

US SAILING Board of Directors Meeting  
October 20, 2010  
Phoenix, AZ

Present: Dick Allsopp, Dean Brenner, John Craig, Susan Epstein, Secretary Fred Hagedorn, Stan Honey, Vice President Tom Hubbell, President Gary Jobson, Treasurer Leslie Keller, Dawn Riley, Bill Stump, Jim Tichenor and non-voting Ex Officio members, Acting Executive Director Jack Gierhart and House of Delegates Chair, Jim Walsh.

17 Guests were in the room, including Bylaw Committee Chairman Clark Chapin.

- 1) The meeting was called to order by President Jobson at 7:00 pm PT.
- 2) Secretary Hagedorn called the Roll and announced that a quorum was present.
- 3) On October 5, 2010 the Board voted to name Jack Gierhart as Acting Executive Director.
- 4) On October 14, 2010, the Board voted to approve the submission of the Form 990 and Form 990T. In addition, the Board voted to accept the Audit Report on FY 2009.
- 5) Consent Calendar  
The approval of the Consent Calendar was **MOVED**, Seconded and APPROVED. The following is therefore approved:
  - a) Minutes from September 20, 2010
- 6) President's Report – President Jobson opened his report by announcing that Jim Muldoon had been selected as the Nathaniel Herreshoff Award.

Jobson shared that as of October 19 he has spoken at 96 events thus far this week. The word on the street is upbeat and engaged. US SAILING is being seen in a positive light. Jobson thanked the Board for its hard work and commitment to the sport and the association.

It should be noted that the Website and IT in general is continuing to improve. Jobson gave a big thank you to our dedicated staff, Jack Gierhart and Director Dawn Riley for their combined efforts.

Our Championships are improving and we need to continue on this path. And our Olympic program is showing improving strength. The America's Cup should be in the US. Our safety-at-sea program continues to be leader and our grant writing this year has been very successful.

In the coming year, Handicap Racing will be a high priority for Jobson and the association.

Jobson's travel will continue at a fast pace. He will be at the ISAF meetings in November and focus on building relationships and developing united provisions for the Americas.

He will be attending the One-Design Conference in November and will also be at the NSPS in January.

All-in-all, sailing is very vibrant right now, and he is looking forward to the Board's off-sight meeting on January 22 just prior to the Rolex Miami OCR in Miami, FL.

- 7) Executive Directors Report – Acting Executive Director Gierhart shared that the association is 37% ahead of Budget. The Olympic program is showing a positive cash flow. Membership is growing (7% in terms of Gross Revenue, and 1% in terms of actual members since 12/09). Fundraising continues to be a bright point, while IT, as noted earlier is doing better.

Gierhart then took some time to note what a strong team we have in our staff. They deliver very good work, day-in and day-out.

- 8) Treasurer's Report – Treasurer Keller reminded the Board that she will be providing a detailed report at the Joint HOD/BOD meeting on Friday morning. Keller then noted that the Financials and the Form 990 have been posted on our website and that the Form 990 has been submitted.

President Jobson thanked Treasurer Keller and Finance Director Bobbi Warren for their work and the work of the Finance Department. He also reminded all that if we ever get to the point where there may be some bad news, it is better to get it earlier than later.

- 9) Olympic Report – Chairman Brenner agreed that the USA should support a Canadian bid to host the Combined World Championships in Kingston, Ontario in 2014.

The qualification process for the Olympic Trials will begin in January at the OCR.

The USOC will be announcing its funding for the US SAILING any day now. We are looking for between 1.6 and 2.1 Million Dollars. At this point, the OSC may well not need to come to the Association for support from the Windfall Fund.

The New York Yacht Club hosted a regatta earlier this summer, raising \$153,000 net for the Olympic Program. The NYYC has also agreed to host a Golden Spinnaker Ball in 2012, and continue to follow this pattern in the future.

In addition, American YC and a consortium of other clubs in the area are looking to host an event in 2011.

Brenner shared that Sailing World had a great piece on the evolving culture of the US Sailing Team. It was unfiltered, but was an overall positive piece for the program.

Secretary Hagedorn then led a discussion on who the USA should vote for as ISAF Sailor of the Year. A vote was held and it was **MOVED**, Seconded and APPROVED to vote for Lisa Westford and Lobke Berkhout (NED); and Lorenzo Bressani (ITA).

Chairman Brenner then shared the OSC's recommendations on 4 ISAF submissions. A paper is being distributed to the Board and they will be further discussed at the ISAF Delegation meeting and come back to the Board for support at the meeting on October 23, 2010.

- 10) Bylaws Committee – Chairman Clark Chapin reviewed the final drafting of the previously initiated amendment to Regulation 15 that would allow the Review Board to let stand decisions made by Protest Committees for issues that are properly limited to the preview of Protest Committees. Secretary Hagedorn recommended to the Board that those assembled at the weekend meetings have an opportunity to consider this amendment and that the Board should take this up for action at the Saturday meeting on October 23, 2010, this was agreed to without objection.
- 11) Offshore Rating Systems – Director Honey reminded the Board that it is very important that US SAILING support PHRF and that in fact our support of the rule is indeed strengthening. He also noted that some work on a Grand Prix rule had taken place.
- 12) Sailing/Racing Simplification – Director Stump emphasized that this weekend's meetings would provide the relevant committees to receive direct feedback on their efforts to date. He also reminded the Board that the single greatest imperative must be “transparency” in the certification system. It was noted that Chris Petracco is doing a phenomenal job for the association. More conversation on the overall topic is planned for in the Race Administration Committee meeting on Saturday, October 23, 2010 at 2:00 pm.
- 13) Yacht Club Summit – 700 invitations have been sent out. President Jobson intends to call many clubs to ensure that we have a large and diverse turnout. Jobson also reminded the Board that it will be meeting at 3 pm on Friday April 1, 2011 at the Chicago Yacht Club.
- 14) Spring Meeting 2012 – The subject and question as to whether a spring meeting should be held 2012 was raised. The Board shared that this was the beginning of a conversation that may well last until the winter or spring of 2011. President Jobson challenged the relevant Councils and Committees to consider this topic and report back.
- 15) Old Business – None
- 16) New Business –
  - a) International Guidelines for Leisure Class – Joe Melino had provided this to President Jobson requesting Board support to opposing these guidelines regarding bottom paint. It was agreed that this topic should be discussed during the weekend and that it will be brought to the Board on October 23, 2010.
  - b) Support of San Francisco's bid to host America's Cup 34 – It was **MOVED**, Seconded and UNANIMOUSLY APPROVED to have the President send a letter to Larry Ellison and the Mayor of San Francisco in support of San Francisco's bid to host America's Cup 34.

- c) Jim Walsh, Chair of the House of Delegates, proposed an ad Hoc committee to review the role and responsibilities of Area Directors and to make further recommendations. President Jobson asked Walsh to name the committee and bring their findings and suggestions to the Board.

17)The Board entered into Executive Session at 9:25 pm

18)The meeting was adjourned at 9:45 pm ET.

Respectfully submitted,

Frederick H. Hagedorn  
Secretary

Please note, the next meeting of the Board will begin at 6:15 pm, PT, on 10/20/2010 at the Embassy Suites Hotel in Phoenix, AZ