

US SAILING Board of Directors Meeting
November 23, 2010
Tele-Conference

Present: Ed Adams, Dean Brenner, Walter Chamberlain, John Craig, John Dane III, Susan Epstein, Secretary Fred Hagedorn, Stan Honey, Vice President Tom Hubbell, President Gary Jobson, Treasurer Leslie Keller, Maureen McKinnon-Tucker, Dawn Riley, Bill Stump and non-voting Ex Officio members, Acting Executive Director Jack Gierhart and House of Delegates Chair, Jim Walsh.

Guests on the call included ISAF Delegation Member Cory Sertl and Multihull Championship Chair Doug Ingram.

- 1) The meeting was called to order by President Jobson at 7:00 pm EDT.
- 2) Secretary Hagedorn called the Roll and announced that a quorum was present.
- 3) Consent Calendar
The approval of the Consent Calendar was **MOVED**, Seconded and APPROVED. The following is therefore approved:
 - a) Minutes from October 23, 2010
 - b) Minutes from the Annual Meeting of the Association held October 23, 2010
 - c) Minutes from the meeting of the newly elected Board of Directors held on October 23, 2010
 - d) The committee membership of both the Safety-At-Sea and Bylaws Committees (see Appendix A)
- 4) President's Report – President Jobson welcomed Ed Adams and Maureen McKinnon-Tucker to their first working meeting of the Board of Directors. He also noted that Ann Campbell had sent the Board a note of thanks for the Certificate of Appreciation we approved in October recognizing her 36 years of service to the ICSEA.

Jobson noted that he is getting excited for the Yacht Club Summit to be held on April 2 and 3 in Chicago. Please encourage every club you know to come and participate!

The Past-Presidents will be sending us a report on how the re-organization is working before our January 22, 2011, meeting.

Jobson attended the ISAF Meetings in Athens and was energized by how strong our delegation is at the ISAF. He came away with the strong opinion that our Executive Director should be a regular attendee at these meetings. A letter has been drafted and sent by many MNA's, including US SAILING, to object to the proposed new international regulations regarding maritime foreign bodies.

It was also noted that the Annual Appeal has hit the mail and we are looking forward to a strong response by our members.

- 5) Executive Directors Report – Acting Executive Director Gierhart shared that the association is \$169,000 ahead of budget and 25% ahead of last year. Membership is up

1%, year-over-year, with net membership revenue increasing 5%. We are experiencing positive variances due to increasing attendance in Level 1 Instructor Training and Power Boat Courses, the growth in membership, and offshore revenue due to the new Multi-hull rule associated with the America's Cup. The One Design Sailing Symposium was very energizing and positive earlier this month, Gierhart reported. On a final note, Gierhart noted that our Burgee Program has grown 40% in the past 5 years.

- 6) Treasurer's Report – Treasurer Keller Noted that we continue to be in a strong financial position and that our investments being held in the US Olympic Foundation have grown 8% so far this year. In addition, the USOC just completed its bi-annual audit of our program – all looks good, but they have one question on one invoice that still needs to be answered once Katie returns from maternity leave.
- 7) Olympic Report – Chairman Brenner shared that we have received a 6% increase in our High Performance Funding from the USOC. This is significant, since most NGB's saw their funding cut.

Rolex Miami OCR is fast approaching. We could break the 900 sailor level and may even get to 1,000.

The ISAF meetings earlier in the month produced a slate of events with 9 Women and 7 Men for the 2016 Olympics. The USA has long been proponents of increased participation by women and has submitted many proposals to effectively ensure equal numbers of men and women. We will see if this holds when the ISAF Council meets in May of 2011 to finalize the events for 2016.

- 8) ISAF Report – Cory Sertl noted that a number of Board members were in attendance at the ISAF Meetings and that this only strengthened our overall position and ensured that our board has a broad international perspective. The Breakfast with the Americas, co-hosted with our Canadian counterparts went very well. The Youth Olympics caused a lot of chatter among the smaller nations, as events like this often result in government support of MNA's in other countries. Another hot topic was the Sailing World Cup – the intent is to have one event on each continent, and to use these events as Regional Qualifiers for the 2016 Olympic Games during the 2015 sailing season. The good news for the USA is that the Miami OCR appears to be on track, at least through 2016 – we will need to continue to keep our finger on the pulse of this issue. Finally, as reported by Chairman Brenner, the slate of events for the 2016 Olympics was given interim approval, and it will have 4 men's events, 4 women's events and 2 mixed events, resulting in a split of 9 women and 7 men. The final vote will be taken by the ISAF Council in May, 2011.
- 9) Agenda for the January 22, 2011 in-person meeting of the Board – It was agreed that the focus of our meeting will be longer-term and that any "regular business" would be dealt with on a conference call that will be scheduled if we need it. The Agenda will be refined during our December 13, 2010 Tele-Conference call meeting.
- 10) Budget Cycle – Executive Director Gierhart noted that we have, over the past few years, begun the budget process in August, and finalized it in January. Some members of the Board suggested that we should look at what it would take to be able to finalize the

Budget in December, beginning with the 2012 Budget. This will be looked into and discussed further.

11) U.S. Multihull Championship – Dave Ingram raised the issue that his committee has been discussing sponsorship opportunities with the Marketing Department, and how to recognize the Charter Boat Supplier in a manner commensurate with the committee's view of their support. It was agreed that this conversation would be continued with President Jobson, Executive Director Gierhart, Chairman Ingram and Championships Committee Chair – Steve Wrigley, and others as appropriate.

12) Old Business –

- a) E-15 Fuel – Secretary Hagedorn reported that he had attended a public hearing held by the US EPA regarding the labeling of fuel dispensers relative to the approved uses of E-15. The EPA officials made it clear that the EPA would not be revisiting their decision to allow this fuel for cars made after 2006. This fuel is NOT permitted for use in Marine Engines, as its effects on the storage containers on boats is not known. US SAILING presented its concerns that the labeling be excessively clear, as many consumers are driven by price and if E-15 costs less than E-10 or E-0 it will be difficult for boaters to avoid the temptation to use the less expensive fuel. US SAILING also called upon the EPA to fund specific aging studies to verify or disprove the concerns many have regarding the use of E-15 in Marine engines and typical marine storage tanks. US SAILING will be sending a letter to the EPA.

13) New Business –

- a) The proposed Board Meeting Calendar was discussed and it was agreed that the March call would be omitted, as it was within a week of a face-to-face meeting in Chicago in conjunction with the Yacht Club Summit. The final version of the calendar will be voted upon during our December 13, 2010 meeting.
- b) It was also noted that US SAILING offers Health Insurance for members at very favorable prices.

14) The Board entered into Executive Session at 8:35 pm EDT

15) The meeting was adjourned at 8:45 pm EDT.

Respectfully submitted,

Frederick H. Hagedorn
Secretary

Appendix A

Safety-At-Sea Committee

Alan McMillan
Alex Mehran
Bill Stump
Bjorn Johnson
Bruce Eissner
Dan Doyle
Dan Nowlan (staff)
Dan vanHeeckeren
David Lumian
Edwin G Fischer
Gene McCarthy
Gino Bottino (Chairman)
Glenn McCarthy
Joe Melino
John Rousmaniere
Kirk Brown
Nathan Titcomb
Paul Miller
Ralf Steitz
Renee Mehl
Ron Trossbach
Rudi Millard
Sheila McCurdy
Stan Honey
Talbot Wilson
Warren Mazanec

Safety-At-Sea Committee ADVISORS (non-Voting)

Dan O'Connor
Jim Teeters
Ralph Naranjo
Chuck Hawley
John Winder
Evans Starzinger
Matt Pederson
Rich duMoulin

Bylaws Committee

Clark Chapin, Chair
Andrew Cole
Art Engel