

***US SAILING* Board of Directors Meeting**
Sunday, October 23, 2005
Phoenix, Arizona
Minutes

President Janet Baxter called the meeting to order at 0953 MST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Jim Capron, Ruth Creighton, Susan Epstein, Rich Jepsen, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, Jim Tichenor, Absent were Bob Billingham, Dean Brenner, Tom Hubbell and Leslie Keller.

The approval of the minutes of the October 23, 2004 0800 meeting was postponed until the next meeting.

The Board determined the following meeting dates and times for the upcoming year:

November 21, 2005,

December 19, 2005,

January 16, 2006,

February 20, 2006

March 6, 2006,

Spring Meeting, Chicago, Illinois, time TBA

April 17, 2006,

May 15, 2006,

June 19, 2006,

July 17, 2006,

August 21, 2006

September 18, 2006

October 16, 2006,

2006 AGM TBA

All meetings will start at 8:00 PM except where noted. Meetings will be by conference call except for the Spring and the Annual General Meetings.

President Baxter spelled out her expectations regarding the meetings. Baxter expects that all materials and topics that will be discussed at the meeting will be in the Secretary's hands by the end of business on the prior Wednesday and that the Secretary will send the Agenda containing those topics and other materials to the entire Board by the end of business on the prior Thursday.

President Baxter announced that Tom Hubbell will be responsible for overseeing the transition plan over the next year. Baxter will concentrate on the business of governing the organization. Further discussion ensued regarding the transitional period. Reports concerning the formulation of the House of Delegates will come from Walt Chamberlain through Tom Hubbell to the Board.

The president asked Ruth Creighton to review the action item form to include other committees affected.

The President and the Board wish to reiterate that most of the Board of Director Meetings held during the spring and fall meetings are open to the membership and that they are welcome to attend those Board Meetings at the Spring Meeting or the AGM. Baxter directed the Secretary to continue the practice of inviting one or two US SAILING members to attend the monthly Board Meetings.

Meeting was adjourned at 11:00 AM MST.

Respectfully submitted,

John Strassman, Secretary

***US SAILING* Board of Directors Meeting**

Monday, November 21, 2005

Minutes

President Janet Baxter called the meeting to order at 8:02 PM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, Jim Tichenor, Absent were Bob Billingham and Dean Brenner. Invited guest Walter Chamberlain participated as well as Budget Committee Chairman James Appel.

Action Items:

A motion to approve the October 21, 2005 Ex Comm meeting minutes was moved, seconded and passed.

A motion to approve the October 23, 2005 (0800 starting time) meeting minutes of the "old" Board as corrected was moved, seconded and passed.

A Motion to approve the October 23, 2005 (0953 starting time) meeting minutes of the "new" Board was moved, seconded and passed.

President Janet Baxter gave a short report on the successful ISAF meetings in Singapore and noted that a new competition format for the Olympics was approved. Baxter continued with an acknowledgement of the recent One Design Symposium which she described as excellent.

Charles Leighton, Executive Director, led the Board through the Executive Director's report and highlighted several points:

- Bobbi Warren was hired as US SAILING new CFO. Ms. Warren's full résumé was included in his written report.
- The USOC gave US SAILING the full amount that was requested except that the USOC cut the amount earmarked for administrative expenses to all of the NGBs by 50%. This amount represents a \$42,000 cut for US SAILING. Leighton explained that while this amount was bothersome, he expected that the successful ongoing Olympic Sailing funding would make up the difference.
- Two factors facing US SAILING are the declining number of active sailors in the U.S. and the two year decline in US SAILING members.

Leighton noted that the key is to focus on increasing revenue. The most important activity for all involved would be to increase membership and participation in existing programs through effective marketing.

In commenting on the importance of fund-raising for non-profits, Leighton reported that there are three programs: the Presidents Club, the Medalist Program and the Annual Fund. The President's Club has been successful but could use more attention. The Medalist Program has been very successful. It has enlisted 14 donors at an average contribution of \$43,000. The Medalist Program is strictly for the support of the Olympic

program. Leighton went on to explain that most not for profit organizations have an Annual Fund, but US SAILING does not currently have one. A promotion for US SAILING's first Annual Fund Drive will be introduced in the Fall Newsletter in the form of a pre-paid envelope. The expectations are modest for this initial appeal but Leighton expects that this will prime the member's awareness of this program for a more comprehensive campaign in 2006. Leighton also announced that a test plan was being put together to assess reintroducing a membership classification that would include a magazine as a member benefit.

Leighton then took questions. It was suggested that since many of the President's Club members have lifetime memberships, it could be productive to have a special solicitation to them. Leighton also suggested that some of the Medalist Program donors might also become President's Club members. The status of several important sponsors was discussed. The on-line registration system was discussed and promoted.

Leslie Keller then gave the Treasurer's Report and reported that the annual 990 report and financial reports were posted on the website. The format of the financial reports was discussed and the Treasurer assured the Board that their concerns were being addressed.

It was agreed that an investment committee was needed to review the several US SAILING accounts that maintain substantial balances, including the fund that is held for US SAILING by the US Olympic Foundation. President Baxter will contact several members to determine their interest in such a committee.

James Appel gave the Budget Committee Chair report. He stated that the new CFO will be given an opportunity to acquaint herself with the budget before any additional actions are taken with the 2006 budget. Appel said that he had been working with Liz Walker, the Championship director to review the allocation of her time and expense among the several championships. There is a perception that there may be several Championships that are using the office's resources in excess of their return. Appel and Leighton promised the Board that more details will be settled upon by the next meeting.

Tom Hubbell then reported on matters pertaining to the Transition.

Action Item:

Tom Hubbell proposed the following resolution:

That the Regulation 15.00 *et seq.* entitled "Grievance & Disciplinary Proceedings" is hereby adopted as US SAILING's official Grievance and Disciplinary Procedures in accordance with Bylaw 701 of US SAILING's Bylaws, effective nunc pro tunc to October 21, 2005. Motion was seconded and passed.

The Board was in agreement that the new Bylaws should specifically address the grievance and discipline issue. Jim Capron and the Article 14 working party was directed

to present a proposal that resolves the issue. President Baxter directed the Secretary to post the newly adopted regulation on the organization's website.

Hubbell reminded the Council and Committee Chairs of the November 1, 2005 memo that asked them to review the structure and purposes of their groups. He noted that the committee lists were due. The committees were also asked to inform Hubbell which division they thought their committee belonged.

Hubbell asked for guidance regarding the restating of the regulations. It was suggested that a working group organize the regulations into a more logical order and then the committees and councils review and modify the regulations that affect them. The legal committee is still considering if it would be appropriate to change the State of incorporation but no opinion has been issued.

Susan Epstein has distributed a working list of the House of Delegates and she is still waiting for several more Chairs to be announced. Charlie Leighton noted that Annie Becker is the staff person who is managing the list.

Action Item:

Janet Baxter nominated Kirk Brown to be the Chair of the Umpires Committee. Nomination was seconded and passed.

Baxter reported that the contact list of Committee and Council members is expected to be ready for next months meeting and the Board will vote on accepting the Committee members that time.

Ruth Creighton reported that the IT committee has approved the automated membership renewal procedure using a secure credit card system.

Janet Baxter proposed:

A RESOLUTION approving the development of a nationally and internationally recognized sailing center in Cascade Locks, Oregon.

1. The Board approves the concept of development of a Sailing Center as currently contemplated by CGRA, and agrees that such a facility adds tremendous value to the sailing community in the United States, and is consistent with economic and quality of life improvements in the region.
2. The Board encourages the City of Cascade Locks and the Port of Cascade Locks to work with CGRA to find the most expeditious way of commencing development of a Sailing Center that will support and encourage the growth potential that exists for sailboat racing on the Columbia River.

The motion was Seconded, discussed and postponed until next month's meeting so that a few issues could be clarified. Leslie Keller, appointed to be the contact person, will report back to the Board.

Action Item:

Janet Baxter moved that:

US SAILING has no objection to the Swan 45 Class holding their World Championship Regatta at the Key West Race Week. Motion was seconded and passed.

An informal discussion about several housekeeping issues with the new bylaws ensued. President Baxter directed that all proposed edits be sent to Tom Hubbell who would then make the necessary corrections.

Meeting was adjourned at 9: 50 PM EST

Respectfully submitted,

John Strassman

Secretary

Next Meeting, 8PM EST Monday, December 19, 2005

US SAILING Board of Directors Meeting
Monday, December 19, 2005
Minutes

President Janet Baxter called the meeting to order at 8:01 PM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, John Siegel, John Strassman, Jim Tichenor, Absent was Bill Sandberg. Budget Committee Chairman James Appel also participated.

Action Items:

A motion to approve the November 21, 2005 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter gave the President's Report:

The National Sailing Hall of Fame in Annapolis, Maryland is having its Dedication Ceremony on December 21, 2005. The National Sailing Hall of Fame has connections with a number of notable sailing organizations and historical groups. US SAILING does not have financial obligation with this organization but has been named a partner.

President Baxter is planning to attend the opening to offer support.

Baxter continued by announcing that the Positive Coaching Alliance will be hosting a session at the National Sailing Program Symposium. The Positive Coaching Alliance is a group sport specialists who have developed a program that promotes a coaching plan that emphasizes sportsmanship as well as performance. Several NGBs have incorporated the PCA program into their standard coaching methodologies.

Charlie Leighton presented the Executive Director's Report and highlighted several items:

- November was a good month financially. Due to good cost controls the monthly budget showed a positive variance.
- Leighton extended congratulations to the US team at the recent Laser Radial Worlds. Paige Railey won and Anna Tunnicliffe came in third in the Women's Division. Brad Funk finished second in the Open Division.
- The CFO transition from Cindi Leary-Johnson to Bobbi Warren has gone very smoothly even though this is a difficult period due to end-of-year reports and preparations for the up coming audit.
- In November, we acquired two new Medalist donors. Joe Fogg became a Gold Medalist with a \$75,000 pledge and Bryan (Hunt) Lawrence as a Silver Medalist with a paid gift of \$50,000. These two contributions bring the YTD total of cash in hand to \$314,000 from the Medalist program.

Leighton asked James Appel to discuss the budget process progress. The Divisional Directors applied more details into the budget and found several discrepancies that netted

a negative variance of \$30,000. Appel said that the budget is not yet ready for approval. After some modifications the budget will be ready for approval in time for the January meeting. Appel then reviewed the Olympic Sailing Committee cash flow spreadsheet. Due to very successful fundraising, the OSC is \$250,000 ahead of its projected cash position and as a result will be able to increase its 2006 budget. Dean Brenner added that the OSC is budgeting 2006 activities based on actual funds collected or pledges committed in 2005. The USOC has rearranged its priorities by directing more funds directly to the athletes and less to the NGBs. Due to the success of the fundraising there will not be shock to the OSC budget.

Leighton then suggested a possible source of increase revenue could be an increase in the fees charged for Appeals and Grievance Review Board hearings. Dick Rose countered that increased appeals fees had been previously discussed and he said that it was widely agreed that the cost of the appeal process should remain as low as possible as a matter of fairness. Rose and Leighton promised to report back to the board regarding Race Administration revenues and expenses after an off-line discussion.

Leighton then told the board that the Grievance Review Board ruled on the matter of Andrew Casey. Mr. Casey was disqualified from an event for a RRS 69 infraction and the decision was reported to US SAILING. The Grievance Review Board formed a Hearing Panel and the Panel held a hearing on December 6, 2005. After holding the hearing, the Hearing Panel determined that Mr. Casey should not participate as either a skipper or crew member in any sailing competition in the United States during the period from January 1, 2006 through May 30, 2006. President Baxter directed the staff to post this information on the US SAILING website.

Leighton then ran through a number of miscellaneous issues

- He questioned whether the US SAILING logo could be displayed opposite the Rolex logo on race buoys and promised to research the issue.
- He asked President Baxter to describe the situation that occurred during the creation of the short list for the Rolex US SAILING Yachtsman/Yachtswoman of the year. Baxter explained that two of the nominee were from U.S. possessions territories (Puerto Rico and the U.S. Virgin Islands) and were excluded because of eligibility issues. The rationale is that since both the Puerto Rico and the USVI's have their own National Authorities, they would not be eligible for the US SAILING Yachtsman/Yachtswoman person of the year. Baxter said US SAILING described this reasoning to all parties involved and all parties accepted the explanation.
- US IRC, US SAILING, New York YC and the Storm Trysail had a meeting at which US IRC requested funds from US SAILING. US SAILING was not able to contribute funds but a compromise solution was reached.

A question was asked about how an \$113,000 expense line item was split between resolving the former ED contract and legal fees for the reorganization. Leighton responded that approximately \$90,000 went to resolving the former ED's contract and

\$23,000 was for the legal fees. President Baxter added that some portion of the legal fees was spent on Grievance Review Board expenses.

Treasurer Leslie Keller reported that the December projections were not available. Keller also said that the target of having the Audit presented at the Spring Meeting is at risk due to the fact that the meeting will be a week earlier than normal and a new CFO.

Tom Hubbell gave the transition report and said that progress was being made on reorganizing and editing the Regulations. Working group members Sandy Grosvenor and Fred Hagedorn are very helpful but the progress is slow. Jim Capron continues to work on reorganizing the Grievance and Disciplinary Procedure. Hubbell solicited suggestions for a new meeting schedule for the Spring Meeting. Susan Epstein reported that Walter Chamberlain is distributing a draft set of Bylaws for the House of Delegates and amendments for the CSA Bylaws and is soliciting comments.

Action Item:

Janet Baxter nominated Deborah Schoenherr to be the Chair of the Match Racing Committee.

Nomination was seconded and passed.

Action Item:

Janet Baxter moved that the corrected list of Committee members be approved.

Motion was seconded and passed.

A corrected copy of the Committee Lists will be sent to the SAC to assess if the required 20% Athlete composition of the several committees is met. SAC will respond with their results and recommendations if required.

James Appel presented a proposal to switch to a free conference call program. It would require each member participating to place a long-distance call to a non-800 number. US SAILING spends approximately \$2500 a year on Board of Director conference calls.

Action Item:

Dean Brenner moved that the Board of Directors use a free conference call system for its monthly meetings.

Motion was seconded and passed.

Secretary John Strassman was directed to obtain the service's procedures from the US SAILING staff and distribute a memo with instructions to the Board.

Leslie Keller presented a proposal to create a new Area by dividing the current Area H/E and H/W into two separate areas. This would create a separate Area for Hawaii. After discussion President Baxter suggested that this would be a matter for the House of Delegates to consider at the Spring Meeting. Jim Capron suggested a submission process in which a document would be prepared that would describe the proposal and list all of the changes that would be made and all of the committees and councils that would be affected. This submission would be made available well in advance of the Spring

Meeting so all affected parties could comment. Baxter requested that Keller prepare the submission.

Baxter requested suggestions on the distribution of the monthly Executive Directors Report. It was agreed that wide distribution was desirable and it was decided that it should be sent to the Board and all Committee Chairs as well as published on the website.

Action Item:

It was moved that the Mark H. Baxter Memorial Trophy be awarded to the winner of the Farr 40 Winter Series.

Motion was seconded and passed.

President Baxter said that a Deed of Gift is being drafted and the necessary steps are being done to assure that US SAILING maintains control of the trophy and that a trust is funded to maintain the trophy.

Rich Jepsen received approval for the use of the US SAILING logo on the Community Sailing Council awards.

A discussion on race administration issues was led by John Siegel. At issue is an apparent shortage of certified judges, race officers, and instructors in Area G. Siegel is concerned that the process of determining who become Race Administration instructors is not based on objective measures. Siegel suggested that he believes the certification and training programs are excellent, but are underutilized. Siegel offered five informal recommendations for the Race Administration committees:

1. The ranks of Race Administration need new blood
2. The number of race officers, judges, and instructors needs to increase
3. Our race administration committees need to provide honest feedback when denying certification and committee involvement.
4. Ineffective Area representatives need to be replaced
5. The above needs to be accomplished without sacrificing quality

Jim Tichenor provided the Board with additional information regarding the operation of the committees. Several Board members agreed that these concerns warranted further analysis and suggested that Mr. Siegel contact the Chairs of the Judge's Committee and the ARO Working Group and set up face-to-face meetings at the Spring US SAILING Meeting.

Dean Brenner reported that the 30 podium finishes this year has helped to increase the USOC funding to sailing athletes from \$900,000 to \$1,300,000. Brenner reported that USC is studying different platforms for fund raising especially for Youth Development. Brenner also reported continued that there was a recent grievance concerning the structuring of the ranking regattas.

Under old business Leslie Keller reported on the Cascade Locks request from the last meeting. Keller reported that she talked to the administrator at the Cascade Locks facility

and ascertained that the Cascade Locks organization did not fully understand US SAILING's capabilities and roles and did not understand that they could become a member of US SAILING. Keller will continue to work with the group.

An Executive Session followed.

The meeting was adjourned at 10.43 PM.

Respectfully submitted,

John Strassman
Secretary

The meeting will be Monday, January 23, 2006 at 8:00 PM EST

***US SAILING* Board of Directors Meeting**

Monday, January 23, 2006

Minutes

President Janet Baxter called the meeting to order at 8:08 PM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Budget Committee Chair James Appel and guest Clay Mock also participated.

Action Items:

A motion to approve the December 19, 2005 Board of Directors Minutes was moved, seconded and passed.

Ruth Creighton requested that it be noted that all references to the IT Committee during the November, 2005 meeting should have referenced the General Services Committee. There was no objection to this change.

President Janet Baxter reported that she had been continuing her program of visiting numerous sailing venues and meeting with and informing sailors everywhere about US SAILING.

Executive Director Charlie Leighton summarized his monthly Executive Directors report.

2005 vs. 2004 Financials

2005 net for US SAILING was \$190,907 vs. (\$472,871) in 2004

Without Olympics, year-end net was (\$198,000). Of that, \$128K was due to severance payments and reorganization expense that is not expected to reoccur.

The Windfall fund investment gain was approximately \$163K through November with approximately \$15K expected in December assuming the same YTD return.

The 2005 balance sheet will show a net worth increase of approximately \$310K over 2004.

Lessons learned in 2005

Strengths

- Success of US Sailing Teams – Dean's reports
- US SAILING Championships
- Offshore - IRC performance
- Sponsorships

Weaknesses

- Declining membership numbers
- Certain weaknesses in the staff that have been resolved
- Little emphasis on fundraising

Changes

- New Bylaws – Transitional Board
- New ED

- New Marketing Director
- New CFO
- New membership staff
- Added fundraising expertise
- Survey that showed relative importance of programs to members

Leighton then gave the Board the YTD 2005 membership statistics

Category	Count 12/31/05	Count 12/31/04
Adult (non-KB)	22,932	24,270
Family	3,793	3,792
Keelboat	3,729	4,265
Organization	1,427	1,432
Youth	4,003	4,216
	35,884	37,975

Leighton informed the Board that West Marine is unfortunately dropping their sponsorship dollars from \$80,000 in 2005 to \$14,000 in 2006. The annual 2.5% salary increases for the Staff Directors will be deferred until overall budget is achieved; 2.5% increases to the rest of the staff are still in effect.

Leighton reported that President Baxter, Ruth Creighton and he are scheduled to have a conference call to discuss the United States Sailing Foundation.

In closing Leighton stated the primary objectives for 2006 will be membership growth and reviewing the US SAILING brand.

After Leighton presented his report the Board discussed the most appropriate method of widely distributing the monthly Executive Directors report. Leighton said that he was committed to preparing an “unvarnished” report on a regular basis to the Board to assure that the Board has complete information for organizational governance. The Board agreed that Leighton has done an excellent job in communicating the important facts to them. The question is that the full report contains very detailed and sometime sensitive information regarding members, personnel, sponsors and status of various negotiations that would not be appropriate for general distribution. The same amount of full disclosure required to be shared with the Board could cause undue embarrassment and possibly financial mischief if taken out of context. It was decided that the full ED report should continue being distributed to the Board, staff and Committee Chairs and that the Secretary be directed to summarize the germane points of the Report in the monthly Board of Director minutes for general distribution.

Treasurer Leslie Keller deferred to Budget Chair James Appel for a report on the status of the budget process. Appel said that West Marine sponsorship withdrawal along with several other recalculations have caused the present iteration of the budget to have a \$42K deficit. Appel says that this is unsatisfactory and the staff Directors and he are examining the details to balance the budget.

Action Item:

It was moved that the US SAILING Board of Directors approve the disbursement of up to \$1500 from the Judges Training Fund to support travel costs of instructors for US SAILING Judges Workshops when a local instructor is not available.

Motion was seconded and passed.

Action Item:

Janet Baxter nominated Bill Stump to be the Chair of the Safety at Sea Committee. Nomination was seconded and passed.

Action Item:

Janet Baxter nominated Malcolm Clarke to be the Chair of the Investment Oversight Committee. Nomination was seconded and passed.

Dean Brenner reported that the Miami OCR was underway and it was shaping up to be a fantastic event.

Secretary John Strassman requested that the dates proposed for the BOD meeting during the October 23, 2005 be reviewed because several board members had noted conflicts. Charlie Leighton said that he would supply the Secretary with a list of dates and the dates could be reviewed at the next meeting.

John Siegel reported on the recent interaction between US SAILING and US- IRC. Siegel said that there was an article released that Siegel felt did not fairly represent US SAILING's relationship with the IRC rule. Siegel and Leighton said that US SAILING replied with clarity and restraint and consequently improved its credibility.

Rich Jepsen commented on his previously submitted report on the National Sailing Program Symposium which was held in Long Beach, California. There were 185 participants and approximately 40 vendors/presenters. Jepsen reported that the NSPS continues to be an exceptional event for US SAILING to connect with the people who have immediate contact with newcomers to the sport of sailing. Several board members who are familiar with the NSPS seconded Rich's observations.

Meeting adjourned 9:38PM EST

Respectfully submitted,

John Strassman
Secretary

The meeting will be Monday, February 20, 2006 at 8:00 PM EST

US SAILING Board of Directors Meeting
Monday, February 20, 2006
Minutes

President Janet Baxter called the meeting to order at 8:01 PM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Absent was: Bob Billingham. Budget Committee Chair James Appel also participated.

Action Items:

A motion to approve the January 23, 2006 Board of Directors Minutes was moved, seconded and passed.

President Janet Baxter opened the meeting and asked Executive Director Charlie Leighton to give his report. Mr. Leighton started out by reporting that January was a good month financially. Chubb remitted a sizable portion of its sponsorship money early and membership enrollment was ahead of forecast and of last year.

<u>2006 vs. 2005 Financials</u>	<u>UNAUDITED</u>	
Revenues & Expenses	Jan. 2006	Jan. 2005
General Operating		
Total revenue	\$576,340.86	\$339,887.11
Total expense	333,697.96	310,891.97
Net revenue	242,642.90	28,995.14
Olympics		
Total revenue	\$127,227.66	\$87,879.47
Total expense	106,756.69	120,309.57
Net Revenue	20,470.97	(32,430.10)
Balance Sheet		
Total Current Assets	\$1,921,334	\$1,375,277
Total Current Liabilities	1,376,399	1,428,305
Net assets	5,006,977	4,332,824
Total cash	1,019,376	783,199

JANUARY HIGHLIGHTS

1. National publicity achieved by getting US SAILING with Dean Brenner and Nick Scandone on NBC's Primetime Nightly News with Brian Williams.
2. Rolex Miami OCR was a complete success - As Katie's report says, the success is a great example of the tremendous value of our volunteers especially Jim Capron, Sandy Grosvenor, Mark Murphy and Dean Brenner.
3. Membership had a strong start.
4. Successful National Sailing Programs Symposium held in Long Beach.
5. New cash sponsors – Nikon, Vineyard Vines

6. 3 new Bronze Medalists in the Olympic Fundraising Program – Lloyd Ecclestone for Junior Olympics, and Jim Muldoon and Bill Martin
7. Leighton met this past month with Commodore David Aisher and Peter Wykeham-Martin of the RORC to renew an old and continuing relationship.

JANUARY LOW POINTS

1. Match racing results from an ISAF graded event held last fall were inadvertently not reported in a timely fashion which affected a U.S. sailor's invitation to a subsequent match racing event. A thorough review was done and the Match Racing Committee has put safeguards into effect that will prevent a reoccurrence.
2. The State of Illinois will not allow us to be exempt from paying sales tax for the Spring Meeting, which will increase the meeting's expenses.

Leighton ended his report with two items. The first item was a discussion to clarify US SAILING's policy regarding reimbursement for ISAF travel. The Board was advised that US SAILING does have a policy that the organization will cover the expense of ISAF delegates travel to ISAF meetings. Due to the delicate state of US SAILING finances, the President and the Executive Director would hope that ISAF delegates who can afford to cover the costs of attending these meetings would consider covering the costs themselves and save US SAILING a significant amount of money. The second item was a request to address the problem of recovering costs of Article 15 submissions. Jim Capron replied that he has prepared a draft Regulation 15 proposal that covers such a situation. Capron said he would forward the draft copy to the Board for consideration. Dick Rose suggested an Ombudsman procedure that when US SAILING receives an Article 15 grievance, the grievance would first be referred to the Ombudsman who would, during a conference call to the parties to the grievance, attempt to mediate the grievance and, following that call if his/her efforts to mediate were unsuccessful, make a ruling as to whether US SAILING's costs for the hearing of the grievance would be borne by US SAILING or not. Capron will continue to work on the draft and distribute it to several experts.

A question was raised concerning the members of US SAILING getting a discount for magazines. Leighton said that negotiations and a market test were in process.

Leslie Keller deferred to James Appel for the Budget Committee report. Appel said that the budget will be reformatted to show break-out by divisions and will be ready to be presented in time for the Board to review it before the Spring Meeting. Appel also presented a proposal that would increase the FY 2006 expenses for the Olympic program from the initial FY 2006 budget. The Olympic Committee ran a \$389K surplus in FY2005 because of excellent fundraising results and the Board agrees that US SAILING should direct the additional funds to the program. The Budget Committee was directed to draft a budget line item(s) that would clearly explain the situation of the four-year budget cycle for the Olympic Committee and how surplus funds earmarked for the Olympic Committee in one year can be carried forward to future year(s).

President Baxter reported that she had a meeting with Hortensia Hacker, the President of the United States Sailing Foundation regarding the fundraising roles of US SAILING and USSF. During the discussion Ms. Hacker offered to step down at the Spring Meeting. Baxter suggested that the US SAILING formulate a policy concerning fundraising which would aid in the recruitment of a new USSF President. After an extended discussion, the following action item was drafted.

Action Item:

It was moved that the US SAILING Board of Directors thanks the United States Sailing Foundation Trustees for their past work in fundraising for sailors in the United States, and now asks the United States Sailing Foundation to focus on supporting the building of endowments and restricted funds, and the support of non-Olympic international competition.

Motion was seconded and passed. Ruth Creighton abstained.

Tom Hubbell gave the Transition report and stated that the rewriting of the Regulations is showing itself to be an enormous task and it is going slowly. The group is making progress but the volume of material is daunting. Hubbell promised progress in time for the House of Delegates Meeting.

President Baxter led a discussion regarding the upcoming US SAILING Spring meeting and advised the Board of the proposed schedule and her expectations for the meeting. She directed the Secretary to coordinate the BOD meeting agenda with those of the HOD as to avoid duplication.

Secretary John Strassman reviewed the previously discussed meeting schedule for the monthly BOD meeting and confirmed the following dates:

March 27, Monday

April 25, Tuesday

May 22, Monday

June 26, Monday

July 31, Monday

August 21, Monday

September 26, Tuesday

October 24, Tuesday

US SAILING AGM November 15-19, Newport, RI

December 18, Monday

All meetings will start at 8:00 PM EST.

Secretary John Strassman led the Board through the latest list of Committee and Council chairs and members. After a number of edits, Strassman was directed to forward the final list to the staff for publication.

Action Item:

It was moved that the List of Committees and Councils be approved.

Motion was seconded and passed.

President Baxter raised the point that the Multihull Committee requested to be disbanded because its role has been taken absorbed by the Multihull Council.

Action Item:

It was moved that the Multihull Committee be disbanded.

Motion was seconded and passed.

Susan Epstein advised the BOD that the several problems that occurred in reporting Match Racing results this past year have been addressed and measures have been put into place that will assure these situations will not reoccur.

Dean Brenner reported that the past month was very successful for the US SAILING Olympic Committee. U.S. Sailors won eight medals at the Miami OCR tying GBR and FRA for the most podium spots. Brenner said that he was very bullish for the US SAILING Team's prospects in 2006. Jerelyn Biehl announced the 2006 US Youth World Team:

Michael Menninger & Nick Martin - Boys Doublehanded
Emily Dellenbaugh & Briana Provancha – Girls Doublehanded
Stephanie Roble – Girls Singlehanded
Boys Singlehanded and Board representatives have not been selected yet.

John Strassman presented a proposal to accept a permanent shipshape award trophy for the US Triplehanded Junior Sailing Trophy.

Action Item:

It was moved that US SAILING Board of Directors approve the Deed of Gift and accept the U.S. Triplehanded Junior Sailing Championship Shipshape Award Trophy as presented by Edwin Theisen, George Griswold and Raymond Teborek.
Motion was seconded and passed.

Leslie Keller announced that the Audit Committee will be starting its work on April 3rd. Keller also inquired about drafting a Conflict of Interest Policy for US SAILING. President Baxter offered that Ms. Keller should contact Dave Rosekrans because he has been working on such a policy.

Meeting Adjourned at 9:43 PM EST.

Respectfully submitted,

John Strassman, Secretary

US SAILING Board of Directors Meeting
Thursday March 16, 2006
Spring Meeting
Chicago, IL
Minutes

President Janet Baxter called the meeting to order at 7:03 PM CST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, John Siegel, John Strassman, and Jim Tichenor. Bill Sandberg was not in attendance. There were a seven observers present during the meeting.

Action Items:

A motion to approve the February 20, 2006 Board of Directors Minutes as amended was moved, seconded and passed.

President Janet Baxter opened the meeting with a short report of her appearances at Florida sailing events. Baxter then previewed the agendas of the upcoming Board of Director and House of Delegates meetings scheduled for this week-end.

Executive Director Charlie Leighton summarized his monthly Executive Directors report for the Board along with the YTD Financials. (The full summary will be included in the March 19, 2006 meeting minutes.) Leighton previewed his report to the House of Delegates by highlighting his initiative for enhancing the US SAILING brand and promoting the Olympic Medalist program.

Tom Hubbell reported that the group working on the re-write of the regulation has released a draft. He will be soliciting comments and edits this week-end and that the writing group will be very active in the next several days. Hubbell said he was the clearinghouse for all edits and questions.

President Baxter asked the several VP's who have been liaisons with the new Council for progress reports:

Jerelyn Biehl has been working with the Intercollegiate Sailing Association, Interscholastic Sailing Association, Youth and Women's Sailing Councils. Jim Tichenor has been working with the Community Sailing, Coach and Instructor, US Windsurfing and the Sailor Athlete Councils. Jim Capron has been working with Council of Sailing Associations, Council of Sailors with Disabilities and the Cruising Councils. Various Councils were farther ahead of others but all were making progress.

There was a brief discussion on whether the governing documents of individual Councils should be labeled "bylaws" or some other name to avoid confusion with the US SAILING bylaws. The Board concluded to keep the term "bylaws" for the individual councils.

James Capron described the current status of drafting the final sections of Article 15 in the Regulations. The final item that the working party is investigating is language to recover costs from the filers of frivolous grievances. This will be the very carefully crafted not to discourage

legitimate grievances from being files. The mechanism for processing eligibility grievances was also discussed. Further progress was expected during the course of the week-end and President Baxter requested that Capron make another report at the Sunday HOD meeting.

Action Item:

It was moved that the scheduled US SAILING March 27th Board of Directors meeting be canceled due to its close proximity to the Spring Meeting.

Motion was seconded and passed.

Secretary John Strassman led a discussion of the future of the Spring meeting. It was observed that several Committees were not having meetings and many others needed to have conference calls scheduled to assure adequate participation. Leighton estimated the cost of the Spring Meetings to US SAILING at approximately \$20,000. Other members of the Board suggested that the Spring Meeting also costs each volunteer at least \$1,000. A number of options were presented and Strassman was directed to request time at an upcoming HOD meeting to request their advice.

The Board then went into Executive session.

Meeting adjourned 9:37PM CST

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Saturday, March 18, 2006
Spring Meeting
Chicago, IL
Minutes

President Janet Baxter called the meeting to order at 8:04 AM CST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor.

President Janet Baxter opened the meeting by inviting past US SAILING and USOC president Bill Martin to address the group. Martin described the current state of affairs at USOC and recounted several anecdotes regarding his past Olympic experiences. Martin also talked about the United States' opportunity for a bid for the 2012 Games.

Leslie Keller then presented the unaudited Treasurer's report. (The complete report will be posted)

Walter Chamberlain then reported for the House of Delegates. Chamberlain reviewed the Friday, March 17th meeting by reporting that the bylaws were ratified, elections were held, and the following positions were filled:

Walter Chamberlain, Chair

Kim Hapgood, Vice Chair

Paul Ansfield, Secretary

Chamberlain went on to report that the Councils are doing well in organizing themselves.

Linda Merkle in her report said that the Sailors with Special Needs Council voted to be renamed the Council for Sailors with Disabilities.

Jerelyn Biehl reported that the Youth Council appointed Clint Edwards as Chair and Roger Baker as Vice Chair.

Clay Mock reported for the Legal Committee and said that it had completed cross licensing agreements with RORC for processing offshore certificates.

James Muldoon for the Government Relations Committee reported that the USCG had received a very large increase in the monies available from the Wallop Breaux ARTF for recreational boating safety. He urged the membership to take advantage of these grants. Muldoon said that all interested parties should be aware that the long-awaited NSTB's report on possible mandatory PFD wearage is due to be released soon. The data suggests that the wearage percentage is increasing for sailors and the USCG is very encouraged by this statistic. He also asked that all members contact him or Rich Jepsen to report problems with local authorities regarding Passenger for Hire rules. Finally Muldoon asked that US SAILING consider adding the concept of the promotion of safety to its bylaws under the purpose statement.

Sam Murray of the Sports Medicine Committee reported that the committee will recommend that all US SAILING certified race officers and judges have a current CPR certificate. Murray went on to urge that all local clubs and sailing centers have an AED on site. The Sports Medicine Committee will also issue a set of guidelines for protecting sailors' skin from excessive sun exposure.

James Appel reported for the One Design Council and the awards the Council presented the previous evening.

One Design Service - Nelson Weiderman
One Design Leadership – Linda Leader
One Design Club – Annapolis Yacht Club
One Design Regatta – Not awarded
One Design Creativity – Denise MacGilivay

Appel also reported on the progress of the National One Design and the National Sailing Programs Symposiums. Both groups are investigating combining the Symposiums.

Inshore Committee Chair Patty Lawrence introduced Debbie Schoenherr as the Chair of the new Match Racing Committee. Schoenherr reported that the Match Racing Committee adopted its roles and responsibility document and that the newly organized committee is eager to get to work.

Cory Sertl reported for the ISAF Delegation. Chairman Charles Cook previously supplied a written report and Sertl reiterated that the US delegation to Singapore had a successful meeting. The date of this year's US SAILING Annual General Meeting will present some difficulties because the ISAF delegation always has used the AGM meeting to prepare for the fall ISAF meeting. This year the US SAILING AGM is scheduled after the ISAF meeting. Sertl said that the delegation is studying options to review the large number of submissions expected.

Ruth Creighton reported that the General services Committee will be absorbed into the new Administration Division. She received a question regarding the difficulty many groups were having with the administration of the Golden Anchor Program. Creighton acknowledged the difficulties and pledged that the problem was getting the full attention of the committee and staff and that a favorable outcome was coming soon.

Sarah Alger of the Communication Committee reported that another newsletter was coming out soon and there would be at least one more this year. The newsletter is necessary for US SAILING to meet its notice obligations under Article 4 by permitting the Nominating and Governance Committee to announce the nominees for the US SAILING election of directors this fall.

Kim Hapgood of the Coaches and Instructor Council reported that the Council had made significant progress in writing its bylaws. Hapgood said that there are over 6000 certified instructors and trainers that would be represented by this new Council.

Bill Stump reported that the Safety at Sea Committee had approximately 1500 people attend their Seminars this year and there were still four more seminars scheduled. The committee is very pleased with the number of people participating. The Committee is working to provide hands-on training in the seminars to conform to ISAF standards. This training would include working with flares and inflatable devices. The Committee is working on a standardized answer for transporting

inflatable PFD's in airline language. Stump also thanked Glen McCarthy for his hard work on the website.

Ed Theisen reported for the Site Selection Committee and stated that the 2006 fall meeting will be in Newport, November 15 through 19. The next two spring meetings are also slated for Newport but no firm dates were announced. Theisen concluded his report by saying that Toledo, OH has requested the 2008 AGM. Toledo has put together an attractive offer and the Committee is seriously considering the bid.

James Appel presented the itemized 2006 Budget. He praised the work of Bobbi Warren and the Executive Director in producing the budget broken down by division. This revision maintains the break-even bottom line approved last fall

Action Item:

It was moved that Olympic Division budget be amended to permit a \$219,000 deficit in 2006.

Motion was seconded and passed.

President Baxter reminded the Board that the body will need to create a 2007 Priorities document before the next budget cycle.

In Other Business, Clay Mock, Chair of the Bylaws Committee requested that persons recommending changes to Article 2 - Purposes of the corporation should submit them to him. The purposes can only be changed by amending the Articles of Incorporation. He renewed the committee's recommendation that the place of incorporation be moved to Delaware from the State of New York.

Dan Nowlan got up was given the opportunity to thank everyone in the Offshore office for their good work over the past year.

Bob Billingham reported that the group representing kite boarding wished to investigate becoming part of US SAILING. The Board reacted positively to the expression of interest from the kite boarding group and it was recommended that the proposal be brought forward at the HOD meeting to find the location within US SAILING for this group. Billingham will contact the kite boarding group to identify a representative and invite the rep to the AGM.

Action Items:

A motion to approve the March 16, 2006 Board of Directors Minutes was moved, seconded and passed.

Meeting adjourned 9:35 AM CST

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Sunday March 19, 2006
Spring Meeting
Chicago, IL
Minutes

President Janet Baxter called the meeting to order at 9:49 AM CST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Missing was Bob Billingham.

Action Item:

A motion by Dean Brenner to correct the February 20, 2006 Board of Directors Meeting Minutes in respect to the motion regarding the United States Sailing Foundation was moved, seconded and passed.

The minutes of the March 18th Board of Directors Meeting were distributed but the Board concluded that they were not ready to make any decisions regarding the minutes that meeting and Secretary Strassman was directed to resend them to the Board electronically. This will allow the body to have a chance to review them thoroughly and then the Board will amend and approve the minutes at a later date.

The Board then received a series of Committee and Council reports.

Olympic Sailing Committee:

Dean Brenner asked that the Board review his report On Friday to the House of Delegates.

Budget Committee:

Charlie Leighton presented the report for James Appel. Appel's report described the progress of detailing the budget since it was passed last October. During the process of itemizing the budget the current staff identified various spreadsheet logic errors. The CFO has corrected errors and the staff has made adjustments to maintain the break-even bottom line. The report noted that variances to budget will occur and will be legitimately noted due to inaccurate preparation of the original budget spreadsheets.

Sailor Athlete Council:

Sandy Grosvenor recapped the written report from Bob Billingham. The Sailor Athlete Council has created a first draft of council bylaws. The draft is being circulated for final discussion and approval on a conference call in the very near future. The SAC is reviewing the definition of Sailor-Athletes. The SAC is also reviewing the composition of the several committees that require a percentage of the members to be Sailor-Athletes. The SAC also reported that the majority of meetings are conducted via telephone conference calls and the Council feels that it is a very efficient way of conducting its business.

Council of Sailing Associations:

Susan Epstein presented the CSA bylaws for review of the Board.

Community Sailing Council:

Saul Shumsky presented the report. The Community Sailing Council Bylaws provide that any amendment must take place during their annual meeting which happens at the National Sailing Program Symposium. This prevented them from acting on passing changes pursuant to the reorganization. The Board understands and approves any necessary transitional changes.

Offshore Committee and National Offshore Council:

John Siegel and Ken Morrison, Chair of the National Offshore Council presented four items for the Board's attention.

1. Mr. Jim Kilroy communicated with US SAILING regarding concerns about whether boats with canting keels should be allowed to compete. The Offshore Committee sympathizes with Mr. Kilroy but states its position that US SAILING is in no position to dictate to race organizing authorities how to organize and conduct their races.
2. A BOD Action Item was submitted requesting that the Offshore Committee should be retained within the Competition Division. This matter has to do with the fact that the new draft regulations did not have the Offshore Committee listed. The Offshore Council feels that the several committees that form the offshore group would benefit from retaining the Offshore Committee. The matter was referred to the Regulation Working Group and the Board will take this proposal under advisement.
3. A BOD Action Item was submitted that would have the Spring Meeting continue to be held each year at such site as the Board directs. The committee feels that two formal on-site meetings are important for the proper functioning of their committee. The Board will take this proposal under advisement.
4. A BOD Action Item was submitted that the Safety at Sea Committee be retained within the Competition Division. The committee believes that tasks of interpreting and sanctioning the Special Regulations are a technical matter best handled by the Offshore Office which is under the Competition Division. The Board will take this proposal under advisement.

During the Offshore Committee discussion regarding the handling of technical issues, Dick Rose raised the point that, to date, the equipment regulations in our sport have been primarily for offshore boats. Now, however, ISAF's Equipment Committee is developing ISAF Safety and Equipment rules for inshore boats, and US SAILING should consider which US SAILING committee would be responsible if US SAILING ever has to coordinate with ISAF on these technical issues.

Race Administration:

Reporting on behalf of David Dellenbaugh, Chair of the Racing Rules Committee, Rose stated that the Rules Committee is considering proposed changes in to racing rule 18, the rule that governs rounding or passing marks and obstructions. There are three versions under consideration and the Rules Committee is asking for local fleets to test the new versions during local races. If anyone is interested, please contact him for details.

Rose then suggested that the Board should hear reports from other Race Administration committees.

James Tichenor reporting for the Race Management Committee responded to a request originating in the House of Delegates to report on the appeals process for those individuals denied Race Officer certification. Tichenor said that if an individual is declined certification, that individual receives a completed form that identifies specific items that the committee has determined that are not satisfactory. Tichenor then quoted the Race Management website specifically regarding the review process:

Reviews of Certification Decisions

Anyone who feels that he has been denied certification inappropriately may request a review of that decision. Such requests must be in writing and submitted, with any supporting material, within 30 days of receipt of the letter denying certification. They must be sent to US SAILING, Attention: Race Administration Director. The full Race Management Committee will review the request and make a final decision no later than its next regular semi-annual meeting.

Sandy Grosvenor reported that the Umpires Committee did not meet at the Spring Meeting. Grosvenor continued that the Umpire Committee does not have a review process in place because every application already goes to the full committee.

Cruising Sailors Council:

Greg Norwine reported that the Council is soliciting a USCG grant to conduct safety programs for Cruising Sailors.

Commercial Sailing Committee:

Greg Norwine reported that the Committee did not meet at the Spring Meeting. Norwine did report that the commercial schools are reporting that the number of adults entering sailing is continuing to decline.

Training Committee:

Rich Jepsen presented a written report from the Committee. Jepsen reviewed that the Committee had a successful NSPS. The Committee met on Saturday and discussed many items including an initiative to develop a Spanish bilingual learn to sail program.

United States Sailing Foundation:

Hortensia E. Sampedro gave the report to the Board. Sampedro began by thanking President Janet Baxter and the Chicago Yacht Club for their wonderful hospitality. She also thanked the Board of US SAILING for clarifying the motion concerning US SAILING Policy regarding fundraising for the United States Sailing Foundation.

Sampedro continued that the USSF held its semi-annual meeting of the trustees Saturday, March 18, 2006.

1. The FYE 10/31/06 audit report was received. It carried an unqualified statement and the Foundation expects a clean management letter, the second one in a row.
2. The February 28, 2006 YTD financials which show a positive cash flow and balanced accounts.
3. The United States Sailing Foundation continues to phase out the sailors accounts over the course of one year to four or five other foundations throughout the United States. These foundations are on both coasts as well as in Texas.
4. A \$2,000 grant to support a US sailor to ISAF Women's Match Racing World Championship in Denmark in May 2006 was approved. Inshore grants since 1985 have exceeded \$810,000.

Sampedro announced that her successor as president of USSF is Bill Waggoner. She concluded by thanking everyone at US SAILING for their warm hospitality and expressed an eagerness to reciprocate by inviting everyone to visit her at the Key Biscayne Yacht Club in Miami, Florida and, after the demise of Fidel Castro, at the Havana Yacht Club in Havana, Cuba.

Championships Committee:

Karen Reisch reported that the Committee met and requests an action item to be considered by the Board.

Action Item:

A motion was made to authorize transfer of up to \$7,500 from the Board designated Junior Championship fund to supply funds to provide top level coaching at the U.S. Junior Championship finals. The motion was seconded and passed.

Reisch also reported that a working group delivered a report suggesting improvements for the Adult Championships.

Risk Management Committee:

Allan McMillan reported that the Committee had adopted their Roles and Responsibilities document. The process of the annual insurance review will start in May with work continuing through June and July. A final report will be delivered at the AGM. The Committee is also reviewing the Sexual Harassment and Physical Abuse Regulations together with the Legal and Governmental Relations Committee. There will also be a draft of Health and Safety Guideline sent out to member LSO's.

Nominating Committee:

Dave Rosekrans stated there was no formal report but wished to announce that the Nominations for the new slate of Officers will be presented to the Board on June 15, 2006 and will be posted on July 1, 2006.

Secretary John Strassman read a short report from Jim Capron of the Regulation 15 Working Group. The group has collected input from interested parties during the Spring Meeting and Capron will distill these into a submission to the BOD for their next meeting.

Dick Rose raised a question regarding drug and alcohol policies at Junior events. Chris Luppens stated the three US SAILING Junior and Youth Championship have adopted such a policy and it is found in the respective Championship Conditions. Luppens suggested that these Conditions would offer a template for any Junior event.

A question was raised regarding the numbering system in the draft regulations and the Regulation Working Group responded that they were aware of several discontinuities and they were being addressed.

The Board then received a two action items from the House of Delegates

The HOD presented an Action Item originally presented by CSA:

“Resolved, that the House of Delegates strongly feels that the interaction between the volunteers during two meeting sessions per year is extremely important, and urges that the Spring Meeting be continued in a format that will continue to foster face to face communications and camaraderie among the volunteers of US SAILING.”

The BOD did not want to pass a motion to that effect but acknowledged that there was an apparent majority of members who shared that sentiment. Rich Jepsen suggested that more information could be gained by surveying the members.

The HOD then presented the following resolution to the Board;

Action Item:

Whereas: Hawaii was originally a part of Area H which also included the Pacific Northwest and Alaska and

Whereas: US SAILING realized that Hawaii is uniquely different from the Pacific Northwest and Alaska and created Area H-E and H-W (Hawaii) as sub-areas, and

Whereas: Hawaii, though uniquely different from any other state in the U.S. because of location, culture and unique sailing experience, it nonetheless shares common objectives with mainland states, for example, youth and high school sailing and intercollegiate sailing.

Therefore be it resolved:

That the Board of Directors of US SAILING create a new Area for Hawaii within US SAILING, and be it further resolved that necessary changes in the Bylaws of both US SAILING and the House of Delegates be made by amending those documents to reflect the new Area.

The resolution was moved, seconded and approved.

Meeting adjourned 11:58 AM CST

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Tuesday, April 25 2006
Minutes

President Janet Baxter called the meeting to order at 8:03 PM EDT.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Absent were: Bob Billingham and Patty Lawrence.

Action Items:

A motion to approve the March 18, 2006 Board of Directors Minutes as presented was moved, seconded and passed. A motion to approve the March 19, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter opened the meeting by telling the board that in the last month she had presented a Hanson Award in Atlanta, visited Charleston Race Week and Long Beach for the Congressional Cup.

Baxter invited Executive Director Charlie Leighton to give his report. Mr. Leighton began by reporting that the first quarter has been very successful financially. Due to expense reduction and possibly good timing, all departmental net operational results are either ahead of budget or last year's YTD figures, or both. Leighton said that this was the first month during his tenure he could report such good news. The staff is very energized and Leighton is pleased with their performance. There are monthly staff meetings at which different topics are presented, to help the staff see the larger picture. The topics range from accounting, to recent trends in boat design, to the history of US SAILING.

Fundraising is going well in the Medalists Program.

Leighton would like to start planning a special agenda for the 2008 Annual General Meeting. He explained that the 2008 AGM will take place soon after the conclusion of the 2008 Olympic Games and it would be an appropriate time to introduce the US Olympic Team to the organization and invite the Medalist Donors to the meeting. Leighton hoped that the site selection committee would consider a venue that would support and attract the largest possible number of participants. Ruth Creighton raised the point that the Site Selection Committee was supposed to be following a policy that the Board passed some time ago and she volunteered to go back through past minutes to find that policy and redistribute it to the Board. Dean said that the Board should advise the Site Selection Committee that we are looking for an exciting venue suitable for the special programs envisioned for the 2008 AGM.

Leslie Keller then gave the Treasurer's report. The Audit will be ready for review at the June meeting. The RFP for a new Auditor is being prepared which will include both a one and three year time period along with options for preparing the annual 990 report in house as opposed to it being prepared by an outside firm. As a note Keller reported that the auditors are requiring that the pledges from the Medalist Program be booked as receivables when they are received. This will increase the apparent revenues for the Olympic Program but Keller said that the reports will be footnoted to explain the situation. Keller and Leighton said that the Olympics will be reported

on a cash basis to track the actual receipt and disbursement of funds. Additionally President Baxter requested that the Olympic financial reports extend over the entire quadrennium.

The staff opened a brokerage account for the deposit of funds for perpetual trophy funds and this needs to be approved by the Board. There is a second account which needs to add Bobbi Warren as an authorized signatory.

Action Items:

It was moved that the US SAILING Board of Directors approve the establishment of an account with A.G. Edwards & Sons to maintain the funds of several perpetual trophies. Motion was seconded and passed.

It was moved that Bobbi Warren be named as an authorized agent for US SAILING for Wachovia Securities, LLC. Motion was seconded and passed.

Olympic Sailing Committee Chair, Dean Brenner, reported that the US team is starting the peak European regatta season and is doing very well. Brenner repeated Leighton's remarks about the continuing success of the fund raising program and expressed appreciation for their support. Because of the increased revenue streams the Olympic program is planning to hire an assistant for Katie Kelly in administration in the near future, and additional coaches in 2007 and 2008. Brenner reported that there has been a resolution reached on the grievance filed by an athlete, concerning the ranking system. In response to a question about the expected weather conditions in China during the Olympic Games, Brenner responded that the Olympic Committee is gathering data through a meteorology service and the US will be sending a full complement to Qingdao at the end of the summer. The US will have a full contingent of athletes, coaches and support personnel in China for three weeks this August for the Qingdao International Regatta and they will come back with a significant amount of data.

Tom Hubbell reported that the Regulation re-write team has stopped accepting comments and the team is now working to correct the numbering system. Hubbell solicited comments on how quickly the process of finishing up should proceed. The consensus was that the Board will want to see a published draft next month so the new Regulations could be voted on the following month.

Baxter then asked how the Council By-Laws were progressing. The Vice Presidents questioned whether there was a structure/template/policy available to the Councils to follow when drafting their Bylaws. It was decided that the Transition Team, consisting of President Baxter, Tom Hubbell, and the US SAILING Vice Presidents, contact the Council contacts to expedite the process of writing their Bylaws. The Secretary was directed to send a letter to the Councils requesting the latest version of their Bylaws. The Secretary will then forward the drafts to the Board for review and approval.

Hubbell continued that he is still soliciting ideas on the structure and schedule of the fall and spring meetings. Leighton commented that the attendees could be interested in a panel discussion/ Q&A session on topical sailing issues with notable sailing personalities. Baxter suggested that the Team 7 working group would be the group to coordinate this effort.

Next, several unresolved action items left over from previous meetings were addressed:

The Offshore community presented a motion to reinstate the Offshore Committee. John Siegel suggested that the various Offshore Subcommittees be subordinate to the Offshore Committee and the Offshore Committee be the conduit that all offshore issues be presented to the Board.

Action Item:

It was moved that the Offshore Committee remain as a Committee in the Competition Division.

Motion was seconded and passed.

Rich Jepsen had earlier e-mailed to the Board a short questionnaire pertaining to the future of the Spring Meeting. He summarized for the Board the many comments he received.

Action Item:

It was moved that US SAILING continue the practice of having a Spring Meeting and that the meeting would be held in Newport, RI.

Motion was seconded and passed.

President Baxter requested Tom Hubbell to present a proposed schedule for future meetings. The Fall meetings will be four days and the Spring meetings will be three days.

The third remaining item was the matter of the placement of the Safety at Sea Committee. There were two schools of thought on the role of the Safety at Sea Committee. One vision was that the Committee is a training group that receives input from and produces educational programs for all of the constituencies of US SAILING. The other was that it is a clearing house for Offshore safety issues and documentation which include training programs of value for all of US SAILING. A single consensus was not emerging so John Siegel and Rich Jepsen were to confer offline and present a proposal to the Board in the future. The Regulation Working Group was to keep the Safety at Sea Committee in its current slot in the Regulations at this time. The Secretary was directed to put this topic on next month's meeting agenda.

The CSA Bylaw Amendments document was presented. It was decided that it would be preferable to view the CSA Bylaws in their complete form. Susan Epstein will forward the document to the Board. The Board will schedule discussion of the CSA Bylaws for the next meeting.

The topic of Signature Cards was raised. The CFO is in the process of opening a number of new accounts and there are many forms and signature cards that each need authorization signatures from a number of corporate officers and board members and many require a Board Resolution. Currently each card must be physically forwarded from person to person and the process takes a long time. The CFO has asked the Board to consider a process to streamline the process by giving the Executive Director and the CFO authorization to open accounts by a blanket resolution with a formalized reporting process to the Board. The Board's consensus was that it was not willing to give blanket authorization at this time. It was also noted that the Board is supposed to approve all new accounts when they are opened and every account on an annual basis. Currently this is not adequately reflected in the minutes and needs to be corrected. Leighton was to investigate what requirements various financial organizations have.

Susan Epstein had presented the discussion of Local Sailing Organizations as an agenda item, however she said it became clear that more research was required before bringing any proposal to the Board. Epstein suggested that the CSA should be consulted and the discussion deferred.

John Siegel presented a lengthy document from John B. (Jim) Kilroy which asked for action on the canting keel issue. The majority of the Board felt that US SAILING should remain neutral on what it considered a technology issue. Dick Rose offered another opinion that canting keels were an entirely new development that could cause major changes in the sport of sailing. Rose reminded the Board that the use of a canting keel is currently prohibited by racing rule 51 and, if it is moved with stored energy, by racing rule 52. Both these rules may be changed, either by class rules or by the notice of race and sailing instructions. Rose suggested that US SAILING should survey its members to determine the level of support for canting keels. Rose offered the example of several other developments that were deemed to be too far from the norm and were consequently prohibited. On the other hand it would be important guidance to the Board if it was determined that there was widespread support for this new technology.

A question was raised if it would be appropriate for US SAILING to provide guidance on the best practices on how to integrate canting keel boats into events. John Siegel replied that the Offshore Office was considering developing such guidelines and he would report on the Offshore Office's current status on the project for the next meeting.

In the category of Good of the Order, Bill Sandberg told the group that he was writing an article for a regional publication about the benefits of joining US SAILING, and he would appreciate any input from the members of the Board.

Meeting Adjourned at 10:25 PM EDT.

Respectfully submitted,

John Strassman, Secretary

US SAILING Board of Directors Meeting
Monday, May 22, 2006
Minutes

President Janet Baxter called the meeting to order at 8:06 PM EDT.

Board of Directors members present were: Janet Baxter, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg and John Strassman. Absent were: Jerelyn Biehl, John Siegel and Jim Tichenor.

Action Items:

A motion to approve the April, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter opened the meeting by inquiring of the Board if scheduling a Board Meeting on the Wednesday evening of the AGM would be appropriate. It was decided that there should be a Wednesday evening Board meeting at 7:30 PM on November 15, 2006. The Secretary was directed to contact the US SAILING staff to make the appropriate arrangements.

Baxter invited Charlie Leighton to give the Executive Director's report. Mr. Leighton reported that US SAILING year-to-date net results through April, without Olympics, show a net improvement over last year by \$432,489 and exceed budget by \$511,251. The key number for comparison by year end is that in order to break even we must exceed last year by \$136,000. Leighton suggested that the excellent work of the staff was a contributing factor in the improved results.

Leighton repeated the four objectives of US SAILING for this year, from his report:

1. Financial
 - a. Break even for US SAILING while maintaining the quality of its programs
 - b. Olympics continue to operate in positive cash flow for the Quad
2. Membership - reverse the downward trend in a cost effective manner
3. IT - update to meet the needs of the organization within the budget guidelines
4. Branding
 - a. Determine what is US SAILING's brand (the intangible promise to its members)
 - b. Greater US SAILING exposure to its members and potential members that is cost effective.

In assessing the outlook for these 4 objectives being achieved in 2006:

- Financial and membership are green;
- Branding is yellow going towards green (a work in progress), and
- IT is still a major question mark.

There were two items the Board discussed and acted upon, at Leighton's request. One was the issue of the 2008 Annual General meeting. The other was authorization to apply for MasterCard.

Action Item

It was moved that the 2008 Annual General (Fall) Meeting be held in Florida. Motion was seconded and passed.

Action Item

Charlie Leighton presented the following resolution:

RESOLVED that the organization is authorized to apply for MasterCards from MBNA for Bobbi Warren, Katie Kelly, Janine Connelly, Dan Cooney, Hart Kelley, Joe Costa, Lee Parks, Gary Bodie, Luther Carpenter, Skip Whyte, and Betsy Alison, and that the total credit line be limited to \$100,000 in any one month.

The resolution was seconded and approved.

Leighton asked what would be considered a significant response in the upcoming general election this fall in the voting for the Board. It was agreed that a response of over 10% would be successful and less than 5 % would be considered a failure. Leighton also noted that many strong candidates for the Board have expressed reluctance to run against another for a Board seat. One issue is that they do not want to “campaign” against fellow members, and another is that these are elections with several candidates, some of whom will not be elected and therefore “lose.” Leighton explained that there are persons of national standing who do not like to “lose” and therefore may decline a nomination. The guidelines that are in place call for short profiles of the candidates to be published in a letter that will be sent to the membership. No other campaigning will be allowed. It was agreed that this election will take place under the regulations in place, and that it will be recommended that the next Board revisit the election process to determine its effectiveness.

The issue of the race officer badges was discussed, and though the vast majority of respondents thought it a good idea, a number of committee chairs apparently felt that the decision was made without their input. President Baxter will personally contact them to apologize for the oversight. It was noted that the badges are to be paid for from the Presidents Club funds.

In presenting the Treasurer’s report, Leslie Keller reported that the organization is temporarily out of the line of credit but still has borrowings against deferred revenues. US SAILING has decided to bring the preparation of Federal form 990 in-house. The Investment Committee has moved \$250,000 into higher yielding fully insured short term paper. Keller requested that the Board come up with several more committee members to assist the Chairman, Malcolm “Doc” Clarke, in his duties. Leighton said that he had a meeting scheduled with Mr. Clarke in the near future and he would solicit a list from him, too. It was requested by the Secretary that on a monthly basis, a short summary report be presented to the Board by the CFO of any activity regarding the opening of new accounts or transfers of the sort reported this month, so that these transactions can be made part of the monthly minutes and, correspondingly, meet various reporting requirements. President Baxter asked the status of the 2007 Budget process. Currently, Keller is preparing a questionnaire that will be sent to the Division Directors, the CFO and the Board. The audit report is due next month.

Olympic Sailing Committee Chair, Dean Brenner, reported that there are 808 days to the start of the 2008 Games and 499 days left to the start of the US Trials. He reported that there were four more medals won at the World Sailing games and two medals (Gold) at Hyeres Week. Already in 2006 there have been 21 podium finishes compared to 30 in all of 2005. There are more sailors training full time and this concentration of effort is showing great results. An unfortunate situation occurred at the recent World Games. A Multihull event which was originally announced as an Open event was changed to a Men’s event by the event organizers, after the NOR’s were first published. The US conducted trials and sent a mixed team (male and female members), and when they arrived in Austria they were not allowed to compete. The US Team is very disturbed at the actions of ISAF and the organizers. A written copy of the decision of the

International Jury will be coming and Jim Capron will ask the Head Judge of the event for background on the incident and will report to the Board next month. Gary Bodie will also be asked to supply a report to the Board. The BOD will then weigh its options regarding an action to ISAF.

Brenner reported that Sara Hawkins will start as Katie Kelly's assistant in the near future.

A discussion took place as to whether or not US SAILING was considering renewing its participation in the USOC Joint Marketing Agreement. At the start of this quad, US SAILING did not sign the agreement. The USOC has indicated that US SAILING could sign up at this time, and staff is reviewing the contract. The concern raised was that this agreement could prevent local organizing authorities from signing up sponsors in the same product categories as the USOC sponsors, and that this may cause technical violations of the contract. An example would be a local regatta signing up a car dealership, soft drink distributor or a bank as a sponsor. The President requested that a report on the possible ramifications of the Joint Marketing Agreement be put on the agenda of the next BOD meeting.

Tom Hubbell reported that draft 10 of the Regulations was released. The edits of a few Articles were still being compiled. Ruth Creighton raised concerns about the Investment Oversight Committee. There was a question whether that committee reported directly to the Board or reported through the Administrative Committee. It was determined that significant investment decisions were to be reported to the BOD. There was a discussion lead by President Baxter that the Division Chairs were co-coordinators and not gatekeepers. By this she meant that the Divisional groups organized their committees and stimulated a flow of information and discourse, but would not limit the individual committees from bringing issues and questions directly to the BOD. It was requested that Creighton's proposal be put into writing and circulated to the BOD for immediate feed-back. Patty Lawrence asked whether the Class Measurers should be under Race Administration or Inshore. There were arguments for both sides but it was decided to move it to Inshore. Hubbell said that the Regulations will be forwarded to the HOD for comment and then voted on at the next meeting.

John Strassman introduced the issue of which category of advertising would be allowed at the Youth Championship next month. Dick Rose summarized the ISAF Advertising Regulations that apply to competitor-owned boats and equipment in the Olympic Classes. These regulations state that competitors who bring their own Olympic Class boats or equipment to an event are always permitted to display Category C advertising on those boats and equipment, and that neither US SAILING nor an event organizer may change these regulations.

Dick Rose commented that, when US SAILING or an event organizer signs up a sponsor for events involving the Olympic Classes, it must be made clear to the sponsor that the ISAF Regulations permit competitors in Olympic Classes who bring their own boats or equipment to an event to display advertising on them, and there is nothing that either US SAILING or an organizing authority is permitted by the racing rules to do to restrict such advertising. The only circumstance under which advertising on Olympic Class boats may be restricted to Category A ads is the following: When an organizing authority supplies boats or equipment, it may specify that only Category A ads are permitted on the supplied boats and equipment.

There is one item that requires Board action. The Board is asked to restrict advertising on the seven 29ers entered in the Youth Championship to Category A. The 29er is an ISAF International Class that normally permits Category C advertising. ISAF Regulation 20.4.3 permits a national authority to limit advertising on 29ers during an invitational event to Category A advertising. The Youth Sailing Championship Committee seeks the Board's support of its decision to limit

advertising on 29ers to Category A. In order for that committee's decision to have the force of a rule at the Youth Championship, the Board must support the Proposed Resolution.

Action Item:

RESOLVED: As required by ISAF Regulation 20.4.3, the National Authority (US SAILING) provides its approval for the 2006 US Youth Sailing Championship, an Invitational Event, to restrict advertising to Category A for the 29er Class. Resolution was seconded and passed.

The Secretary introduced a discussion on the review of the recently received bylaws of several of the Councils. James Capron suggested that all these bylaws are so varied and disorganized that the BOD cannot make any recommendations at this time. Capron continued that he would like to see a working group produce a template that would be given to the Councils. The Councils would then use that template to create their bylaws, assuring that all requirements would be met, while explaining their unique missions.

Action Item:

It was moved that a working party of Walt Chamberlain, Fred Hagedorn, Tom Hubbell and Jim Capron draw up a template to assist the Council in writing their bylaws. Motion was seconded and passed.

Action Item:

It was moved that Ruth Creighton be approved as Administrative Division Chair and that Dean Brenner be approved as Olympic Division Chair. Motion was seconded and passed.

Rich Jepsen gave a short report regarding the interaction between the jobs of Training Committee Chair and Education Division Chair. The BOD saw no conflict in Jepsen's holding both positions, for the time being.

Action Item:

It was moved that Rich Jepsen be approved as Education Division Chair. Motion was seconded and passed.

Ruth Creighton as Administrative Division Chair reported that this year's Stewardship Report noted that all eighteen yacht clubs that suffered damage during last year's hurricanes have received the insurance policy benefits due to them. She wishes to acknowledge the diligent work of Gowrie, Barden and Brett. She will supply a full report next meeting.

President Baxter urged the BOD to review the Regulations, so they can be voted on and approved next month.

Meeting Adjourned at 10:16 PM EDT.

Respectfully submitted,

John Strassman, Secretary

US SAILING Board of Directors Meeting
Monday, June 26, 2006
Minutes

President Janet Baxter called the meeting to order at 8:05 PM EDT.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg and John Strassman, John Siegel and Jim Tichenor. Also attending was James Appel and Bill Stump. Absent was: Bob Billingham.

Action Items:

A motion to approve the May 22, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter opened the meeting by reporting that she and Charlie Leighton attended a USOC Assembly of the NGB's in San Diego to receive a report on the state of the Olympic movement in the United States. Baxter also visited a JO festival and reported that the JO program is still very popular with the organizers because of its turn-key approach.

Baxter invited Executive Director Charlie Leighton to give his report. Mr. Leighton began by reporting that US SAILING year-to-date net results through April, without Olympics, show a net improvement over last year by \$359,105 and exceed budget by \$565,713. The key number for comparison by year end is that in order to break even we must exceed last year by \$136,000. Based on the first five months of the year, US SAILING should achieve this goal.

Olympics for the Quad are in a strong positive cash position of \$500,608 after paying back \$100,000 amounts in both 2005 and this year to the Olympic Windfall Fund.

Leighton then talked about the NGB group meeting. The USOC set the agenda for the meeting because there was no leadership shown by the NGB group itself. Leighton said that the group was divided into the "big boys" with high television visibility and those without that visibility. The delegates were told that international relations were poor and the US NGB's were urged to host more international events. Leighton reported that US SAILING is well thought of. The several Executive Directors of the various US NGB's will become members of the other NGB's in order to receive the various communications of the other NGB's in an effort to stay current in the affairs of the other groups.

Leighton then talked about a survey of the members that was recently completed. Please see addendum at the end of these minutes.

Then Leighton discussed a letter that was distributed in the monthly ED's report. The letter was sent to the membership of New York Yacht Club. The letter was signed by two past commodores and ED Leighton. The letter presented the argument why to join US SAILING and urged the membership to do so. Leighton said there was a sizable response. He urged that other large yacht clubs send similar letters to their membership. Bill Sandberg volunteered to create a template that could be used by other yacht clubs. Sandberg would report on his progress at the next meeting.

President Baxter commented that while the YTD numbers are extraordinarily good, the trend has turned negative this past month and we must all continue to exert effort to grow membership. Leighton added that the Offshore numbers are unusually high this year and next year likely would be lower due to the fact that this was a Bermuda Race year and there were many initial IRC certs processed. Next year these certs will be renewed at a much lower price.

The question of the Joint Marketing Agreement with the USOC was raised. A number of Board Members expressed reservations that this could cause local organizers significant loss of sponsorship.

Action Item:

It was moved that The Joint Marketing Agreement between the USOC and US Sailing be approved for execution.

Motion was seconded and passed. James Capron abstained.

Action Item:

Charlie Leighton presented the following resolution:

RESOLVED: That the organization is authorized to open a bank account in China for the benefit of the OSC. The resolution was seconded and approved.

Leslie Keller presented the Treasurer's report. The audit was not delivered on time, the audit committee did not have time to review it and therefore the audit will not be presented at this meeting. The executive letter is not yet received. Keller is very disappointed with the auditors. However she reported that the preliminary draft of the audit did not indicate any difficulties. Keller expected that the report from the Audit Committee could be presented at next month's meeting.

Keller then turned the discussion over to James Appel for an update on the budget. Appel said that the first half of the year obviously has gone much better than forecasted. As soon as the June actuals are in, the division Directors will review the first half YTD and forecast the balance of the year. This information will then be made available to the BOD. In response to a question of who is responsible for a Committee's budget, the staff or the volunteer, Appel and Leighton responded that the reality is that the staff is responsible but the volunteers are strongly encouraged to be become engaged in the process.

In response to a question, Appel suggested that the draft 2007 budget should be available to the BOD preliminary budget ready for the October BOD meeting.

Dean Brenner then gave the Olympic Committee report. The US Team is continuing its very good season. Mark Mendelblatt and Mark Strube recently won the Star Class at Kieler Woche. Brenner also announced that the OSC has decided starting in 2007 to name three teams from each able-bodied Olympic Class to the United States Sailing Team. This is a departure from the former five teams from each class. The next step is that the Committee wishes to have three tiers of support. The top tier will be the elite world class sailors on the US Sailing Team. The middle tier would be a development team of very good, committed sailors who are not ready for the Olympic Games. The third tier would be a youth development team for sailors 22 and under. Plans are under way to hire a youth development coach for next year.

Brenner also reported that six new Skud 18 Paralympic boats arrived and our team is putting them through their paces.

Dan Cooney and Marlieke Eaton are doing a great job in the marketing and PR for the OSC. The OSC has hired Marni Lane on a part time basis as a media and PR specialist.

Tom Hubbell reported on the Regulations rewrite. There are still several unresolved items that need to be addressed. After a short discussion it was agreed that the Financial Oversight Committee will be under the Administrative Division and the Legal Committee will report directly to the BOD. Tom also clarified the ED's contract authority limits as stated in the registration and suggested some changes that will be circulated soon. A discussion continued debating the merits of a totally comprehensive set of regulations versus a more concise set of regulations with several ancillary procedural manuals for the various committees.

John Strassman reported on the current procedures for the selection of the Herreshoff Trophy.

Action Item:

It was moved that the recipient of the Herreshoff Award be selected by the Board of Directors from nominations made by members of the Board, House of Delegates, Committee Chairs, Past Presidents and Counselors of Honor. Motion was seconded and passed.

Dick Rose reported that the Racing Rules Committee (RRC) has been working for the past eight months on simplifying and clarifying racing rule 18, the rule that applies at marks and obstructions. Two working versions, one initially proposed by Rob Overton and the other by Ben Altman, will be offered to local fleets for trial. Rose asked members of the BOD to suggest to the RRC fleets that might be willing to test one of the two trial versions. He suggested that trials be limited to local fleet racing with minimal number of outside guests so that fleets do not need to educate visitors every week. The RRC's goal is to collect the comments and criticisms from those who try one of the rules and then revise the two versions of the rule. Rose will report on the project to ISAF in November, and the RRC will develop a submission to ISAF for 2007, in time for inclusion in the next edition of the rulebook.

Rose reported that the RRC is preparing a few rules-related submissions to send to ISAF this year. The US SAILING submission process requires a joint committee of the RRC and the BOD to review the RRC's submissions and to make recommendations to the BOD on them. In order to meet ISAF's deadline, the BOD must act on the submissions at its meeting on July 31st. President Baxter appointed James Tichenor, James Capron and John Siegel to be the BOD members of the Submission Review Committee.

John Siegel reported that there is no clear consensus how to deal with the redundancy of the Offshore Council and Offshore Committee. Siegel then introduced Bill Stump, Chair of the Safety-at-Sea Committee to speak about a recent meeting between Mr. Siegel, Rich Jepsen, Education Division Chair and Mr. Stump. Siegel reported that the group discussed the issues of training and the technical aspects of the Safety-at-Sea Committee and concluded that the Safety-at-Sea Committee should report to the Offshore Committee in the Competition Division and would recommend that finding to the Regulation Rewrite working group.

Action Item:

It was moved that Safety-at-Sea Committee should be placed under the Offshore Committee in the Regulations. Motion was seconded and passed.

Under Old Business Jim Capron reported that he had discussed the issue of the incident on the US Multihull team at the recent ISAF World Games. Capron said that it was an unfortunate event but the US representatives presented their cases very well and the International Jury had no choice but to deny the mixed US team entry to the event. Capron said that the updated NOR's were issued but the US Team relied on verbal assurances that turned out to be not correct. Capron concluded that it was an unfortunate event but it was a valuable learning experience.

Secretary Strassman announced that the Spring 2007 meeting is set for March 14-18th at the Hyatt Regency, Goat Island, Newport, RI. The Fall 2007 meeting is looking at October 24-28 at the Embassy Suites in Phoenix, AZ.

Strassman reported that a Board of Directors Action Item was received to sanction a team racing event that would select a youth team to send to the Australian Youth Olympic Festival. There was a discussion of which committee would be involved. Jerelyn Biehl volunteered to tie the loose ends and report on the next meeting.

Meeting Adjourned at 10:09 PM EDT.

Respectfully submitted,

John Strassman, Secretary

Membership Survey Addendum taken from June 22, 2006

Executive Director's Report

2006 Membership Survey Summary

The 2006 Demographic Survey was conducted May 8th through May 22nd. It provides updated information on who our members are and what kind of sailing activities they take part in. The survey also gathers member opinions on sailing news and communications and gauges a level of interest in potential new services from US SAILING.

Methodology

A survey was emailed to all members with email addresses on file. 1,659 members responded to the survey. The survey consisted of multiple choice questions pertaining to sailing demographics and personal demographics as well as questions pertaining to memberships, communications, preferences, potential new products and services. The survey concluded with a section open for comments about anything pertaining to US SAILING. A section describing the demographics of the survey respondents follows the summary. Multiple responses were allowed for certain questions so responses don't necessarily add to 100%.

Reasons for Membership

US SAILING members say they are members for two main reasons. One is the desire to support the sport of sailing (70.47%) and support the organization and its programs (58.1%). The other driving force behind membership is because it is obligatory for certain programs/services. 53.18% of respondents said that they are a member because membership is necessary given their sailing activities.

Other notable reasons include:

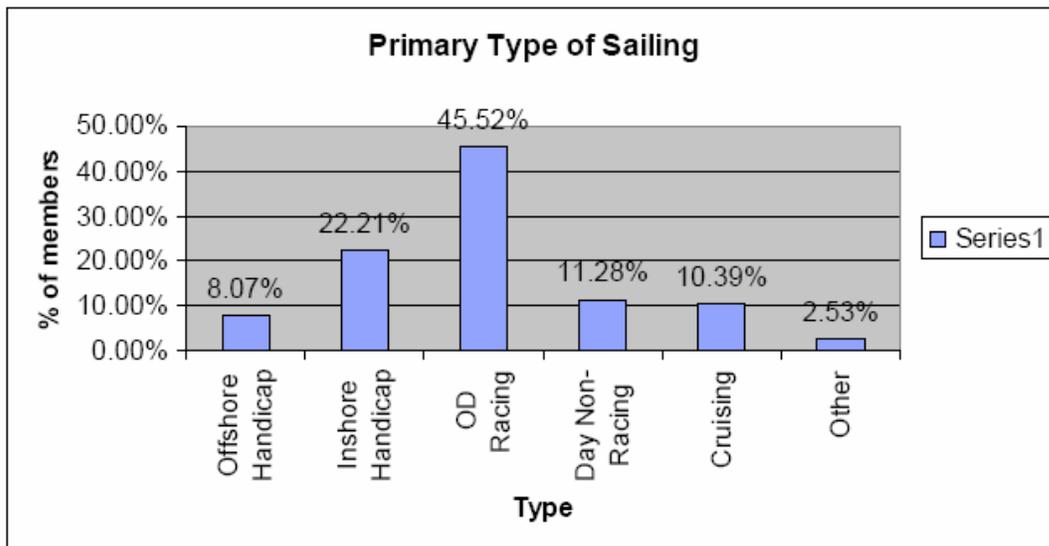
- 1) Supporting Race Management 38.55%
- 2) Keep Current on sailing/racing news and events 34.11%
- 3) To support youth sailing/racing 32.36%

Customer Service (5=great; 1=poor)

It was extremely good to hear that among members who report contacting US SAILING for information or services, 73% of respondents rated their service a 4 or better on a scale from 1 to 5.

Primary/Secondary Type of Sailing

Racing (particularly one-design racing) is the primary sailing focus of US SAILING members who answered this survey. 75.6% of respondents indicated that some form of racing was their primary sailing activity. Day-sailing was the primary activity of 11.45% and 10.85% indicate cruising as their main focus. Intuition that our members have a diverse range of sailing enthusiasms was borne out as 44.67% of respondents indicated either day-sailing or cruising as their secondary sailing activity – with day sailing being the most popular secondary type of sailing.



Sailing Affiliations (Respondents can have multiple affiliations)

85% of respondents are affiliated with a Yacht or Sailing Club. 51% of respondents are affiliated with a One-Design Class Association and 42% of respondents are affiliated with a Yacht Racing Association. Only 4% of respondents have no sailing affiliations at all.

Learned About US SAILING

A majority of respondents learned about US SAILING through another sailing organization, mainly yacht clubs (29.39%). Yacht Racing Associations are also responsible for 13.12% of respondents and One Design Class Association for 9.43%. Magazine articles or advertisements (8.95%) as well friends/family (9.98%) are notable non sailing organization ways in which respondents learned about US SAILING.

Sailing Background (Where did respondent first learn to sail?)

41% of respondents learned to sail from a family member or friend. 24% of respondents learned to sail at a yacht club.

Boat Ownership

87% of respondents own at least one boat and 57% of respondents own 2 or more boats.

Skippers and Crews

Also notable, is that 71.77% of respondents primarily skipper/helm when they are racing or sailing. Only 28.84% primarily crew. This statistic fits with the fact that 87% of respondents own their own boat.

Sources of Sailing Information

The most popular sources for general sailing news and information among respondents are SAIL, Sailing World, and Scuttlebutt. Sailing World is by far the most popular source with 68% of respondents indicating the magazine as a source for sailing news and information. 40.26% of respondents turn to SAIL for general sailing news and information and 37.8% go to Scuttlebutt.

US SAILING News

83.66% of respondents read some form for US SAILING news be it the US SAILING website (38.21%), the e-US SAILING weekly electronic newsletter (64.66%), or the US

SAILING Member Newsletter printed (35.48%). 65% of respondents would prefer to read an electronic version of the printed US SAILING Newsletter. Respondents would most like to see more information about one-design sailing, regatta results, instructor training, regatta management, and Safety at Sea. Of the respondents that were familiar with the US SAILING printed newsletter, 59.57% either highly value it or value it as opposed to 40.43% that valued it very little or not at all.

Shopping

Many respondents purchase marine equipment from more than one source. 73% of respondents buy marine equipment at a national retail chain, and 67% buy marine equipment online. If US SAILING were to create an “Online Marine Shopping Mall” with discounts to members, 79.43% of respondents indicated they would be very likely or somewhat likely to use this service.

Also, 32% of respondents indicated they would be interested in joining the Dry Creek Vineyard/US SAILING wine club if it were created.

Demographics

Age: 90% of respondents are 36+ years old, 56% are also 51+ years old.

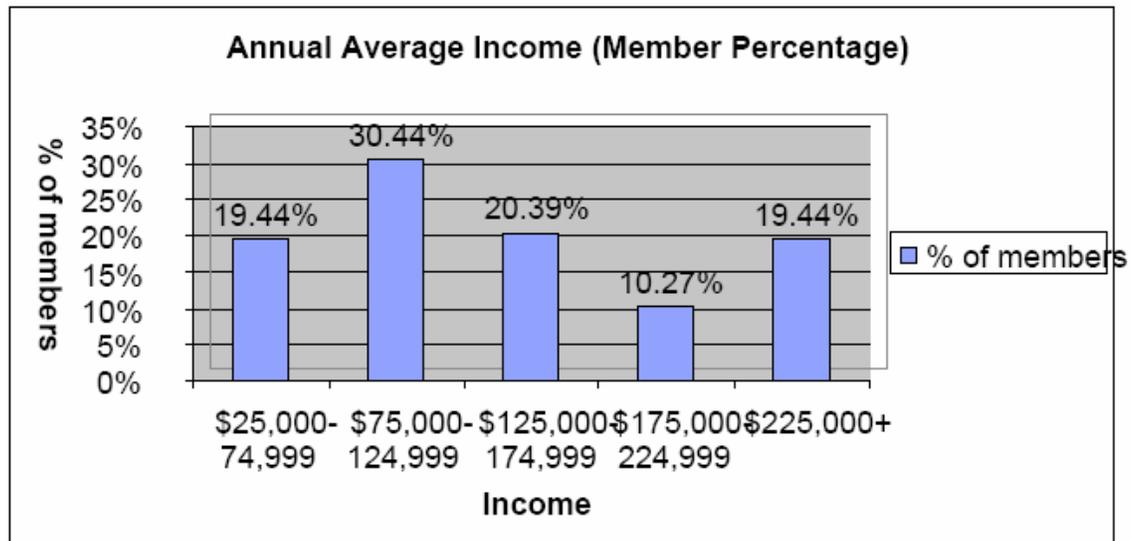
Gender: 85% of respondents are male.

Membership Duration: 55.02% of respondents have been US SAILING members for 10+ years. Only 16% of respondents have been a member for 3 years or less.

Internet Connection: 88.72% of respondents use DSL/CABLE/LAN connection as opposed to the 11.26% that use dial up connection.

Average Annual Household Income

80.5% of respondents earn a household income of over \$75,000. 19.5% of respondents earn an average annual income of over \$225,000.



US SAILING Board of Directors Meeting
Monday, July 31, 2006
Minutes

President Janet Baxter called the meeting to order at 8:02 PM EDT.

Board of Directors members present were: Janet Baxter, , Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg and John Strassman, John Siegel and Jim Tichenor. Also attending was David Dellenbaugh and Johnny Lovell. Absent were: Jerelyn Biehl and Bob Billingham.

President Baxter started the meeting by requesting that the ISAF and IFDS submissions be moved to the top of the agenda to permit David Dellebaugh to participate in the discussion.

Submissions to ISAF

The US SAILING RRS Committee submitted changes for rules:

60.2(a)

60.3(a)

62.2

86.1(c)

D2.2(d)

Action Item: A motion to approve the RRS Committee's submissions was moved, seconded and passed.

The Special Regulation Sub-committee of the Offshore Committee submitted two changes. The first was to add a regulation to describe proper installation of LPG cooking canisters. The second was a regulation that corrects the wording for CPR and First Aid certification in OSR 6.01.2 and 6.01.3.

Action Item: A motion to approve the Offshore's Committee's submissions was moved, seconded and passed.

The OSC had two submissions. The first submission was to co-sponsor a submission from the Federation Francaise de Voile to create a "World Cup Series" consisting of the Sail Melbourne, Miami OCR, Princess Sofia Palma, Semaine Olympique Francaise Hyeres and Kieler Woche regattas. The board members familiar with the ISAF submission process suggested that it would be more appropriate to create a separate submission from US SAILING that mirrors and affirms the French submission. Dick Rose volunteered to author this submission. The second submission was to change ISAF Advertising Code (ISAF Reg. 20.4) to include Paralympic eligible sailors in Paralympic equipment in the exemption clause to allow unrestricted Category C advertising.

Action Item: A motion to approve the OSC submissions was moved, seconded and passed.

The Appeals Committee proposed submitting three US SAILING Appeals to ISAF for consideration to be added as ISAF Cases. The three Appeals are 88, 90 and 92.

Action Item: A motion to approve the Appeals Committee submissions was moved, seconded and passed.

IFDS Submissions

There were a total of five submissions to the IFDS. The first was a proposed change regarding term limits. The second was a motion regarding Election Time Frames and Eligible Seats. The third was motion regarding Committee Chairs and Members being recommended by their respective RNA's.

Action Item: A motion to approve the IFDS submissions was moved, seconded and passed.

The Fourth was the nomination of Hugh Elliot for the position of the Chair of the Technical Committee. The Fifth was the nomination of Linda Merkle for the position on an IFDS Vice President.

Action Item: A motion to approve the IFDS nominations was moved, seconded and passed.

Secretary John Strassman then presented the minutes of the last meeting.

Action Item:

A motion to approve the June 26, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter reported that she had competed in the Chicago Mac, attended the clinic day at the US Junior Women's Doublehanded Sailing Championship for the Ida Lewis Trophy in Milwaukee and toured ABN AMRO TWO when it was in Chicago. Baxter will also attend the US Independence Cup in Chicago in the coming week

President Baxter then asked Charlie Leighton to give the ED report. The year-to-date net results through June, without Olympics, show a net improvement over last year by \$397,172 and exceed budget by \$547,228. The key number for comparison by year end is: in order to break even and achieve budget we must exceed last year by \$136,000. Based on the first six months of the year, US SAILING should achieve or exceed this goal. Olympics for the Quad are in a strong positive cash position of \$553,409 after paying back \$100,000 in 2005 and \$100,000 this year to the Olympic Windfall Fund. Leighton continued that he could safely say that even though the expenses are down there has been no decline in the quality of the programs or products available to the members.

Leighton said he was particularly happy with the membership numbers. Revenue is up 14% and the expenses are down 32% from last year. He praised the work of the membership department. The New York Yacht Club letter netted seventy-two new members.

Ruth Creighton said that she has noted with interest that that two significant revenue sources have appeared in the last few years. Fundraising and sponsorship now account for almost 27% (compared to 29.5% from membership) of the total revenue for the organization.

Leighton again recognized and thanked Bobbi Warren and Leslie Keller for the many hours spend preparing for this year's audit.

Rich Jepsen raised several questions regarding the status of the IT initiative. Ruth Creighton and Leighton responded that while there was progress on several areas, there were several major deficiencies with IT initiative. Leighton reported that Serge Jorgensen's company would take over and complete the database portion of the project. The two staff members who are working on the membership portion of the program have been given an ultimatum to collaborate with each other and finish their work in a very short time frame. Creighton asked for reassurances for

security on staff laptops and hurricane preparedness and Leighton said he would look it to it. Upon questioning regarding maintaining the original \$130,000 budget, Leighton explained that he was reasonably confident in maintaining the original estimate but some offsets to expense could be required. There were other questions and Creighton volunteered to collect the questions to present to Serge and have Serge answer them at the next meeting.

Leslie Keller then introduced Johnny Lovell, the Chair of the Audit Committee, to give the Audit Committee report. Lovell reported that the Audit did not report any deficiencies and other than a few recommendations contained in the management letter the Audit was favorable. Lovell also acknowledged the new CFO for her excellent work in preparing for the audit. Lovell added that he believes it was a very thorough audit.

Action Item: The Audit Committee recommends the following resolution:

Resolved: The Board of Directors of US Sailing herewith accepts the Audited Financial Statements and the Auditor's Management Letter for the year ending December 31, 2005.

The resolution was moved, seconded and passed.

Keller continued that the RFP for the next audit was ready to be sent out.

Dean Brenner then gave the Olympic Committee's report. More US sailors are in Europe than ever before and the results remain excellent. At the Yngling Worlds there were three US Teams in the top seven and the Sally Barkow Team finished third. US finished 8th at the 49'er Europeans and the US Tornado entry finished eighth at the Europeans. The Youth Worlds have been completed with two top-ten finishes. Brenner continued that a large delegation will be going to Qingdao, China for the pre-Olympic test event. USOC supplied a large grant that will allow the US Sailing Team to send this large contingent to this event at the 2008 Olympic venue. He said that he will join the team there for the last week of the event.

Brenner also reported that Gary Jobson has proposed a project to telecast the US Sailing Trials on NBCSports.com. The web cast would be available during favorable time periods and be more widely available than cable broadcasts. Plans are underway to develop corporate sponsorship proposal for the program. Brenner continued that the Youth Development Plan is very focused and the OSC is looking for a Coach/Coordinator for the Plan.

Brenner concluded by talking about the funding strategy that the OSC has implemented. The plan was to heavily fund the most successful teams in order to achieve success and leverage the resultant visibility to raise more money. Brenner explained that some of the athletes on the cusp who are not currently being funded should be reassured that the OSC is doing very well with this strategy and funding for a deeper team will be coming soon.

Finally Brenner said that everything is in place for the Pre-trials scheduled for this fall.

Tom Hubbell reported that with the assistance of Jim Capron, the Regulations have been significantly trimmed down. The operational assumption is that the Regulations should not repeat the Bylaws of either the organization or the individual Councils or the RRS's. Also removed is anything specific to the operation of the individual Committees. Therefore there will be three guiding documents for every Committee or Council: The US SAILING Bylaws, the US SAILING Regulations and either the Bylaws of the Council or the Terms of Reference of the Committee. The rewrite working group wants to point out that the various committee chairs will need to review the latest rewrite for elements that affect their area of interest. The latest revision

will be distributed to the Committee and Council Chairs along with the HOD members for comment in time to be approved at the September meeting. President Baxter commented that she will emphasize the need for this timely review by all interested parties in her President's Update. A byproduct of this process is that a list of suggested corrections in the new Bylaws is being collected.

John Siegel gave a report that a group in the San Francisco Bay Area is establishing a US Kiteboarding Association with the intention of joining US SAILING in the fall. Siegel is acting as their US SAILING contact. This development will be awaited with great interest.

Ruth Creighton spoke about Membership Services and the IT initiative and said she would ask Serge Jorgensen for a presentation that would focus on improving customer service, the integration of systems between separate departments and the ability for employees to function in and out of the office.

Patty Lawrence reported on the state of the drafts of the Council Bylaws. Lawrence reported that much work was needed to bring structure and order to the individual Council Bylaws. The effectiveness of the drafts varies widely. The HOD Bylaws will be used to produce a template which will be sent back to the Councils. Jim Capron interjected he had such a document prepared with the help of Walt Chamberlain and Fred Hagedorn and he would forward it to Lawrence. The Councils will then be instructed to "fill in the blanks" so that the individual Council will be able to ratify their Bylaws at the AGM.

Rich Jepsen inquired what was known about the ISAF Connect to Sailing Initiative. None on the Board had sufficient knowledge to properly respond. It was suggested that Chip Johns be invited to the next BOD conference call to report.

Bill Sandberg said that the template of the solicitation letter to join US SAILING which yacht clubs will be encouraged to send out will be ready soon. Charlie Leighton suggested that a top flag officer be identified as a contact person at each club to ensure success.

Patty Lawrence reported on the US Naval Academy's proposal to host a Junior Team Racing event. The intention of the organizers is that the winners of this event would be named as the US representatives to the Australian Youth Olympic Festival Team Racing event. The BOD was displeased with many of the assumptions and statements made in the Notice of Race that the organizers had made without consultation with US SAILING. The BOD of US SAILING wishes to make clear that it alone has the right to designate what constitutes a named "US Championship." However the BOD did pass a motion regarding this event.

Action Item: The following motion was moved:

The winner of the US Naval Academy Team Racing Championship will be approved as the US qualifier to the AYOF Team Racing Championship.

The motion was seconded and passed.

Patty Lawrence volunteered to work with the Team Racing Committee to assist the committee to integrate its programs with US SAILING policies.

Secretary John Strassman announced that the BOD was looking for nominations for the ISAF Sailors of the Year along with nominations for the Herreshoff Award.

John Siegel inquired if there was going to be a Race Management or a Judging Seminar schedule to correspond with the Fall AGM. James Tichenor responded that a Basic and an Advance Race Management Seminar were being organized and that details would follow shortly.

Susan Epstein wanted to recognize Jim Tichenor for an excellent job as PRO for the US Junior Women's Singlehanded Championship for the Leiter Trophy last week under very difficult conditions.

Susan Epstein reported that the issue of designating a "letter" to the Area formerly known as H-West will be soon decided.

Meeting adjourned at 10:17 PM EDT

Respectfully Submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Monday, August 21, 2006
Minutes

President Janet Baxter called the meeting to order at 8:02 PM EDT.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Jim Capron, Ruth Creighton, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, and John Strassman, John Siegel and Jim Tichenor. Also attending for portions of the meeting were Serge Jorgensen, Senet Bischoff and Sandy Grosvenor. Absent were: Bob Billingham, Dean Brenner, Susan Epstein and Bill Sandberg.

Secretary John Strassman presented the minutes of the last meeting.

Action Item:

A motion to approve the July 31, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Baxter opened the meeting by introducing Serge Jorgensen and Ruth Creighton. Jorgensen presented a US SAILING Information Technology Current Status and Project Update. Jorgensen explained that following the 2005 Spring Meeting, decisions were made to update the existing IT infrastructure (hardware and software) and create specific IT Projects at the office. IT Staff was allocated for each task and significant planning began in June/July 2005. Reporting on the progress of the project, Serge said that the decision was made to switch from using US SAILING staff to complete the work, to using outside contractors. This decision will not affect the \$150,000 budget. The project is under budget but behind schedule. One reason for the delay is that the project paused in early 2006 so that the project could take advantage of a new software release that will be beneficial for the life of the software. Jorgensen was generally optimistic regarding the progress of the project.

An important issue is that US SAILING is considering engaging a third party to administer on-line registration duties. The In-house system is working very well but is somewhat cumbersome for outside organizing authorities to set-up. Having an outside service agency administer the on-line registration would give our customers 24-7 support and free up US SAILING staff for more appropriate tasks.

Jorgensen's final comment was that he believes that all future project costing and associated billing should be added to the request / response / planning / development stages to provide a better understanding and evaluation of the internal functionality of the IT department.

In response to questions, Jorgensen said that in regard to the Data Base rebuild schedule:

- SQL tables are complete
- Queries 75% complete
- User interface is almost done
- Batch run processes need review

Financial MIPS package is 70 to 90% complete.

It will be another 6 to 8 weeks before the project can enter the testing phase and another estimated couple-of- months for de-bugging. Webpage template modification is progressing.

President Baxter gave her report and said that she continued to visit a number of regattas and events which included the Independence Cup and Verve Trophy in Chicago and the Buccaneer Championships. She reported that she was scheduled to visit Bay-Waveland YC for the GYA Lipton Cup in the near future.

Baxter then turned the meeting over to Charlie Leighton for the ED report. The year-to-date net results through July, without Olympics, show a net improvement over last year by \$465,423 and exceed budget by \$576,247. Results for the year have been re-forecasted to a positive \$192,000 rather than breakeven, thanks to a strong seven months of performance throughout the organization. Olympics continue with both a positive cash flow and excellent sailing results. We have added another Bronze Medalist \$25,000 Donor, John Marshall, who is also a 1972 Bronze Medal winner in the Dragon Class.

Leighton continued that YTD membership is up a total of 17%. That total is comprised of a 10% increase in organizations and 7% increase in adult memberships. He noted that the office is continuing to work on developing the US SAILING brand and he expects an announcement of an initiative this fall.

There will be an annual appeal for US SAILING this fall. It will be in October and will utilize in-house staff.

Leslie Keller reported that West Marine continues to discount its payables to US SAILING and this is an issue. James Appel reported that the budget for the balance of the year was re-forecasted in light of the favorable YTD data. A few additional expenses were accepted and these are reflected in the latest \$192,000 positive budget forecast. Appel reported that he expects that a draft 2007 budget will be ready to be sent to the BOD in early November, several iterations will be done during the AGM and a final draft should be ready to be presented to the BOD for approval for the December meeting.

Tom Hubbell complimented Jim Capron's fine work in heading up the team that did the final edits on draft 12 of the Regulations. Capron said that Draft 12 will be posted in several days and that all BOD members, HOD members and Committee Chairs must review them and prepare comments ASAP. There was a discussion where the Sportsmanship Committee belongs and it was decided that it will reside in the Education Division.

Patty Lawrence introduced Senet Bischoff from the Team Racing Committee. Bischoff presented an Action Item that would change the selection process for the US representatives to the ISAF World Team Racing Championship. In the past, the Hinman Trophy regatta winner was selected as the representative to the ISAF Worlds. This situation caused the Hinman to be structured in a less than satisfactory manner for the teams that did not progress to the upper bracket. The Team Racing Committee proposes that the Hinman be re-structured to make it a more attractive regatta to a larger number of teams and that a new world qualifier event be established. The top six finishers from the

Hinman would be invited to this new event and the winner of this new event would be selected as the US representative to the ISAF World Team Racing Championship.

Action Item:

It was moved that the US SAILING Board of Directors approve the proposal from the Team Racing Committee that will create a US SAILING sanctioned event that would be the qualifier for the 2007 ISAF World Team Racing Championship in boats and a venue similar to the Worlds and would be limited to the top six finishers from the 2006 US SAILING Team Racing Championship for the Hinman Trophy.
Motion was seconded and passed.

The Board then went into executive session to discuss the nomination of International Judges, Umpires and Measurers. Sandy Grosvenor was invited to participate. During the Executive session the following three Action Items were passed.

Action Item:

It was moved that the US SAILING Board of Directors approve the nominations of:
Hugh Elliot
Joseph Krolak
Thomas Rinda
William Thorpe
as International Judges.

Motion was seconded and passed.

Action Item:

It was moved that the US SAILING Board of Directors approve the nominations of:
Thomas Duggan (subject to passing the ISAF examination as allowed in Regulation 34.5(c).)
Robert Overton
T. David Pyron (subject to passing the ISAF examination as allowed in Regulation 34.5(c).)
Sandy Grosvenor
Thomas Rinda
as International Umpires.

Motion was seconded and passed.

Action Item:

It was moved that the US SAILING Board of Directors approve the nominations of:
Andrew Williams
John Papadopoulos
as International Measurer.

Motion was seconded and passed.

The BOD then reconvened into regular session.

Patty Lawrence reported that she distributed a template of Council Bylaws that was based on the HOD bylaws. Initial reports indicate that the councils appreciated the templates and were working with them in developing their own bylaws. Lawrence will continue to monitor their progress.

Walt Chamberlain forwarded a copy of a number of Amendments to the CSA Bylaws that the CSA had passed to the Secretary. The CSA requested that the BOD review and approve them.

Action Item:

It was moved that the US SAILING Board of Directors approve the Amendments to the CSA Bylaws as submitted.

Motion was seconded and passed.

James Tichenor reported that there will be an Advanced Race Management Seminar presented in Newport the Tuesday and Wednesday before the AGM. A Basic Seminar will also be presented on Wednesday, and a “Train the Trainer” session on Wednesday PM.

The Board then went into Executive Session.

Meeting Adjourned at 10:39 PM EDT.

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting

Tuesday, September 26, 2006

Minutes

President Janet Baxter called the meeting to order at 8:02 PM EDT.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Jim Capron, Ruth Creighton, Dean Brenner, Susan Epstein, Rich Jepsen, Patty Lawrence, Charlie Leighton, Dick Rose, John Siegel and John Strassman. Also attending for a portion of the meeting was David Rosekrans. Absent were: Bob Billingham, Tom Hubbell, Leslie Keller, Bill Sandberg and Jim Tichenor.

Secretary John Strassman presented the minutes of the last meeting.

Action Item:

A motion to approve the August 21, 2006 Board of Directors Minutes was moved, seconded and passed.

Action Item:

A motion to approve the action of President Baxter on August 31, 2006 to nominate Serge Jorgensen as President of IFDS was moved, seconded and passed.

President Janet Baxter reported that she will be traveling to Newport, RI very shortly to observe the IFDS Blind Sailing Worlds and to visit US SAILING to participate in several meetings with the staff. Last week she was in Beijing with two of our athletes for a roll-out for a line of Nautica clothing with a US SAILING motif, including our logo. This clothing is for the China and Hong Kong markets and there are no plans to sell it in the United States.

Charlie Leighton then gave the Executive Director's report. Due to the exceptionally good first half of the year, the budget was reformatted to compare actual year to date numbers with the revised forecast and last year. The revised forecast calls for a \$192,000 improvement over the original budget. US SAILING is ahead of this forecast and \$337,920 ahead of last year. To achieve the revised forecast we need to be \$328,636 ahead of last year on December 31.

Several of the staff had a meeting with many top officials of Chubb Insurance to discuss the status of their sponsorship situation. The meeting went very well and Leighton said that the US SAILING staff left with secure assurances for the 2007 season and hopeful expectations for 2008.

Leighton was excited about the Marketing initiative to revitalize the US SAILING brand. He reviewed several new ads that will be displayed in the near future and a redesigned US SAILING Logo that will be tested for appeal. The Medalist program has picked up two more benefactors and is going very well. The Annual Appeal is being prepared and Leighton informed the Board that they will be very pleased with it.

Dean Brenner then gave the Olympic Committee report. The test event in Qingdao went very well with three medals in two classes and contenders in four other classes. Brenner said that the China event also was important in that it was a successful demonstration of a new era in US Sailing Team mentality and structure. Katie Kelley and Gary Bodie excelled in their roles and

the athletes worked together with a new sense of team camaraderie. Brenner is very pleased and is very optimistic for the next two years.

The Pre- Trials will be starting in mid-October in sites in Southern California and Newport, RI. Jim Tichenor is the Trials Manager and is very busy coordinating fourteen race circles at six yacht clubs.

Due to the fact that there are only two active American Yngling campaigns, the OSC has decided not to hold either the pre-trials or final trials in that class. The OSC will select the top American finisher at the 2008 Yngling Worlds which will be held in Miami in February of 2008 as the US Olympic representative.

Brenner continued that every indication is pointing to a very large number of registrants at the 2007 Miami OCR. Over 750 competitors are expected. Great Britain alone is sending 100 athletes.

Jim Capron then presented the latest revision of the Regulations. It was unanimously expressed that the Regulation re-write was an enormous undertaking and that the Regulation Working Group had done a marvelous job. The normal process would be for the House to review and approve then the Board to review and approve, but since we are in the Transition Year and we want to have the Regulations in place to build for the 2007 Committee year and the fall meetings, we will expedite the process. The Board will approve these Regulations, which are the rewrite of the old regulations. The Regulations will be published and when there are changes proposed, those changes should follow the normal process. There were discussions on the intent and wording of several articles. Jim Capron will continue to clean up minor issues and expects to complete the work within a week.

Action Item:

A motion was made and seconded to accept Draft 13 v2 of the Regulations subject to minor non-substantive editing. Motion was passed.

Charlie Leighton presented a Resolution that would amend Regulation 7.13 (h). The article in question describes a process to fund an Operational Reserve Fund. The CFO of US SAILING had some reservation regarding the mechanics and timing as described in 7.13(h). The Board asked that the issue of the target total of the fund be re-visited and stated in terms that are relational to some metric rather than a set amount. The Resolution was withdrawn. The Board agrees in principle that 7.13(h) must be corrected before 2007.

President Baxter then discussed planning for the 2006 AGM scheduled for November 15-19, 2006 in Newport RI. The draft schedule was discussed and it was decided to modify the draft schedule to increase the meeting times for the Transitional Board. Baxter and Leighton said that they would iron out the details when Baxter was visiting the headquarters later that week.

Baxter reported that the ISAF Submissions have been posted and a working group will assign the various submissions to the appropriate ISAF Committees for presentation at the ISAF Meeting later this fall.

Secretary Strassman presented a proposal from the Race Management Committee recommending that two nominees for Area Race Officers for the Area Race Officer Working group be approved.

Action Item:

A motion was made and seconded that nomination of William (Bill) Gage for Area G and Guy Fleming for Area H-W for Area Race Officers be approved. Motion was passed.

President Baxter asked for the approval of James Walsh's nomination as Competition Division Chair.

Action Item:

A motion was made and seconded that nomination of James Walsh as Competition Division Chair be approved. Motion was passed.

Patty Lawrence reported that progress was being made on getting the Councils to up-date their bylaws. There are several completely ready to go, several that just need finishing touches and several committees that need considerable work. She will continue her report next meeting.

The several nominees for the Herreshoff award were discussed and Secretary Strassman asked that the Board send him their votes.

A contentious Review Board hearing which will be coming up around the end of November was discussed, as it may have some financial impact to US SAILING. It was suggested that a member of the Board sit in as an observer. President Baxter will have further discussions with individuals regarding this issue to determine the criteria for the observer.

Patty Lawrence presented a proposal that the current Transitional Board of Directors take part in a questionnaire based self-evaluation. The Nominating and Governance Committee is directed by the By-Laws to monitor and evaluate the performance of the BOD. This would be something of a trial run. The results would be held confidential between the Board and the Nominating and Governance Committee..

Action Item:

A motion was made and seconded that the Transitional BOD will take part in a confidential self-evaluation questionnaire. Motion was passed.

Meeting Adjourned 10:38 PM EDT

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting

Tuesday, October 24, 2006

Minutes

President Janet Baxter called the meeting to order at 8:02 PM EDT.

Board of Directors members present were: Janet Baxter, Bob Billingham, Jim Capron, Ruth Creighton, Dean Brenner, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Bill Sandberg and John Strassman. Also attending the meeting was James Appel. Absent were: Jerelyn Biehl, Dick Rose, John Siegel and James Tichenor.

Secretary John Strassman presented the minutes of the last meeting.

Action Item:

A motion to approve the September 26, 2006 Board of Directors Minutes as presented was moved, seconded and passed.

President Janet Baxter reported that she had been in California visiting yacht clubs, preparing for the Annual Meeting and reviewing the new bylaws and regulations to assure a smooth transition. Baxter notified the BOD that The NGB Council has asked for nominations for the USOC BOD and she asked the members of the US SAILING BOD to recruit candidates for nomination.

Charles Leighton was asked to give the Executive Director's Report. Year to date the organization is 138% ahead of last year, but we are just 9% ahead of the revised forecast of \$192,568 for the year. Leighton reported that the organization has little room to spare and everyone needs to continue their fine efforts for these last three months if we are to achieve this goal.

Olympics based monies received and expenses through September have a net cash position of \$592,715 for this Quad. This does not include pledges to be paid in the future. When reading Katie Kelly's report, the only disappointment, as she points out, is that USOC monies to be received for 2007 are only 5% greater than 2006. For the milestones we need to achieve in 2007, we have asked the USOC to enhance future funding especially since the performance of the US Sailing Team in 2006 has been excellent.

Leighton continued that the US SAILING representatives who attended the IRC meeting in London reported that it was a positive meeting. The 600 IRC certificates issued this year represented an increase of approximately 100 boats from last year. US SAILING is concerned that the proposed price to renew existing IRC certificates was not adequate to cover the administrative costs and discussions were underway to resolve the issue.

Leighton reported that about 100 people a day were voting on-line for the US SAILING elections. At the time of the meeting, 435 ballots had been cast, 92% electronic and the balance mail-ins. Several questions were answered concerning the procedures for on-site voting at the AGM.

Leighton informed the Board that a Yacht Club Manager's Seminar is being hosted by New York Yacht Club. US SAILING is participating and it was suggested that CSA become involved if this would become a regularly scheduled event.

Treasurer Leslie Keller reported that the office had received two proposals in response to the RFP for next year's audit.

Budget Committee Chair James Appel reported that the forecast through the end of the year looks favorable. Appel said that the first draft of next year's budget will be made available to the BOD, HOD and Committee Chairs before the AGM. Appel foresees several meetings of the Budget Committee during the AGM to work on successive iterations of the draft budget. A final budget will be available before the December BOD meeting.

Olympic Committee Chair Dean Brenner reported that the Pre-Trials are under way at seven different Yacht Clubs in two different regions of the country. Brenner praised the staff and volunteers for their excellent and extensive work for the preparation and execution of the event. Brenner reported that everything was going very well.

Brenner continued that he was very confident in the outcomes for this Quad but he is worried about the longer range prospects for the Committee. His concern is that while the current Quad has adequate funding, there is no permanent mechanism to maintain the program into the next Quads.

Tom Hubbell said that the Transition Project is coming to its planned conclusion. The Bylaws and Regulations are in place and the first general election of the Board is underway. A request was made to publish an organizational chart on the website. During the discussion on US SAILING structure and by law changes, Brenner brought up a point on the difference between structure and behaviors. Changing an organization's structure is important, and US SAILING has done that. But Brenner also stressed the importance of behavior changes that will bring the power of the streamlined structure to life. In particular, Brenner mentioned the new role of the Division Head as a place where we need to think strategically about how we will behave differently as an organization. He urged the group to think about the behaviors needed to bring this new structure to life.

President Baxter reported and answered questions regarding the proposed schedule of the AGM. Secretary Strassman was asked to send the draft agendas of the several BOD meetings to the Board.

President Baxter asked the BOD to refer to a list of 2006 US SAILING Submissions to ISAF. Charlie Cook prepared a table of the submissions grouped into categories by issue with a synopsis of the US delegation's positions. Baxter answered questions, made some clarifications and noted that the delegation will continue to work on the specifics at the conference. The delegation will oppose changes to the Olympic format, as the quad is half over. They will try to protect the Miami OCR to keep costs down and attract international sailors. Including women on the Council will be defended, as ISAF has already agreed, and our delegates will support the methods that include as many countries as possible.

Action Item:

A motion to nominate Janet Baxter as US SAILING Delegate to the ISAF General Meeting was moved, seconded and passed.

Susan Epstein presented a proposal from the US Women's Sailing Championship Committee.

Action Items:

Susan Epstein moved to accept the resignation of Glenn Lattimore as a Trustee to the Adam's Cup and appoint her as Trustee Emeritus. Motion was seconded and passed. Further, a motion to accept the nomination of Faye Bennet as a Trustee of the Adams Cup, representative of the US Women's Sailing Championship, was moved, seconded and passed.

Susan Epstein presented a list of proposed bylaw changes. The list consists of corrections, edits and oversights that will be presented at the annual meeting. Epstein also asked the BOD to continue reviewing the new documents and note other edits for consideration.

Secretary John Strassman reported that the United States Sailing Foundation is considering several changes to their bylaws. Ruth Creighton said that there would be more discussion within USSF before any changes were recommended for approval.

Patty Lawrence presented her report on the status of the several Councils' Bylaws. Lawrence presented a table that tracked the progress of the task of updating their Bylaws. Several Councils' Bylaws were ready for approval/acceptance by the BOD and a number needed more work.

Action Item:

A motion to accept the Bylaws of the House of Delegates, National Offshore Council, Multihull Council, Council of Sailors with Disabilities, Youth Sailing Council, Intercollegiate Sailing Association and the Windsurfing Council was moved, seconded and passed.

President Baxter praised Lawrence for her persistent good work on this project. It was noted that CSA's Bylaws were previously approved.

Susan Epstein reported that assigning letter designations to the Areas formerly known as H-East and H-West is pending and will be finalized by a CSA bylaw change at the CSA Annual Meeting. The Directors having agreed, Hawaii will be Area H and the former H-East will be known as Area L.

President Baxter reviewed the request for a representative to the upcoming Review Board meeting. Secretary John Strassman volunteered and the Board accepted.

Meeting Adjourned 10:15 PM EDT

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Wednesday November 15, 2006
Fall Meeting
Newport, RI
Minutes

President Janet Baxter called the meeting to order at 7:05 PM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Bobbi Warren, Robert Lane, Paul Ansfield and five observers also attended

Action Items:

A motion to approve the October 24, 2006 Board of Directors Minutes was moved, seconded and passed.

President Janet Baxter opened the meeting with a report that her past month was spent preparing for the Annual Meeting and attending the ISAF meeting in Helsinki.

Executive Director Charlie Leighton summarized his monthly Executive Directors report for the Board along with the YTD Financials. A more comprehensive report will be given at the Friday meeting. This year's YTD net is \$603,235 compared to last year's of \$81,775. Leighton asked the rhetorical question, "why is the net \$500,000 greater than last year?" He answered that there were two major changes in personnel that completely changed the complexion of the staff. The first is that Joe Costa, the new associate director of membership, replaced the former staff with an energized group of dedicated people and the second was Bobbi Warren, the new CFO, who besides bringing excellent technical skills brought an attitude that promoted cooperation and communication among the entire staff. These two key personnel improved the morale and effectiveness of the organization that trickled down to the bottom line.

Leslie Keller reported that a draft budget has been prepared and has been distributed. It is expected that this working document will be discussed during this Fall Meeting and a final draft will be ready for the Board for the December meeting. Keller asked the Board for guidance on the matter of budgeting a projected loss in the Publication and Championship Budgets. Due to the unique role of these two areas and the difficulty of accurately allocating expenses, the Board gave assent to negative budgets for these two Departments. It was recommended that the expenses be re-allocated to the several committees that benefit from the publications department.

Keller presented a proposal from the Audit Committee for their recommendation for the Auditor for next year.

Action Item:

It was moved that the Board accept the Audit Committee recommendation that Kahn, Litwin, Renza, & Co., Ltd. be retained to perform the 2006 Audit of the United States Sailing Association.

Motion was seconded and passed with one abstention.

Tom Hubbell reported that there are a number of minor changes in the Bylaws and Regulations to be discussed at this meeting. Jim Capron asked that these be put aside until the spring meeting. The fact that the House of Delegates will need to consider these changes was raised. The HOD Secretary, Paul Ansfield, commented that the HOD does have the functionality to discuss such matters without meeting in person and he was confident that the HOD will be able to discern the acceptability of these changes before the Spring Meeting.

Hubbell continued that the template for Term of Reference was distributed to all Committee Chairs and that the Division Chairs were coordinating their Committees progress on drafting these ToR's

Robert Lane was asked to report to the Board on the activities of the Review Board. Lane described the role of the Board and several of the pending matters in broad terms. Leighton asked about the expected expense of several upcoming hearings and Lane answered that the most expensive hearing would cost approximately \$10,000.

President Baxter began the report from the ISAF meeting by telling the Board that the US submission to establish a World Cup of Sailing passed. One of the events will be the annual Miami OCR. Dick Rose reported that the Rules Committee gave the go-ahead for continuing the testing of proposed changes to RRS 18. US SAILING and the RYA (UK) will work together to formulate a joint submission. Baxter said that the Women on Council initiative was stalled and remains incomplete. Finally Baxter reported that all of the delegates from the Americas were invited to a breakfast hosted by US SAILING to discuss common interests. Baxter said that it was well received. A more complete report from the ISAF Delegation will be presented at a later meeting.

Secretary John Strassman presented a question originating from the Nominating and Governance Committee concerning the procedure of voting and announcing the winners of the election for the Board of Directors.

Action Item:

It was moved that the vote totals for individual candidates not be announced at the Annual meeting. The President will simply announce the names of the Board for next year.

Motion was seconded and passed 15-1.

Action Item:

It was moved that the total of ballots cast will be made public knowledge at a later date for purposes of analysis.

Motion was seconded and passed with two abstentions.

Action Item:

It was moved that the time for balloting in person will be limited to the published time of the Annual Meeting.

Motion was seconded and passed.

President Baxter offered the list of Committee Chairs for the up-coming year

Action Item:

It was moved that the list of Committee Chairs for 2007 be approved.
Motion was seconded and passed.

Dick Rose raised the question of the time allotted at meeting for reports versus the time spent of strategic issues. Rose suggested that much of the reporting should be done in written reports that are circulated prior to the meetings. This would allow Board members to read and thoughtfully consider the report and recommendations in a more structures manner. Several other Board members suggested that the new Board may wish to consider options to change the behavior as well as the structure of the Board.

President Baxter then reviewed the schedule for the balance of the Annual Meeting and several agenda issues were clarified.

The Board then went into Executive session.

Meeting adjourned 9:34PM EST

Respectfully submitted,

John Strassman
Secretary

2006 Committee Year

Division		Committees:		CY2007 nominee
Administration Division Chair				Ruth Creighton
A	Administration	Budget		James Appel
B	Administration	Development		Sarah Alger
C	Administration	Government Relations		tbd
D	Administration	Mktg and Communications		Sarah Alger
E	Administration	Membership		Ruth Creighton
F	Administration	Risk Mgmt		Joe Melino
G	Administration	Site Selection		Bill Ross
H	Administration	Technology		Serge Jorgenson
I	Administration	Web Liaison		tbd
Competition Division Chair				Jim Walsh
A	Competition	inshore	Inshore committee	tbd
B	Competition	inshore	Match Racing	Deborah Schoenherr
C	Competition	inshore	Team Racing	Senet Bischoff
A	Competition	offshore	Offshore Committee	John Siegel
B	Competition	offshore	IMS	Peter Reichelsdorfer
C	Competition	offshore	ORR	Dick Hampikian
D	Competition	offshore	PHRF	Paul Anfield
E	Competition	offshore	IRC	Bruce Bingman
F	Competition	offshore	Portsmouth	Jamie Diamond
G	Competition	offshore	Offshore Teams	Talbot Wilson
H	Competition	offshore	Safety at Sea	Alan McMillan
A	Competition	Champs	Championships	Karen Reisch
B	Competition	Champs	Trophy Committee	Tom Fendler
C	Competition	Champs	U.S. Championship of Champions	Jeff Johnson
C	Competition	Champs	Rolex Int'l Women's Keelboat Champion	Liz Filter
C	Competition	Champs	U.S. Disabled Sailing Championship	Kevin D'Aprile
C	Competition	Champs	U.S. Match Race Championship	Steve Wrigley
C	Competition	Champs	U.S. Men's Sailing Championship	Bill Ross
C	Competition	Champs	U.S. Multihull Championship	Jake Kohl
C	Competition	Champs	U.S. Offshore Championship	Jahn Tihansky
C	Competition	Champs	U.S. Singlehanded Championship	George Griswold
C	Competition	Champs	U.S. Team Racing Championship	Gavin O'Hare
C	Competition	Champs	U.S. Women's Match Racing Champion	Jeff Borland
C	Competition	Champs	U.S. Women's Sailing Championship	Betsy Bedow
C	Competition	Champs	U.S. Junior Championships	John Strassman
C	Competition	Champs	Junior Women's Championships	Shannon Bush
C	Competition	Champs	U.S. Youth Championship	Nelson Stephenson
C	Competition	Champs	U.S. Youth Multihull Championship	Art Stevens
A	Competition	race adm	Race Administration	Dick Rose
B	Competition	race adm	Appeals	Dave Perry
C	Competition	race adm	Judges	Sandy Grosvenor
D	Competition	race adm	Race Mgmt	tbd
E	Competition	race adm	Rules	David Dellenbaugh
F	Competition	race adm	Umpires	Kirk Brown

2006 Committee Year

Division		Committees:	CY2007 nominee
Education Division Chair			Rich Jepsen
A	Education	Training	Rich Jepsen
B	Education	Commercial Sailing	Doris Colgate
C	Education	Sports Medicine	Sam Murray
D	Education	Sportsmanship	George Fisher
Olympic Division Chair			Dean Brenner
A	Olympic	Olympic Sailing Committee	Dean Brenner
Recreational Sailing		<i>currently no committees in the Recreation Division</i>	
Non-Divisional committees			
A	none	Audit	Johnny Lovell
B	none	By Laws	tbd
C	none	Nominating and Governance	Janet Baxter
D	none	Legal Committee	tbd
E	none	Compensation Committee	Leslie Keller
F	none	Investment Oversight	Malcolm "Doc" Clarke
G	none	Review Board	Bob Lane *

* Bob Lane is past term limits, agrees to do one more year and then Bob Hobbs will chair

US SAILING Board of Directors Meeting
Friday November 17, 2006
Annual Meeting
Newport, RI
Minutes

President Janet Baxter called the meeting to order at 8:05 AM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor.

Action Items:

A motion to approve the November 15, 2006 Board of Directors Minutes as corrected was moved, seconded and passed.

President Janet Baxter opened the meeting by immediately calling for reports.

Committee Chairs filed written reports in addition to giving oral reports.

- Umpires Committee – Kirk Brown reported that the United States has the best and largest corps of sailing umpires in the world. Five more US International Umpires were approved at this fall's ISAF meeting. Umpires spent more than 1000 days on the water in the US this year.
- PHRF Committee – Paul Ansfield reported that the Committee ratified their Annual Report, Terms of Reference and Guide for Committee Operations at their meeting. The committee is also successfully refreshing the ranks of the group.
- IRC Committee - Bruce Bingman reported that the Committee ratified a number of its documents and that certificates are being issued in a satisfactory manner.
- Safety at Sea Committee – Bill Stump reported that during their meeting that they heard first hand from Volvo race veterans on the safety measures taken during the Around the World Race.
- U.S. Match Racing Championships Committee - Steve Wrigley reported that the Committee's initiative to allow competitors to qualify at several different events permitted many individual to avoid scheduling conflicts and participate in the series. Wrigley praised the Committees Area Reps for making the new system work very well.
- Race Administration Committee- Dick Rose reported that a frequently asked question page on the insurance programs for Race Officers was being developed for the website. A special Working Party was working to develop a Classifier Program and Committee for Disabled Sailors.
- Technology Committee – Serge Jorgensen reported that there was a large turnover in personnel in US SAILING's IT Department. The new people are doing well. The new Data Base Program is entering testing. US SAILING will be entering into an agreement with Active Dot.com to operate the event registration system. Jorgensen reply to an answer that the web page can be improved in its current configuration but in the long run, a new structure could be needed.

Dean Brenner presented the report of the Olympic Committee. Brenner outlined the decision-making process the OSC employs in its administration of the Program. He also reported on the many successes of the program's fund raising programs and spending decisions. He reserved the highest praise for the athletes themselves. The current US Sailing Team is an average of 15 years younger than the team sent to Athens and has produced an impressive list of results over the last two years. Brenner is optimistic about the team's chances in 2008.

Leslie Keller presented the Treasurer's Report. The report was distributed and will be part of the permanent minutes

Charlie Leighton and several of the US SAILING staff presented the Annual Report to the Members. The presentation was enthusiastically received by the Members present. The excellent report will be posted on the website and copies may be requested from the office.

Meeting adjourned 10:03 AM EST

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Saturday November 18, 2006
Annual Meeting
Newport, RI
Minutes

President Janet Baxter called the meeting to order at 8:06 AM EST.

Board of Directors members present were: Janet Baxter, Jerelyn Biehl, Bob Billingham, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor.

The Approval of the November 17, 2006 Board of Directors Minutes was delayed until tomorrow's meeting to allow the Board to review the changes that were submitted.

Cory Sertl gave a report for the ISAF Delegation. Sertl reported that David Sprague of Canada who is one of the three delegates from North America has been attending US SAILING meetings for several years. She thanked Sprague for his efforts to further the ties between US SAILING and the Canadian Yachting Association. Sertl also reported that US SAILING hosted a breakfast for the other delegations from the Americas during the meeting to discuss matters of mutual interest. The Next ISAF Meeting will be in Paris next spring.

Committee Reports

- Government Relations Committee – Jim Muldoon reported on the activities of the Committee. These activities include lobbying for the interests of US SAILING, liaison with USCG programs and operations and various other Government agencies. Muldoon also reported that USCG has recognized the US SAILING training model as the standard for all other boating organizations. The Committee also looks after US SAILING interests to prevent undue regulation of sailing interests.
- Web Liaison Committee – Chris Luppens reported that near-term enhancements will include a new page template, updated site map, and a US SAILING Google search button. In the longer term, Luppens said that the total number of pages on the site will be slimmed down. Luppens promised that “we will clean up this site.”
- Rolex International Women's Keelboat Championship Committee – Karen Reisch reported that the regatta will have a two year run at each venue starting with the 2007 event that will be held in Houston.
- U.S. Disabled Sailing Championship Committee – Karen Reisch reported that the Independence Cup will be held in Chicago again this year. The event is seeking bids from other venues.
- U.S. Junior Championships Committee – John Strassman reported that the Committee met and discussed the coaching and the proposal from the Club 420 class to co-sponsor Area events.
- U.S. Match Racing Championship Committee – Debi Schoenherr reported that 34 grading applications were forwarded to ISAF. She was pleased to announce that there are several grass-roots match racing programs starting up at local yacht clubs. The Committee also is considering a nation-wide match racing tour.

- US Women's Match Racing Championship Committee – Debi Schoenherr reported that Debbie Capozzi won this year's event at Newport Harbor Yacht Club.
- Offshore Championships Committee – Outgoing Chair Ken Morrison was greeted by a standing ovation as he approached the microphone in acknowledgement of his many years of service as Chair of the US SAILING National Offshore Council. The Bi-Coastal format will continue using the Naval Academy's 44 footer in Annapolis and Catalina 37's at Long Beach Yacht Club in alternating years.
- Commercial Sailing Committee – Doris Colgate reported that the Committee had a successful meeting discussing topics ranging from the Keelboat certification programs that bring in many new members into US SAILING to the presentation from the RYA Yachtmaster Programs.
- Sports Medicine Committee – Dr. Sam Murray reported that the Committee had presented recommendations to support measures to help sailors prevent skin cancer, add a broad rimmed sun hat at the US SAILING on-line store and recommending AED's at every Yacht Club. Murray also invited everyone to visit the Sailing Injury Survey website and take the survey.
- Legal Committee – Chair Larry Brown reported that there are no pending cases or assignments for this Committee.
- Nominating and Governance Committee – Dave Rosekrans reported that the Committee successfully performed the three duties of the Committee: the election of the Board of Directors, evaluation of the BOD and development of a code of conduct and ethic standards. Rosekrans submitted a Board Action Item that would allow a variance of Robert's Rules of Order that would not allow the results of the election for the Board of Directors to be recorded into the minutes.

Action Item:

Resolved, that the results of the election for the Board of Directors shall not be recorded into the minutes but shall be maintained in confidence records at corporate headquarters. The resolution was seconded and defeated. (This will reverse the action item approved by the Board during the November 15, 2006 meeting.)

- Risk Management Committee – Alan McMillan reported on several initiatives the Committee was taken. He also reported that the insurance industry is reporting a good to better than average year in terms of loss experience. McMillan reported that the Committee had agreed on their Terms of Reference and That Joe Melino will be the new Chair.
- US Singlehanded Championship Committee – George Griswald reported that the 2006 event in Milwaukee was a success. Griswald also thanked the Sponsors and announced plans for next year.
- IRC Committee – Bruce Bingman continued his report from a previous day. His written report lists the several IRC championships scheduled for this coming season.
- ORR Committee - Dick Hampikian reported that the ORA certified an additional 160 boats this past year. He also mentioned a number of products available to offshore sailors from ORA.

Patty Lawrence gave a summary of the progress of the several Councils to ratify updated Bylaws. A full list will be circulated to the Board for review and will be voted upon at the Sunday meeting.

President Janet Baxter recognized James Stevens, the RYA Training director. Stevens thanked US SAILING for their hospitality. Stevens reported that he had interesting and fruitful discussions with the US SAILING Training Committee and Commercial Sailing Committee. Stevens then presented President Baxter with a RYA burgee as a token of thanks from the RYA.

Bill Waggoner of the United States Sailing Foundation gave the Foundation report. The Foundation has distributed over \$800,000 to sailors since its inception.

Walt Chamberlain urged the Board to reverse the action of November 15, 2006 that provided for not disclosing the total number of ballots cast in the election until some later date.

Action Item:

It was moved to rescind the November 15, 2006 motion regarding the announcement of the total votes cast for the election of the Board of Directors.

Motion was seconded and passed with two abstentions.

Meeting adjourned 9:22 AM CST

Respectfully submitted,

John Strassman
Secretary

US SAILING Board of Directors Meeting
Sunday November 19, 2006
Annual Meeting
Newport, RI
Minutes

President Janet Baxter called the meeting to order at 8:15 AM EST.

Board of Directors members present were: Janet Baxter, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Tom Hubbell, Rich Jepsen, Leslie Keller, Patty Lawrence, Charlie Leighton, Dick Rose, Bill Sandberg, John Siegel, John Strassman, and Jim Tichenor. Absent were Jerelyn Biehl and Bob Billingham

Action Items:

A motion to approve the November 17, 2006 Board of Directors Minutes was moved, seconded and passed.

The approval of the November 18, 2006 minutes was delayed until a later date to allow the Board to review a corrected revision.

Baxter temporarily recessed the US SAILING Board of Directors Meeting and called to order a meeting of the United States Sailing Foundation.

After the business of the USSF was complete, Baxter re-convened the US SAILING Board of Directors Meeting.

President Baxter accepted the reports of the Division Chairs and Secretary Strassman asked that the Division Chairs submit electronic copies to the Secretary.

Patty Lawrence introduced the proposed Bylaws of the One-Design Class Council, the Cruising Sailors Council and Women's Council for ratification by the Board of Directors.

Action Item:

A motion to approve the Bylaws as submitted of the One Design Class Council, the Council of Cruising Sailors and Women's Sailing Council was moved, seconded and passed.

Committee Reports

- Budget Committee – Leslie Keller reported that a draft of the budget was circulated and a final budget will be presented to the Board at the December meeting. Dick Rose commented that he would request that the budget process recognize that certain committees' budgets do not accurately reflect all of the costs and revenues that are associated with issuing publications such as the Rule Book.
- Offshore Committee – John Siegel reported that besides the various housekeeping chores the Committee discussed the issue of the duplication of efforts between the Offshore Committee and the Offshore Council. With the re-organization, it has

become even more evident that a redundancy exists. As a result of this the Offshore Committee has decided it would be appropriate to dissolve and Siegel presented an Action Request Form.

Action Item:

A motion to eliminate the Offshore Committee from the Competition Division was moved, seconded and passed. (Action Request Form 2006-11-02)

- Inshore Committee – The committee met and discussed their status and function under the new US SAILING structure. Virtually all functions have been transferred to other committees or councils. The Committee agreed unanimously to recommend to the Board that the Committee be abolished. An Action Request Form was submitted to the Board.

Action Item:

A motion to eliminate the Inshore Committee from the Competition Division was moved, seconded and passed. (Action Request Form 2006-11-03)

- Championships Committee – Karen Reisch reported that all of the Championships have submitted their reports and all of the Finals are scheduled for 2007. Tom Fendler has updated the trophy books for all of the Championships. Reisch finished her report by thanking the many sponsors for their continued support. Reisch then asked that Ken Morrison be recognized. Morrison reported that a potential conflict of interest was discovered for the newly nominated Chair of the Offshore Championship Committee. John Tinansky was previously nominated but it was discerned that there could be a potential conflict because Tinansky is the Sailing Director at the Naval Academy which has a permanently selected slot in the Offshore Championship and is the host of the event every other year. Therefore the Committee submitted an Action Request Form.

Action Item:

A motion to replace John Tinansky with Bruce Bingman as nominee for the Chair of the Offshore Championship was moved, seconded and passed. (Action Request Form 2006-11-04)

- U.S. Men's Championship Committee – Karen Reisch reported that Scott Young won the 2006 Championship at Boston Yacht Club in Sonars and the 2007 event will be held at Southwestern YC in San Diego.
- U.S. Junior Women's Championship Committee – Karen Reisch reported that Milwaukee YC did a splendid job taking the Ida Lewis regatta a year early to allow Pontchartrain YC an extra year to rebuild. Houston YC hosted the Leiter and the event will be in Pleon YC in 2007.
- U.S. Youth Championship Committee – Karen Reisch reported that the 2007 event will be held at Southern YC.
- U.S. Multihull Championship Committee – John Williams reported that the event will be held at Melbourne YC in 2007. Williams also submitted an Action Request form to request a disbursement from the Hoyt-Jolly Fund.

Action Item:

A motion to approve a disbursement of \$5,000 from the restricted Hoyt –Jolly fund to support the 2007 US Multihull Championship for the Alter Cup was moved, seconded and passed. (Action Request Form 2006-11-05)

- U.S. Youth Multihull Championship Committee – Art Stevens reported that Performance Catamarans have a two year contract to supply SL-16 cats which is the new ISAF Youth Catamaran for the event. Stevens also announced that the Committee wants to send the winning team to the French Championship and is seeking a funding process to accomplish that.
- U.S. Women’s Championship Committee – Betsy Beddow reported a successful first year experience with résumés. Vicki Sodaro won the 2006 Championship. Faye Bennet was selected as a Trustee of the Adams Cup replacing Glenn Lattimore who was named a Trustee Emerita.
- U.S. C of C Committee – Karen Reisch reported that Grand Maumelle ran an excellent event this year. The 2007 event will be in Snipes at Mission Bay YC.
- Judges Committee – Jim Walsh reported that there were 15 Judges Seminars held in 2006 and that there will be one scheduled in conjunction with the 2007 Spring Meeting.
- Development Committee – Sarah Alger reported that this new Committee is working to define its mission. It will be seeking wide participation at any level of support.
- Marketing and Communications Committee – Sarah Alger reported that the new logo and tagline will be tested and evaluated. The Committee also reiterates their support of a newsletter. Sponsorship is going very well and the Committee wants to thank the staff for doing a great job.
- Racing Rules Committee – Dick Rose reported that the Committee has been very active this year working on fine-tuning a proposed change to RRS 18. The Committee developed two versions that were tested by a number of US fleets in local races. The Royal Yachting Association became interested in the project and now the US SAILING Racing Rules Committee and their RYA counterparts are working on a joint submission to ISAF for the next round of rule changes.
- Membership Committee – Ruth Creighton reported that this new committee is seeking members.
- Site Selection Committee – Ed Theisen listed the new several locations and dates:
 - March 15-18, 2007 Newport, RI
 - October 24-28, 2007 Phoenix, AZ
 - March 14-17, 2008 Newport, RI
 - March 13-16, 2009 Newport, RI

Tentative dates and sites;

October, 2008 Miami or St. Petersburg, FL

October, 2009 Toledo, OH; Fort Worth, TX or San Diego, CA

Theisen also reported that he will be stepping down as Chair of the Committee and Bill Ross will be the new Chair.

- Portsmouth Rating Committee – Darline Hobock reported that the Committee did not meet at this meeting. Hobock continued that she will be stepping down as Chair and a new Chair will be announced soon.
- By Laws Committee – Clarke Chapin reported that the Committee did not meet at the meeting and that they had completed the review of the latest revision of the Regulations.
- Race Management Committee – Jim Tichenor reported that the Race Management Committee met in open and in closed session to review Race Officer applications. In the past year certifies Club Race officers increased from 480 to 564, Regional Race Officers increased from 73 to 80 and the number of National Race Officers remained the same at 29. An ISAF Race Management Course is being planned for this spring. In 2006 there were 31 Basic and 18 Advanced Race Management Seminars presented in ten different states.
- Training Committee – Rich Jepsen reported that the Committee took care of a lot of housekeeping during this meeting. The Committee and James Stevens from the Royal Yachting Association had a series of deep and fruitful discussions regarding cooperation of several training initiatives. The United States Power Squadron is also in conversation about partnering in its educational products.
- Appeals Committee – Tom Farquhar reported that it was a quiet year with nine appeals sent on the national level. There are currently two open questions. US SAILING submitted three cases to ISAF to be included in the ISAF Case Book and one was accepted.

An Action Request Form from Linda Merkle was presented. Merkle requests that the Board approve Gene Hinkel's nomination as IFDS Measurement/Classes Committee Chairman.

Action Item:

It was moved to approve the nomination of Gene Hinkel as IFDS Measurement/Classes Committee Chairman. Motion was seconded and passed. (Action Request 2006-11-06)

The House of Delegates submitted an Action Request Form (2006-11-07) originating from Bill Doegler that requested that the Organization develop a seed program to provide a low cost, turn key how-to-sail program for parks and recreation programs. The Board agreed that this was a worthwhile concept but the present Board decided that due to the timing of the pending transition this Board would defer this issue to the incoming Board.

President Janet Baxter then recognized and presented plaques to a number of retiring Chairs of Councils and Committees

Meeting adjourned 9:53 AM EST

Respectfully submitted,

John Strassman
Secretary