
There is a pronounced need for more female coaches in high-performance sailing and the US Sailing Women’s Coaching Clinic teaches skills at a level beyond high school, college and club-level racing. The opportunity to share best practices and support each other is invaluable.

Celebrations
2018 Rolex Yachtsman & Yachtswoman of the Year, San Francisco  |  78
SailGP Spectator Party, New York City  |  80
College Sailing Nationals Barbeque, Newport  |  250
Siebel Sailors Program Launch Celebration, San Francisco  |  100
US Sailing Partners

American Magic
Gowrie/Chubb
Hobie Polarized
MTI
New England Ropes
Regatta Craft Mixers
Rolex
RS Sailing
SailGP
Sperry
Sunsail
The Moorings
Tropic Sport
Zim
Zodiac

USST Partners

Kilroy Realty
Groupe Beneteau
Helly Hansen
Marlow Ropes
Harken/McLube
Harken Derm
Nimbix
Siemens
2019 Financials

2019 Revenue

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2019 Expenses

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*Disclaimer: Numbers shown above are unaudited financials*
Leadership Societies

**OLYMPIC LEGENDS**

$250,000 or more

AmericaOne Foundation
Jane & Bruce Burton
Dick & Betsy DeVos Foundation
Doug & Maria DeVos Foundation
Richard & Helen DeVos Foundation
Peter S. Duncan
Peter & Cynthia Kellogg
Terry Kohler Family Foundation / North Sails
Tom & Joy Mistele

---

**OLYMPIC MEDALISTS**

**Gold**

$100,000 - $249,999

- Anonymous Donor
- Andrews Research Education Foundation
- Steve & Heidi Benjamin
- Henry G. Brauer
- Malin Burnham
- Dayton T. Carr
- James J. Cunningham
- Austin & Gwen Fragomen
- J. Hap & Geren Fauth
- Brian Keane
- New York Yacht Club
- James M. Schoonmaker
- The Sailing Foundation of New York

**Silver**

$50,000 - $99,999

- The Fetter Family
- Lisa & George Francisco
- Kent & Julie Haeger
- Tom & Marcy Holthus
- Bruno H. Pasquinelli
- Ronning Family Foundation

**Bronze**

$25,000 - $49,999

- John M. Brown
- Stephen J. Cucchiaro
- Elke & Markus Lahrkamp
- Nehms Ocean Group
- Mark & Cory Sertl
- Frank Slootman

---

**OLYMPIC CHAMPIONS**

$5,000-$24,999

- Anonymous Donor
- Thomas Carruthers, Sr.
- George Hibben
- George R. Hinman
- Peter Hurley
- John B. Kilroy, Jr.
- Russell Lucas
- Paul & Dana Magno Family Foundation

- William C. Martin
- Jack Rettig
- Pamela Rose
- St. Francis Sailing Foundation
- Stanley & Susan Trotman
- R.E. Turner, III
- Duane Yoslov
President’s Club

Annual Giving - $1,000 to $10,000

Sandy Adzick
Ramsey Alexander
Joanne B. Allen MD
Peter A. Allen
Martha and Sam Altreuter
Janet C. Baxter
Steve and Heidi Benjamin
L. Harrison Bernbaum
Gina C. Bottino MD
Albert G. Boyce, Jr.
Jack and Nancy Braitmayer
Henry G. Brauer
James Buckingham
Malin Burnham
Bruce J. Burton
Shannon W. Bush
John R. Caldwell
Jim Capron
George W. Carmany III
Dayton T. Carr
Thomas Carruthers, Sr.
Mason R. Chrisman
Allison Coleman
Steve and Doris Colgate
George Collins
Phyllis Collins
Patricia A. Connerney
Diana Rell Dean
Richard DeVos
Roy P. Disney
Joseph T. Dockery
James L. Dolan
William A. Douglass
Michael L. Dow
Edwin L. Ecclestone, Jr.
Dr. Bruce A. Eissner
Laura C. Ekholm
Lawrence Ellison
Susan R. Epstein
J. Hap and Geren Fauth
JJ Fetter
Tom and Jane Fetter
Austin and Gwen Fragomen
Connie Garrett
Roger Gatewood
Byron J. Gierhart, Jr.
Lawrence R. Glenn
Carter Gowrie III
Brenton S. Halsey
Richard Hanneman
John V. Hanson
Charles Hawley
Pam and Craig Healy
George and Emilie Hinman
Robert H. Hobbs
Richard Hokin
Eugene P. Holland
Michael Housley
Michael S. Hudner
Barbara Hufsmith
David H. Irish
Stephen Jeffries
Gary Jobson
Robert L. Johnstone III
William H. Jolley
Dr. David T. Jones
Steven Jones
Philippe Kahn
Stephen G. Kasnet
Edward M. Kaye MD
Peter R. Kellogg
John Whitney Kelly
Michael L. Kettenbach
John B. Kilroy, Jr.
John W. King
Dr. Anne C. Kolker
Dina and Robert Kowalyshyn
Tad Lacey
Robert H. Lane
Daniel J. Levangie
Peggy Lidster
Philip A. Lotz
John and Katy Lovell
Chris Luppens
John W. Martin, Jr.
Stephanie Martin
William C. Martin
Linda McDavitt
Edward RH McDowell
Judy Claggett McLennan
Stephanie W. McLennan
Alexander R. Mehran, Jr.
Joseph C. Melino
Clay Mock
James P. Muldoon
Stewart P. Neff
Amy Neill
Carl A. Olsson MD
John and Ellyn Osmond
Anthony W. Parker
Charles M. Parrish
Thomas N. Patch
Whitney Peterson
Beth Pfeiffer
Marda PR Phelps
Rives Potts
John D. Ralls
John S. Rando
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