

US SAILING Board of Directors Meeting  
February 27, 2012  
Teleconference

Present: Ed Adams, Dean Brenner, Walt Chamberlain, John Craig, Susan Epstein, Secretary Fred Hagedorn, Stan Honey, Vice President Tom Hubbell, President Gary Jobson, Treasurer Leslie Keller, Maureen McKinnon-Tucker, Dawn Riley, and non-voting Ex Officio members, Executive Director Jack Gierhart, and House of Delegates Chair, Jim Walsh.

Regrets: Bruce Burton and George Hinman.

Guests: Charley Cook, Joe Melino, Jerry Montgomery, Janet Crabb, Sarah Ashton, Karen Reisch, Gino Bottino, Taren Teague and Martine.

- 1) The meeting was called to order by President Jobson at 7:34 pm EST.
- 2) Secretary Hagedorn called the Roll and announced that a quorum was present.
- 3) Announcements
  - a) none.
- 4) Consent Calendar  
The approval of the Consent Calendar was **MOVED**, Seconded and APPROVED. The following were therefore approved:
  - a) Minutes from January 23, 2012
  - b) Approved the appointment of the Multi-hull Championship Committee:
    - Bert Rice – Chair
    - Johnny Lovell
    - Jamie Livingston
    - Eric White
    - Mark Schneider
    - Laura Sullivan
    - Liz Walker
    - Mike Levesque
    - Sarah Newberry
- 5) President's Report – President Jobson celebrated the success of the first ever awarding of the Yachtsman and Yachtswoman of the Year Award outside of New York City. The St Francis Yacht Club were wonderful hosts. Anna Tunnicliffe and Bill Hardesty were outstanding recipients with heartfelt acceptance speeches. There have been four in-person meetings with Russell Coutts over the past two months regarding the America's Cup and its relationship with US Sailing. Finally, President Jobson is grateful that most of the members of the Board of Directors will be able to attend our in-person meeting on April 20, 2012, in Newport, RI.
- 6) Executive Director's Report – It has been a very busy beginning of the year. We are ahead of Budget and our Organizational Membership Renewals are doing very well. In addition, regular membership is also up, and member acquisition is one of the key

initiatives for 2012. One initiative is partnering with Yacht Clubs in acquiring members – the St. Francis Yacht Club has signed on, and the Chicago Yacht Club is looking at the program.

Our PHRF Tool Box has been adopted by a local PHRF Fleet. Now we can see how helpful the local members find our initiative. The Safety-At-Sea Committee is looking at an initiative in developing seminars for non-racing big boat sailors – thank you to Bruce Eissner for taking the lead in this effort.

AAC 34 – they are very interested in Youth America’s Cup. The AAC would like to have some access to our member lists – we are listening to their ideas and mindful of our member’s privacy rights.

We are having our Risk Management Committee review our Umbrella Policy needs. We currently have \$10 MM in coverage, and our agents are suggesting that we may need to increase this, given our growth as an organization.

- 7) Treasurer’s Report – Treasurer Leslie Keller shared that we are working with our current Auditor to improve their rates. We are looking at Software that will allow us to integrate the Budgeting Process into our accounting software, this will reduce paper, and reduce time spent building budgets. We are now using a 4 week Cash Flow planning report that is helping to reduce surprises and is working well.
- 8) Olympic Report – Chairman Brenner noted that the Golden Spinnaker Ball that was held on 2/16/2012 at New York Yacht Club was a great success. Last week, Dean, Bob Billingham, and Josh Adams met with St Francis leadership, and they are on a path to leading us into the next quad as a medalist partner. In March our Olympic Team will be joining together at the USOC Training Center in Colorado Springs for a fitness review and challenge. Finally, President Jobson noted that NBCOlympics.com will show Sailing Live during the 2012 Olympics over the internet.
- 9) ISAF – Charley Cook shared that many of the issues revolving around the ISAF World Cup beginning in 2013 have subsided thanks to the work of a lot of leaders. There appears to be one remaining open issue, who will own the rights to BIBS worn at the World Cup Events. National Teams believe that they should own them; ISAF believes it should own them, and the event organizers want a piece of the action....
- 10) Old Business –
  - a) Director Epstein reported that the Awards Task Force is looking at some Environmental Initiatives and considering a “Hanson Medal – type” award for Environmental leadership of our sailors.
- 11) New Business –
  - a) The Board **Voted and APPROVED** having the President send a second letter to the FCC regarding the issues of Light-Squared and its impact on the GPS Spectrum.

- b) It was **MOVED, Seconded and APPROVED** to select the US Match Racing Championship as the USA Qualifier for the next ISAF Nation's Cup.
- c) It was **Moved, Seconded and APPROVED** to endorse the Oakcliff Bid to host the ISAF Nation's Cup (Regional and/or Grand Final)

12)The meeting went into Executive Session at 8:34 pm EST

13)The meeting was adjourned at 9:22 pm EST.

Respectfully submitted,

Frederick H. Hagedorn  
Secretary