

US SAILING Board of Directors Meeting
Tuesday, February 19, 2008

Present: Dick Allsopp, Dean Brenner, President Jim Capron, Susan Epstein, Amy Gross-Kehoe, Vice President Tom Hubbell, Chip Johns, Patty Lawrence, Jerry Montgomery, Bill Stump, Jim Tichenor, and non-voting Ex Officio members, Secretary Fred Hagedorn and Executive Director Charlie Leighton.

Guests included Martha Carlton, Gavin O'Hare, Liz Walker, Jim Walsh and Steve Wrigley.

1. The meeting was called to order by President Capron at 8:02 pm Eastern Time.
2. Secretary Hagedorn called the roll and announced that a quorum was present.
3. **A MOTION** to approve the Consent Calendar was made, seconded and approved.
 - a. Minutes of the January 26, 2008 Board of Directors Meeting;
 - b. Appointment of Committee Members (see Attachment 1);
 - c. Approval of an endorsement to the ISAF that the 2008 Mumm 30 World Championship be held in the USA.
4. President Capron related that he had attended the Strictly Sail Boat Show in Chicago – US SAILING had a “great booth”, and he expressed his appreciation to the staff team led by Janine Connelly and the many volunteers led by Janet Baxter, and to Strictly Sail Management for the space and the prime location! Capron then transitioned to announce that Amy Gross-Kehoe will chair a Working Party about US SAILING Centers. Capron also shared a discussion he had had with Mitch Brindly regarding our mutual desire to continue to bring US SAILING and the ISCA (Inter-Collegiate Sailing Association) closer on many fronts, including the appeals process, and how to best define “youth memberships” to be inclusive of ISAC sailors. In conclusion, Capron shared that he would be participating in a two part interview with Sailing World that should be in the March and April or April and May issues.
5. Executive Director Leighton reported that we are off to a good financial start to the fiscal year, however, membership revenue is a bit down from where it is planned to be at this point. Pat Sheehan has joined the staff as our new Director of Race Management; Lacey Given will be leaving the organization after many years of service and is greatly assisting with the transition. Leighton recently met with North U regarding its speaker series and a potential partnership is in the offing for the future. The staff is continuing to look at intermediate membership categories and may be ready to report some additional suggestions to the Board by our March meeting. Fund Raising in 2008 is off to a good start, with \$32,000 for US SAILING and \$12,500 for the US Sailing Team received to date. Leighton reminded the Board of the special event planned at the Spring Meeting in March with Roy Disney and the Showing of the Advance Cut of the Morninglight film – it is hoped that this event will assist us in drawing more participants to our meetings in Newport – although the event is drawing many to attend the showing, it is having little or no impact on meeting attendance, so far. Part of last year’s fundraising resulted in a large gift in support of Youth Sailing initiatives, to this end, some Scholarships have been developed for 2008 and the process of submitting requests will include the Flag Officers of the applicant’s club, so that our Yacht Clubs are a part of the process. At the end of Leighton’s discussions, the topic of our 2008 Goals was brought up, and in particular Goal #2 as it pertains to Membership Revenue.

It was **MOVED**, seconded and **APPROVED** to amend 2008 Goal #2 to reflect a 10% increase in membership revenue and 7% Net, with a vote of 11-1-0.

6. Treasurer's Report – was included within the Executive Director's Report.
7. Chairman Dean Brenner reported on the status of the Olympic Program. The Men's RS/X issues are now closed. The Women's RS/X issues remain open – an arbitration hearing is being scheduled by the parties involved (the athletes, US SAILING, USOC and the Arbitrator). Finally, AlphaGraphics is a welcome addition to our team! Having a title sponsor is a whole new world as we will now need to have a commercial mark agreement with our athletes (or at least some of them) going forward.
8. The Olympic Budget is complete and will be circulated to the Board so that it may be voted on at our March meeting.
9. The Selection Approach for the ISAF Team Racing World Championships was discussed immediately after the Consent Calendar was approved in the flow of the meeting. Championship Committee Chairman Steve Wrigley proposed that the US Team Racing Championships be used in 2008 to determine the US representatives to the next ISAF Team Racing World Championships. It was Moved and Seconded and a lively discussion ensued regarding the pros and cons to using this specific event for this purpose. Some felt strongly that when ever possible we should use our US Championship Events to select representatives to ISAF international events, while others felt that the US Team Racing Championships are not designed to provide enough racing between and among the top teams.

It having already been **Moved** and seconded, a vote was taken to **Approve** the use of the US Team Racing Championship to determine the entrants to the 2009 ISAF Team Racing Championships by a vote of 8-4-0.

The leaders of the Team Racing Committee and the US Team Racing Championship agreed to further discuss this issue and to bring back a proposal to the Board for how the selection process should be handled in future years after the current one.

10. President Capron shared that a paper describing the out-put of Board's Strategy discussions in January will be ready and available at the March meetings.
11. Susan Epstein reported on the current results of the Member Survey regarding the Spring Meeting. People who attend these meetings come to get work accomplished. Conference calls are both effective and accepted approaches for our committees and their members. A full report has been distributed and will continue to be updated between now and the March Meeting this year. It is hoped that the committees and councils will discuss this issue at their meetings in March. President Capron thanked Susan Epstein, Dick Allsopp, Lee Parks and Katie Santos for their hard work and efforts with this survey.
12. The meeting was adjourned at 10:02 pm Eastern Time Zone.

Respectfully submitted,
Frederick H. Hagedorn
Secretary

Attachment #1

Government Relations Committee

<u>Name</u>	<u>Role</u>	<u>Area</u>
James P Muldoon	Chair	C
Elizabeth Altman		K
Betsy Beddow		F
Faye Bennet		C
Stanton W Betts	Area J Rep	J
Terence Bischoff	Area K Rep	K
Doris Colgate		D
Daniel Doyle	Area H Rep	H
Peter M Durant		A
Arthur J Fox	Area B Rep	B
Glenn T McCarthy		K
Joseph C Melino	Area G Rep	G
Clay Mock		E
Dale T Mogle	At Large	

Here are the new lists I have received:

IRC	Committee	<u>First Name</u>	<u>Surname</u>
Committee Chair:		John	Siegel
Past Chair		Bruce	Bingman
Committee Members:		Bob	Warneke
		Barry	Carroll
		Bob	Kendrick
		Luiz	Kahl
		Bill	Sandberg
Staff		Nathan	Titcomb

ORA Committee

Dick Hampikian	Chair
Jerry Fipps	
Dan Nowlan	Staff
James Teeters	Staff
Peter Reichelsdorfer	
John Windor	
Shawn O'Neill	
Gino Bottino	

Investment Oversight

Stephen B. Jeffries
Malcolm D. "Doc" Clarke
Charles M. Leighton, ED
Bobbi Warren, Staff

WEB Liaison

Bruce Huckaba (&JCL)
Bryan McDonald
Carol Cronin
Catherine Cromartie
Catherine Cromartie
Chris Clement
Chris Clement
Chris Luppens
Chris Luppens
Chris Luppens
Chris Luppens
Chris Luppens
Chris Luppens
Chris Luppens
Chris Luppens
Clark Chapin
Darline Hobock
Darline Hobock
Darline Hobock
Darline Hobock
Darline Hobock
Darline Hobock
David Erwin
David Ross
Debi Schoenherr
Deidre Sharp
Dick Allsopp
Dick Allsopp
Don Crandall
Donna Leary
Gary Sander
Janet Baxter
Katie Kelly
Katie Kelly
Liz Walker
Mark Lewis
Matt Bounds
Noel Field
Patty Lawrence
Paul Ansfield
Paul Ansfield
Peter Durant
Peter Durant
Sandy Grosvenor
Sarah Alger
Sarah Alger
Staff, Sarah Alger
Staff, Sarah Alger
Steve Wrigley
Steve Wrigley
Tom Sollas

Committee/Council

-Race Management - Scoring
- U.S. Team Racing Championship
Olympic Division
- IRC Committee
- Racing Rules Committee
- U.S. Youth Sailing Championship
-Youth Council
- U.S. Junior Women's Championships
- Appeals Committee
-Area D
- Race Administration Committee (SOARS is here)
- Race Management Committee
Budget Committee
US SAILING Foundation
Web Liaisons Committee
-One Design Class Council
- U.S. Multihull Championship
- U.S. Women's Sailing Championship
- U.S. Youth Multihull Championship
-Multihull Council
- North American Portsmouth Cmte
-Women's Sailing Council
-Community Sailing Council
- PHRF Committee
- Match Racing Cmte
-Council of Sailing Associations
- Training Committee
Team Seven
-Council of Sailing Associations
-National Offshore Council
-Area F
Nominating and Governance Committee
Olympic Division
Olympic Sailing Cmte
Championships
-Council for Sailors with Disabilities
-One Design Class Council
-Area A
-One Design Class Council
- PHRF Committee
House of Delegates
- U.S. Men's Sailing Championship
-Gov't Relations Cmte
-Sailor Athlete Council
-Development Cmte
-Mktg and Comm.. Cmte
Board of Directors
Bylaws Committee (member listing only)
- U.S. Match Racing Championship
- Umpires Committee
- Judges Committee