

US SAILING Board of Directors Meeting  
January 25, 2009  
Teleconference

Present: Dick Allsopp, Dean Brenner, Walt Chamberlain, John Craig, John Dane, Susan Epstein, Stan Honey, Vice President Tom Hubbell, President Gary Jobson, Leslie Keller, Dawn Riley, Bill Stump, Jim Tichenor and non-voting Ex Officio members, Secretary Fred Hagedorn and Executive Director Charlie Leighton.

Observers included Jim Walsh – Chairman of the House of Delegates, James Appel, Charley Cook, Dave Perry, Cory Sertl and Bobbi Warren.

- 1) The meeting was called to order by President Jobson at 8:00 pm EDT.
- 2) Secretary Hagedorn called the Roll and announced that a quorum was present.
- 3) Consent Calendar
  - a) It was **MOVED**, Seconded and APPROVED, to accept the Minutes for the meeting held on December 14, 2009
  - b) It was **MOVED**, Seconded and APPROVED to approve the nomination of Bill Kirk as Chair of the Membership Committee, and Morgan Collins as Chair of the Community Sailing Centre Certification Committee.
  - c) It was **MOVED**, Seconded and APPROVED to extend the term of Debi Schoenherr as Chair of the Match Racing Committee beyond the 4-year limit, for one year.
  - d) It was **MOVED**, Seconded and APPROVED to accept the nomination of committee members as shown in Appendix A to these Minutes.
- 4) President's Report – President Jobson reported that he had held two "town meetings" with groups of yacht clubs in the Long Island and Connecticut areas. Another is being arranged in New Jersey in February and at least two on the west coast in March. Jobson was pleased to be able to attend the Olympic Program's first annual awards dinner this past Friday evening, it was exhilarating and uplifting. The ROLEX US SAILING Yachtsman and Yachts Woman of the Year will be awarded at the New York Yacht Club on February 26 to Bora Gulari and Anna Tunnicliffe! Jobson shared that he had been introduced to David Goggle of Goggle and Associates, one of the leading grant writing firms in the country who is reviewing our grant writing experiences and process. We will be meeting at the Houston Yacht Club for our strategic session on the 5<sup>th</sup> and 6<sup>th</sup> of February, thank you to Jim Tichenor and the HYC. We are all looking forward to our sessions. Finally, Jobson shared that it appears that the testing process associated with our Race Management appointments is viewed by many of the test takers as less than objective – he is working with Robin Wallace to better understand and address this perception.
- 5) Executive Director's Report – Executive Director Leighton reported that the Association has achieved its fifth straight year of positive financial results. We exceeded our planned FY 2009 surplus by over \$140,000, while the Olympic Program had positive cash flow for FY 2009 of \$500,000. The strengthening of the association's balance sheet continues! Fundraising continues to be a highlight of our results.

- 6) Treasurer's Report – Treasurer Keller deferred her report in order to have the Budget presentation. As the Executive Director previously noted, our Balance Sheet continues to improve!
- 7) Olympic Report – Chairman Dean Brenner reported that the entire program is focused on the Rolex Miami OCR which began racing this morning. This past Friday evening the program inaugurated its first annual awards dinner where a number of team members were awarded “Charlies” (named in honor of our Executive Director, Charlie Leighton).
- 8) James Appel, Chair of the Budget Committee, with Executive Director Leighton, Treasurer Keller and CFO Bobbie Warren presented the committee's review of the FY 2010 budget and their recommendation of adoption of the total budget for all of the departments (including the Olympic Department). The non-Olympic portion of the budget anticipates a surplus of \$5,859 on \$4,526,914 in Revenue. The Olympic Department is anticipating a positive cash position at the end of the year in excess of \$200,000. It is the opinion of the Budget Committee that there is a modest revenue risk, on the non-Olympic portion of the budget.

After a number of questions were asked and answered, a **MOTION** was Made, Seconded and Unanimously APPROVED to adopt the FY2010 Budget as presented for all departments of the association (including Olympic).

During the discussion, it was noted that, although annually approved, the OSC had not taken any funds from the “Olympic Windfall Fund” since 2004. However, it is important for the program to have the ability to manage its risks and to be assured that certain levels of dollars are in fact approved for their use if the need arises.

To this end, a **MOTION** was made, seconded and APPROVED, by a unanimous vote, to suspend Regulations 4.02 and 8.09 to permit the withdrawal of up to \$300,000 from the “Olympic Windfall Fund,” by the OSC through and including FY2012. . As this was an incidental motion, it required a two-thirds majority to pass.

Next, a **MOTION** was made, seconded and APPROVED, by a unanimous vote, to authorize the OSC to withdraw up to \$300,000 through and including FY2012 from the “Olympic Windfall Fund.”

- 9) President Jobson announced that the agreement that was approved by the Board at its December 2009 meeting had been signed by the parties. Dave Perry explained that the Racing Rules Committee is actively drafting the appropriate prescriptions to the Racing Rules of Sailing, so we may implement the agreement. Once all of the pieces are in place, US SAILING will announce the agreement and the implementing steps. Farrah Hall and her advisors will have an opportunity to see and comment on any announcement before it is made.

- 10) Old Business

James Appel on behalf of the Budget Committee reported back favorably to the Board regarding the Community Sailing Center Certification and Exchange Program. The cost for the first year will be under \$1,500 and the Restricted Gift in support of Recreational Initiatives will be asked to assist with this initial cost. It was noted that the Business Plan as written included "Membership Revenue," which was not appropriate for the analysis and which the Budget Committee backed out for its review.

A **MOTION** was Made, Seconded and APPROVED, to adopt the Community Sailing Center Certification and Exchange Program, subject to the release of the \$1,500 funds by the Trustees of the referenced Restricted Fund, AND subject to a revision in the Business Plan to accurately reflect both the Revenue and Expenses of this program (i.e. back out the Membership Revenue and Expenses), AND that the creation of a Community Sailing US SAILING Membership Category be removed from the proposal and forwarded to the Membership Committee for its review and comment, AND that Military Sailing Centers be included in the program to the extent allowable by the service branches.

11) New Business

None

12)The meeting was adjourned at 9:15 pm EDT.

Respectfully submitted,

Frederick H. Hagedorn  
Secretary

# Appendix A

Committee listings Approved by the Board of Directors

## **Committee Membership lists approved at the 1/25/2010 Meeting of the BOD:**

### **Review Board**

Carol Barrow                      Chair  
Robert Conner  
Means Davis  
Noel Field  
Peter Kellogg

### **Team Racing Committee**

Steven Wolff, Chair  
Colin Gordon, Vice-chair  
John Craig  
Sean Doyle  
Tom Duggan  
George Hinman  
Pete Levesque  
Glenn Oliver, ex-officio, Hinman event chair  
Betsy Altman, past chair  
Senet Bischoff, past chair  
Martha Glenn, past chair

### **Match Racing Committee**

Debi Schoenherr, Chair	C
Susan Epstein	B
Bruce Cook	C
Suzy Leech	A
Liz Baylis	B
Don Becker	B
Cliff Black	
Dave Perry (Vice Chair)	B
Debbie Capozzi (20's)	A
Chris Pettraco	
Alice Manard (30's)	A
Lee Parks	A

### **Safety-At-Sea Committee**

Gino C. Bottino MD (Chairman)  
Gene T. McCarthy  
Daniel W. van Heeckeren  
Stanley K. Honey  
John S. Winder  
Glenn T. McCarthy  
Peter D. Millard  
Renee Mehl  
Sheila McCurdy

Ronald C. Trossbach  
Chuck Hawley  
John Rousmaniere  
Talbot Wilson  
Bill Stump  
Bjorn Johnson  
Bruce A Eissner  
Kirk S. Brown  
Paul H. Miller  
Alan McMillian  
Dr. Garry Fischer  
Joe Melino  
Evans Starzinger  
Nathan Titcomb  
Jim Corenman  
Alex Mehran  
Warren A. Mazabec  
Dan Nowlan (staff)

**Non Voting Advisors**

Dan O'Connor  
John B. Bonds, Sr.  
Ralph Naranjo  
Ralf Steitz  
John W. Braitmeyer  
Jeff Burns  
Jim Teeters  
Brendon Debroth

**2009 US SAILING SAFETY AT SEA SUB-COMMITTEES**

**Executive Committee.** Gino Bottino, Ron Trossbach, Dan Nowlan (staff), Donna Leary (staff)

**Incident Reports and Arthur B. Hanson Award.** Dan Van Heeckeren (Chair), Edwin Fischer, Talbot Wilson, Gene McCarthy, Glenn McCarthy, Renee Mehl, John Rousmaniere, Alan McMillian, Evans Starzinger, John Bonds, Gino Bottino

**Safety at Sea Seminars.** John Bonds (Mod Chair) Chuck Hawley (Mod), John Rousmaniere (Mod), Ralph Naranjo (Mod), Ron Trossbach (Mod), Sheila McCurdy (Mod In Training), Howard Lapsley (Mod In Training), Peter D. Millard, Renee Mehl, Bjorn Johnson, Alan McMillian, Joe Melino, Jim Corenman, John Braitmeyer, Ralf Steitz, Dan O'Connor

**Training Division Interface.** Sheila McCurdy (Chair), John Bonds, Dan O'Connor, Rudi Millard, Ralf Steitz

**ISAF Offshore Special Regulations (OSR).** Ron Trossbach (Chair), Stan Honey, Renee Mehl, Glenn McCarthy, (Multi-Hull Rep?), John Winder, Kirk Brown, Jim Corenman, Paul Miller, Rudi Millard, Bruce Eissner, Gene McCarthy, Bill Stump, Bjorn Johnson, Evans Starzinger, Nathan Titcomb, Alex Mehran

**Planning and Studies.** Paul Miller, Jim Corenman, Chuck Hawley, John Winder, Glenn McCarthy, Bruce Eissner, Edwin Fischer, Joe Melino, Evans Starzinger, Dan O'Connor, Gino Bottino

**Web/Communications.** Jeff Burns, Glenn McCarthy, Talbot Wilson, Kirk Brown, Nathan Titcomb