



US SAILING Executive Committee

September 26, 2005

Telephone Conference

Minutes

President Janet Baxter called the Executive Committee meeting to order at 8:00 p.m., Eastern Daylight Time

Present were Janet C. Baxter, Dean Brenner, Jim Capron, Ruth Creighton, Susan Epstein, Fred Hagedorn, Dick Hanneman, Tom Hubbell, Patty Lawrence, Leslie Keller, Rich Jepsen, Joni Palmer, and John Siegel. Also present were Executive Director Charlie Leighton and Budget chair James Appel, and IT consultant Serge Jorgenson. Absent were Bob Billingham, Bill Munster and Bill Sandberg.

Action Items: A motion to approve the Minutes of the Executive Committee telephone conference meeting of August 23, 2005, as corrected, was made, seconded and carried.

A motion to approve the Minutes of the Special Board of Directors telephone conference call meeting of September 19, 2005, as corrected, was made, seconded and carried.

IT consultant Serge Jorgenson described the progress being made to convert and update data processing systems at US SAILING. He noted that much of the preliminary work is completed, that the on-line store inventory system is running, and that the effort designed to create accurate and timely monthly reports is on tract to be completed in January, 2006.

Executive Director Charlie Leighton noted that YTD net is ahead of last year without taking into account the Olympic net of \$361,147. He said that sponsorship contracts and final numbers from the US Olympic Committee were not confirmed, and that this situation is complicating budgeting efforts for the 2006 budget.

A recent e-mail survey to 18,000 members indicated that the program receiving the highest percentage of responses saying that it was of High Importance to the respondent was Race Rules/Administration at 72.9%, followed by Publications/Training Manuals at 67.9%, Training and Youth Development were at 61%.

OSC Chair Dean Brenner reported that fund raising efforts this year to date have netted \$475,000, of which \$185,000 in cash and the balance in pledges. He noted that final site selection for the 2008 trials is underway. The Gulf Yachting Association was forced to withdraw its bid after Hurricane Katrina destroyed clubs in Louisiana, Mississippi and Alabama. The remaining bids are from Southern California and Newport, R.I. The 2008 trials will be held as a combined event with all 14 classes participating.

Treasurer Leslie Keller and Budget chair James Appel discussed developing budget alternatives for the October Annual General Meeting, made necessary because the USOC has not announced how the NGB's will be funded in this quad, and sponsorship contracts have not been finalized. These large, unknown, numbers will not be available until later in the year.

Action Item: A motion to post the 2004 Audit, with comments, on the US SAILING web site was made, seconded and carried.

Race Administration Chair Jim Capron reported that the creation of an Umpire Committee will be discussed at the October AGM.

President Baxter announced two changes to the Board of Directors. Bob Billingham is the new Chair of the Sailor Athlete Council, replacing Louise Gleason who has resigned; and Hannah Swett is replacing Cory Sertl, who resigned as Athlete representative to the Board.

President Baxter reported that she had withdrawn a submission to ISAF concerning an Athlete's Commission, and that Nautica had invited her to visit China with US SAILING team members David Hughes and Amanda Clark for an announcement by Nautica China of a new sponsorship arrangement with the Chinese Yachting Association.

Offshore Chair John Siegel noted that U.S. IRC has now rated 490 boats since its inception last year. American II currently has 558 boats rated and 79 boats are rated in the IMS system. US SAILING supports all recognized rating systems.

Action Item: A motion to endorse the negotiated a negotiated \$13,176 bonus payment to former Executive Director Nick Craw as final settlement of his contract was made, seconded and carried.

The meeting adjourned at 10:12 p.m. E.D.T.

Dick Hanneman
Secretary