



Conference Call to order: 7:30pm EST

In attendance: Board: President Cory Sertl, CEO Jack Gierhart, Treas., John Schoendorf, Managing Olympic Director Malcolm Page, Ron White, Sec. Martine Zurinkas, Rich Jepsen, Dave Perry, Tarasa Davis, Charlie Arms, Bruce Burton, Clerc Cooper, Sally Barkow
Guests: 3 guests on call

1. Announcements

2. Chief Executive Officer Report Jack Gierhart
Review of the process for the 2019 budget; staff involvement, Strategic plan and filter was the guiding document. Details on the holiday closing provided with plans in place for phone/email monitoring. Budget Narrative reviewed in depth.

3. Treasurer's Report John Schoendorf/Donna Kane
Financial Report November financials, Projected December year end, update on annual appeal process, year-end review. 2019 Budget Presentation given.

BAR20181219 2019 Budget - *Vote #1 Motion to approve, approved.*

4. New Business –
BAR201819 A -Endorse US Sailing Community Sailing Initiative. *Vote #2 Motion to approve, approved.*

5. Executive Session –
BAR201819 B Compensation Package -*Vote #3 Motion to approve, approved.*

6. Motion to Adjourn

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Organization and Sport Impact

- Revolutionary program will catch the attention of the sailing community and public – PR
- Model for other communities, changes the paradigm
- Draw new supporters to US Sailing and the sport – private and corporate
- Demonstrates US Sailing leadership; increase credibility and relevance
- Drives diversity and inclusion
- Creates formal foundation for professionalized coaching